



Southwest Wisconsin Technical College

District Board Meeting

Regular Meeting

May 21, 2026

Southwest Tech
1800 Bronson Boulevard
Fennimore, WI 53809
Conference Room 430

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Annotated Agenda



DISTRICT BOARD MEETING NOTICE/AGENDA

Thursday, May 21, 2026

1800 Bronson Boulevard, Fennimore, WI 53809

6:00 p.m., Room 430

ANNOTATED AGENDA

OPEN MEETING

The following statement will be read: “The Southwest Wisconsin Technical College District Board’s May 21, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College’s website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and the Fennimore City Office in an attempt to make the general public aware of the time, place, and agenda.”

A. Roll Call

B. Reports/Forum/Public Input

CONSENT AGENDA

A. Approval of Agenda

The May 21, 2026, retreat/meeting agenda is included in the electronic Board material.

B. Approval of April 23, 2026, Retreat and Regular Board Meeting Minutes

The minutes from the April 23, 2026, retreat/meeting are included with the electronic Board material.

C. Financial Reports

- 1. Purchases Greater than \$2,500**
- 2. Treasurer’s Cash Balance**
- 3. Budget Control**

Each report is available electronically with all other Board materials. Caleb White, Interim President and Vice President for Administrative Services, will be available for questions.

D. Contract Revenue

Nine contracts totaling \$25,735.00 for April 2026 are being presented for Board approval. The Contract Revenue Report is included within the electronic Board packet of meeting information.

E. Personnel Items

The Personnel Report combines April and May's information and includes recommendations for two new hires, one promotion/transfer, three resignations, and one retirement. The report is included in the electronic Board meeting packet.

Recommendation – *Approve, as presented, the May 21, 2026, Consent Agenda.*

OTHER ITEMS REQUIRING BOARD ACTION

A. Approval of Bid: 1704 Heating and Cooling Addition (2627-01)

Bids were sought for 1704's HVAC system, with vendors submitting proposals. Josh Bedward, Director of Facilities, will be present at the meeting to answer questions the Board may have. A summary is included within the electronic Board packet.

Recommendation - Award a contract for the 1704 Heating and Cooling Addition Project to Gronen Restoration of Dubuque, IA, in the amount of \$199,000.

B. Approval of Bid: 1600 Flooring (2627-03)

Bids were sought for Building 1600's Flooring Replacement, with six vendors submitting proposals. Josh will answer questions the Board may have. A summary is included within the electronic Board packet.

Recommendation - Award a contract for Building 1600 Flooring Replacement to Coyle Contract of Madison, WI, in the amount of \$186,305.

C. Approval of 2026-2027 Compensation Recommendation

Caleb and Krista Weber, Chief Human Resources Officer, will present the 2026-2027 employee compensation recommendation, which is included within the Board packet of materials.

Recommendation – *Approve, as presented, the Recommendation for 2026-2027 Compensation.*

D. Approval of Dodgeville Family Chiropractic, S.C. Lease (Dodgeville Outreach Lease)

Dan Imhoff, Executive Director of Facilities, Safety & Security, will present a lease agreement for the Dodgeville Outreach Site located at 1206 N. Johns Street, Dodgeville, WI. The lease agreement is included with the electronic Board meeting information.

Recommendation: *Approve the lease agreement with Dodgeville Chiropractic and Wellness Center for Southwest Tech to lease 600 square feet of educational space located at 1206 N. Johns Street, Dodgeville, WI, for \$820 monthly from July 1, 2026, through June 30, 2027.*

E. Approval of City of Darlington Lease (Darlington Outreach Lease)

Dan will present a lease agreement for the Darlington Outreach Site located at 627 Main Street, Dodgeville, WI. The lease agreement is included with the electronic Board meeting information.

Recommendation: *Approve the lease agreement with the City of Darlington for Southwest Tech to lease 840 square feet of educational space located at 627 Main Street, Darlington, WI, from July 1, 2026, through June 30, 2027, for a total amount of \$1220.*

F. Approval of Program Concept Review: Diagnostic Medical Sonography (Program 10-526-2)

A Concept Review for Diagnostic Medical Sonography (Associate Degree of Applied Science) is included in this month's meeting packet of materials. Also included is the Board resolution that will accompany the Concept Review paperwork for review by the Wisconsin Technical College System Office and Board. Cynde Larsen, Chief Academic Officer, will summarize the information at the meeting.

Recommendation: *Approve the Concept Review for the Diagnostic Medical Sonography (Program 10-526-2).*

G. Approval of 2026-2027 Board Monitoring Schedule/Calendar

The Board reviewed the 2026–2027 Board Meeting and Monitoring Calendar at its March and April meetings. The calendar is included within the electronic packet with minor updates, including the addition of September 30, 2026, Joint Board Meeting; integration of proposed HLC preparation dates within already scheduled meetings; and inclusion of the April WTCS Student Ambassador Banquet, DBA Spring Meeting, and Foundation Scholarship Reception dates.

Recommendation: *Approve, as presented, the 2026-2027 Board Monitoring Schedule/Calendar.*

BOARD MONITORING OF COLLEGE EFFECTIVENESS

A. 2026-2027 Budget Update

Caleb will present information on the 2026-2027 budget development. Each of the fund accounts is summarized in the electronic packet of Board materials.

B. Wisconsin Tax Incremental Financing (TIF) & Tax Incremental District Review (TID)

Karen Campbell, Compliance Officer, will review the statutory requirements and local context of incremental tax financing and districts. Supporting information is included in the meeting's electronic packet of information.

C. 2024-2025 Graduate Survey Results

Mandy Henkel, Executive Director of College Effectiveness/Accreditation, will brief the Board on the results of the 2024-2025 Graduate Survey. The report is included in the Board's packet of electronic material.

D. Higher Learning Commission Comprehensive Evaluation – Board Preparation

Mandy will review the plan to prepare the Board members for the upcoming November 30 – December 1, 2026, Higher Learning Commission visit. The Board’s preparation schedule is included in the electronic Board packet of materials.

E. Staffing Update

Krista Weber, Chief Human Resources Officer, will provide an update on College staffing. A summary is included in the electronic packet of materials.

F. SWTC Foundation FY26 3rd Quarter Report

Dennis Cooley, Executive Director of Advancement, will update the District Board on recent Foundation activities, fundraising efforts, and other initiatives. The FY 2026 3rd Quarter is included in the electronic packet of meeting materials.

G. SWTC Real Estate Foundation FY26 3rd Quarter Report

The Real Estate Foundation’s FY2026 3rd Quarter report is included in the electronic board packet. Dennis will answer questions on the report, which highlights student resident life, board members, and future investments.

INFORMATION AND CORRESPONDENCE

A. FTE Comparison Report and Student Success Scoreboard

- 1. FTE Comparison Report (2025-2026)**
- 2. FTE Comparison Report (2026-2027)**
- 3. Student Success Scoreboard**

Holly Clendenen, Chief Student Services Officer, and Katie Glass, Chief Communications Officer, will share insights into this month’s reports.

B. Chairperson’s Report

- 1. 2026 WTCS Ambassador Banquet**
- 2. Presidential Transition Update**

C. Interim College President’s Report

- 1. Review Board Governance Policy 2.1: President’s Responsibilities**
- 2. Review Board Governance Policy 2.2: Delegation to the President**

The policies are included in the electronic board packet.

- 3. ACCT Leadership Conference – Proposal Submission**
- 4. College Happenings**

D. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING

A. Agenda

- 1. 2025-26 Public Budget Hearing and Approval**

B. Time and Place

6:00 p.m. on Thursday, June 18, 2026, at Southwest Tech, Room 430

ADJOURN TO CLOSED SESSION

A. Consideration of adjourning to a closed session for the purpose of

- 1. Discussing the transition of the incoming college president under Wisconsin Statutes Sec. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}**
- 2. Discussing the Interim President's Evaluation under Wisconsin Statutes Sec. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}**
- 3. Discussing a potential legal situation under Wisconsin Statutes Sec. 19.85(1)(g) {Conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved.}**

B. Approval of April 23, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION

A. Action, if necessary, on Closed Session Items

ADJOURNMENT

Open Meeting

The following statement will be read: “The Southwest Wisconsin Technical College District Board’s May 21, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College’s website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and the Fennimore City Office in an attempt to make the general public aware of the time, place, and agenda.”

A. Roll Call

B. Reports/Forum/Public Input

Consent Agenda

A. Approval of Agenda



DISTRICT BOARD MEETING NOTICE/AGENDA

Thursday, May 21, 2026

1800 Bronson Boulevard, Fennimore, WI 53809

6:00 p.m., Room 430

AGENDA

OPEN MEETING

The following statement will be read: “The Southwest Wisconsin Technical College District Board’s May 21, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College’s website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and the Fennimore City Office in an attempt to make the general public aware of the time, place, and agenda.”

A. Roll Call

B. Reports/Forum/Public Input

CONSENT AGENDA

A. Approval of Agenda

B. Approval of April 23, 2026, Retreat and Regular Board Meeting Minutes

- C. Financial Reports
 - 1. Purchases Greater than \$2,500
 - 2. Treasurer's Cash Balance
 - 3. Budget Control
- D. Contract Revenue
- E. Personnel Items

OTHER ITEMS REQUIRING BOARD ACTION

- A. Approval of Bid: 1704 Heating and Cooling Addition (2627-01)
- B. Approval of Bid: 1600 Flooring (2627-03)
- C. Approval of 2026-2027 Compensation Recommendation
- D. Approval of Dodgeville Family Chiropractic, S.C. Lease (Dodgeville Outreach Lease)
- E. Approval of City of Darlington Lease (Darlington Outreach Lease)
- F. Approval of Program Concept Review: Diagnostic Medical Sonography (Program 10-526-2)
- G. Approval of 2026-2027 Board Monitoring Schedule/Calendar

BOARD MONITORING OF COLLEGE EFFECTIVENESS

- A. 2026-27 Budget Update
- B. Wisconsin Tax Incremental Financing (TIF) & Tax Incremental District (TID) Review
- C. 2024-2025 Graduate Survey Results
- D. Higher Learning Commission Comprehensive Evaluation – Board Preparation
- E. Staffing Update
- F. SWTC Foundation FY26 3rd Quarter Report
- G. SWTC Real Estate Foundation FY26 3rd Quarter Report

INFORMATION AND CORRESPONDENCE

- A. FTE Comparison Report and Student Success Scoreboard
 - 1. FTE Comparison Report (2025-2026)
 - 2. FTE Comparison Report (2026-2027)
 - 3. Student Success Scoreboard
- B. Chairperson's Report
 - 1. 2026 WTCS Ambassador Banquet
 - 2. Presidential Transition Update
- C. Interim College President's Report
 - 1. Review Board Governance Policy 2.1: President's Responsibilities
 - 2. Review Board Governance Policy 2.2: Delegation to the President
 - 3. ACCT Leadership Conference – Proposal Submission
 - 4. DBA Award Nominations
 - 5. ACCT Award Nominations
 - 6. College Happenings
- D. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING

- A. Agenda
 - 1. 2025-2026 Public Budget Hearing and Approval
- B. Time and Place
 - 6:00 p.m. on Thursday, June 18, 2026, at Southwest Tech, Room 430

ADJOURN TO CLOSED SESSION

- A. Consideration of adjourning to a closed session for the purpose of
 - 1. Discussing the transition of the incoming college president under Wisconsin Statutes Sec. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}
 - 2. Discussing the Interim President's Evaluation under Wisconsin Statutes Sec. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}
 - 3. Discussing a potential legal situation under Wisconsin Statutes Sec. 19.85(1)(g) {Conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved.}
- B. Approval of April 23, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION

- A. Action, if necessary, on Closed Session Items

ADJOURNMENT

{FACILITIES AT SOUTHWEST TECH ARE ACCESSIBLE TO PEOPLE WITH DISABILITIES. FOR ALL ACCOMMODATIONS, CALL 608-822-2632 OR E-MAIL DISABILITYSERVICES@SWTC.EDU.}

B. Approval of April 23, 2026, Retreat and Regular Board Meeting Minutes



MINUTES OF RETREAT AND REGULAR MEETING OF THE BOARD OF DIRECTORS OF SOUTHWEST WISCONSIN TECHNICAL COLLEGE APRIL 23, 2026

The Southwest Wisconsin Technical College District Board held a retreat and regular meeting on April 23, 2026, in rooms 430 and 440 at the District Campus, 1800 Bronson Boulevard, Fennimore, Grant County, Wisconsin. The meeting was called to order at 1:06 p.m.

The following members were present:

Chuck Bolstad (arrived at 5:07 p.m.), Theresa Braudt, Kent Enright, Jeanne Jordie, Chris Prange, Don Tuescher, Jane Wonderling. Absent: David Blume, Steve Williamson

Others present for all, or a portion of the meeting, included:

Caleb White, Interim President and Vice President for Administrative Services, and College Staff: Heath Ahnen, Josh Bedward (remote), Stephanie Brown, Holly Clendenen, Katie Glass, McKenzie Graf, Chantel Hampton, Mandy Henkel, Dan Imhoff (remote), Cynde Larsen, Lori Needham, Amy Seeboth-Wilson, Stacia Stephenson, Krista Weber

Chairperson Prange called the meeting to order. Proof of notice was given as to the time, place, and purpose of the meeting. The following is the official agenda:



DISTRICT BOARD RETREAT & REGULAR MEETING NOTICE/AGENDA

Thursday, April 23, 2026

1:00 p.m.

Southwest Wisconsin Technical College, Room 430, 440

1800 Bronson Blvd., Fennimore, WI 53809

AMENDED - AGENDA

OPEN MEETING – ROOM 430

The following statement will be read: “The Southwest Wisconsin Technical College District Board’s April 23, 2026, retreat and regular meeting are called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College’s website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and the Fennimore City Office in an attempt to make the general public aware of the time, place, and agenda.”

A. Roll Call

BOARD MONITORING OF COLLEGE EFFECTIVENESS – RETREAT (ROOM 430)

- 1:00 – 1:30 p.m. Facilities Master Planning
- 1:30 – 2:30 p.m. Strategic Enrollment Management
- 2:30 – 3:00 p.m. College Planning and Review of Board Ends
- 3:00 – 3:15 p.m. Break

- 3:15 – 3:45 p.m. Aspen -Why, Lookback, and Look Forward
- 3:45 – 4:15 p.m. Compensation Philosophy
- 4:15 – 4:45 p.m. College Fiscal Sustainability
- 4:45 – 5:00 p.m. Break

ADJOURN TO CLOSED SESSION, WITH WORKING DINNER (ROOM 440)

- A. Consideration of adjourning to a closed session for the purpose of
 - 1. 5:00 – 6:00 p.m.:
Discussing the transition plan for the incoming college president under Wis. Stats. Sec 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}
 - 2. 6:00 p.m.:
Private Conference with Individual Receiving Preliminary Non-Renewal Notice per Wis. Stats. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}
 - 3. Final Notice of Non-renewal per Wis. Stats. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}
 - 4. Discussing a potential legal situation per Wisconsin Statutes 19.85(1)(g) {Conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved.}
 - 5. Approval of March 26, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION (THE BOARD PROCEEDS TO ROOM 430)

OPEN MEETING – ROOM 430

- A. Action, if necessary, on Closed Session Items
- B. Reports/Forum/Public Input

CONSENT AGENDA

- A. Approval of Agenda
- B. Approval of March 26, 2026, Regular Board Meeting Minutes
- C. Financial Reports
 - 1. Purchases Greater than \$2,500
 - 2. Treasurer’s Cash Balance
 - 3. Budget Control
- D. Contract Revenue
- E. Personnel Items
- F. Cash Farm Lease – 3.1 Acres (SW Corner of County F & Hwy 18)

OTHER ITEMS REQUIRING BOARD ACTION

- A. Approval of Board Monitoring Report – Financial Sustainability
- B. Approval of New Student Club: Women’s Club Volleyball
- C. Approval of Request for Proposals (RFP): Lawn Care Services

BOARD MONITORING OF COLLEGE EFFECTIVENESS

- A. 2026-2027 Budget Update
- B. Staffing Update
- C. Employee Satisfaction Survey Results

INFORMATION AND CORRESPONDENCE

- A. FTE Comparison Reports and Student Success Scoreboard
 - 1. FTE Comparison Report (2025-2026)
 - 2. FTE Comparison Report (2026-2027)
 - 3. Student Success Scoreboard
- B. Chairperson’s Report
 - 1. April District Board Association Meeting Update
- C. Interim College President’s Report
 - 1. Review Board Governance Policy 1.11: Board Committees
 - 2. Review Board Governance Policy 1.12: Board Planning and Agenda
 - 3. Review Board Governance Policy 1.13: Board Members’ Code of Conduct
 - 4. Review Board Governance Policy 1.14: College Budget Process
 - 5. 2nd Review: 2026-2027 Board Meeting and Monitoring Calendar
 - 6. College Happenings
- D. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING

- A. Agenda – Proposed Budget, Foundation, and Real Estate Foundation Quarterly Reports
- B. Date, Time, and Place: Thursday, May 21, 2026, 6:00 p.m., Southwest Tech, Rm. 430

ADJOURNMENT

{FACILITIES AT SOUTHWEST TECH ARE ACCESSIBLE TO PEOPLE WITH DISABILITIES. FOR ALL ACCOMMODATIONS, CALL 608-822-2632 OR E-MAIL DISABILITYSERVICES@SWTC.EDU.}

Board Monitoring of College Effectiveness - Retreat

1. Facilities Master Planning:

Josh Bedward, Director of Facilities, Chantel Hampton, Director of Adult Education & Student Success, and Dan Imhoff, Executive Director of Facilities, Safety, & Security, presented the draft of the College’s Three-Year Facilities Plan and an overview of the College Outreach Centers (Boscobel, Darlington, Dodgeville, Platteville, and Richland Center) leases and utilization.

2. Strategic Enrollment Management

Holly Clendenen, Chief Student Services Officer, Katie Glass, Chief Communications Officer, and Mandy Henkel, Executive Director of College Effectiveness & Accreditation, presented the concept of a strategic enrollment management plan with intentions to align existing enrollment-related efforts into a cohesive, data-informed, and institutionally aligned framework. Key deliverables were reviewed, and visionary activities and discussions were conducted.

3. College Planning and Review of Board Ends

Ms. Henkel reviewed Governance Policies 4.1–College Vision; 4.2–College Mission; 4.3–College Purposes; 4.4–College Values; and 4.5–College Strategic Directions with the Board. An interactive activity and discussion were held that focused on the policies and how they collectively guide strategic planning to achieve the Board’s ends.

4. Aspen -Why, Lookback, and Look Forward

Ms. Clendenen and Cynde Larsen, Chief Academic Officer, described the systems and processes most critical to strong student outcomes that were recognized when achieving the Aspen award. The Board reflected and provided strategic guidance on how these systems may need to evolve to sustain college excellence, with future planning related to enrollment, completion, and post-graduate success.

5. Compensation Philosophy

Krista Weber, Chief Human Resources Officer, led a review of the College’s compensation philosophy, including its objectives and multi-level sustainability. Other highlights of the discussion include employee satisfaction, recruiting, retention, and economic data. A draft of the July 1, 2026, compensation proposal was reviewed, and the Board shared feedback before it comes back in May for official approval.

6. College Fiscal Sustainability

Caleb White, Interim President and Vice President for Fiscal Services, presented the College’s April 2026 Fiscal Sustainability Monitoring Report. Accomplishments linking finances to student learning were reviewed. Additional highlights include Moody’s Investor Service Rating of Aa2 and a strong HLC Composite Financial Index of 3.78. A decline in FTEs was identified as a possible fiscal risk, as well as the fundamental challenge of expenditures outpacing revenues. A fiscal opportunity includes the current short duration of outstanding debt obligations, which allows for flexibility and innovation in future debt structuring to maximize the impact of tax levy dollars.

Mr. Tuescher moved, seconded by Ms. Wonderling, to adjourn to a closed session to discuss the transition plan for the incoming college president; a private conference with individual receiving preliminary non-renewal notice; and a final notice of non-renewal per Wis. Stats. 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation

data of any public employee over which the governmental body has jurisdiction or exercises responsibility} and to discuss a potential legal situation per Wisconsin Statutes 19.85(1)(g) {Conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved.} Upon roll call vote, all present members voted in the affirmative to move into the closed session: Ms. Braudt, Mr. Enright, Ms. Jordie, Mr. Tuescher, Ms. Wonderling, and Mr. Prange. The motion carried, and the meeting adjourned to a closed session at 4:55 p.m. The Board reconvened into open session at 6:52 p.m.

Items reviewed under the Consent Agenda, including the April 23, 2026, agenda; the March 26, 2026, meeting minutes; financial reports; fifteen contracts totaling \$90,018.36 in March 2026; personnel items, and a five-month (June 1, 2026 – November 1, 2026) agreement for the College to lease 3.1 acres of farmland on the southwest corner of County Road F and Highway 18 to Winch's Pine Grove Farms, LP, Fennimore, WI for a total amount of \$387.50. After discussion, the Board decided that the Personnel Report be pulled from this month's Consent Agenda and brought back next month. Mr. Tuescher moved, seconded by Ms. Wonderling, to approve the April 23, 2026, Consent Agenda, excluding the April Personnel Items. Motion adopted.

The April 2026 Board Monitoring Report – Financial Sustainability was presented earlier in the day at the retreat. Mr. White asked the Board if they had any more comments or questions on the report. Hearing none, Mr. Enright moved, seconded by Ms. Jordie, to approve the April 2026 Board Monitoring Report – Financial Sustainability. The motion was adopted.

McKenzie Graf, Student Engagement Coordinator/Athletic Director, presented a proposal to begin a Southwest Wisconsin Technical College Women's Club Volleyball program in the 2026-2027 academic year. Supporting information included regional data, student demographics, facility realities, financial modeling, and long-term strategic goals. Ms. Braudt moved, seconded by Mr. Bolstad, to approve, as presented, the proposal to begin a Southwest Wisconsin Technical College Women's Club Volleyball program and move forward with implementation planning. Motion adopted.

Mr. White informed the Board that proposals were sought for the furnishing and application of control and weed-and-feed treatments to the college lawns. Three vendors submitted proposals and were interviewed. TruGreen, of Davenport, IA, received the highest score. Mr. Tuescher moved, seconded by Mr. Enright, to award the Lawn Care Services Contract to TruGreen, of Davenport, IA, for \$15,840.00, with an option to renew annually for up to three additional years. Motion adopted.

The status of the 2026-2027 Budget development was discussed. Mr. White reviewed the operational budget and indicated that all funds will be brought to the Board for review at the May meeting.

Newly hired positions were reviewed under the College Staffing Report by Ms. Weber. An Automation/Electro-Mechanical Technology Instructor position is currently posted.

Ms. Henkel presented the results of the Spring 2026 Employee Satisfaction Survey, indicating a 73% response rate and that 96% of employees are overall satisfied with their employment at the College. Opportunities and Celebrations were also reviewed.

Ms. Glass provided a summary of the FTE Comparison reports. The 2025-2026 report indicates a decrease of .7% FTE and a 1.2% increase in headcount compared to last year at this time. The 2026-2027 report indicates a decrease of 11.1% FTE and 5.9% decrease in headcount compared to last year at this time. It was noted that there are a couple of programs (Midwifery and Medical Assistant) that have not registered yet, and Dual Credit registrations will begin in the coming weeks.

Stephanie Brown, Student Success & Resident Life Manager, highlighted the Student Success Scoreboard, noting this month's data shows 91% of active program students have a student success plan, and 65% of program students have a complete plan. Currently, data indicates the 2027 fiscal year average student gap is \$10,856.

Items reviewed under the Chairperson's Report:

- Mr. Bolstad reported on his attendance at the WTCS Ambassador Banquet and what stellar speeches the ambassadors gave. It was a heartwarming evening.
- Mr. Enright reported on the DBA spring meeting – the mentor program, the DBA resource library, and Trustee Tuesday.

Items reviewed under the Interim College President's Report:

- A review of *Board Governance Policy 1.11: Board Committees; Policy 1.12: Board Planning and Agenda; Policy 1.13: Board Members' Code of Conduct; Policy 1.14: College Budget Process*. There were no suggestions for edits.
- Another review of the draft of the 2026-27 board monitoring meeting and monitoring calendar without any suggestions for edits. The calendar will be brought to the Board again next month for approval. Board preparation for the HLC visit will be added.

There were no College Happenings or Other Information Items discussed.

Without any further business, Ms. Wonderling moved to adjourn the meeting, with Ms. Braudt seconding the motion. The motion was adopted, and the meeting adjourned at 7:53 p.m.

Kent Enright, Secretary

C. Financial Reports

1. Purchases Greater than \$2,500

Southwest Wisconsin Technical College
Purchases Greater Than \$2,500
For The Period 04/01/2026 - 04/30/2026

Vendor	Expenditure Invoice #	Description	Amount
Sikich	4/6/2026	April, 2026 Health Premiums	\$289,565.42
WRS-PR	4.30.26	04.30.26 WRS Faculty Contributions	\$145,086.43
IRS	4/24/2026	04.24.26 941 Tax Deposit - 2205	\$123,035.33
IRS	4/10/2026	04.10.26 941 Tax Deposit - 2205	\$121,750.09
Fennimore Utilities	4.28.26 STMT	Utilities	\$28,064.02
PCARD - Wiedenbeck	98363	Supplies	\$22,221.24
WI DOR- PR	4/24/2026	04.24.26 WI State Tax Deposit	\$20,728.36
WI DOR- PR	4/10/2026	04.10.26 WI State Tax Deposit	\$20,467.20
Associated - PR ADMI	4.24.26	04.24.26 HSA Contributions	\$19,721.83
Associated - PR ADMI	4/10/2026	04.10.26 HSA Contributions	\$19,638.78
WeVideo	INV-0000300	Institutional License 2.8.26-2.7.24	\$17,363.72
Great West	4/27/2026	04.24.26 WI Deferred Comp	\$15,532.79
Great West	4/13/2026	04.10.26 457 Contributions	\$15,433.14
Dark Horse	773	CDL Tuition	\$15,000.00
Delta	4.8.26	Weekly Dental Claims	\$10,011.83
Moody's	P0527975	Moody's 25-26 Borrowing Fees Inv P05279	\$10,000.00
Creative Bus	182094	50% deposit	\$9,589.60
CMC	646878	Rope Rescue Rigging	\$9,018.00
Anthology	ANTH-036317	Managed Services	\$8,855.00
Constellation	4564376	Utilities	\$7,329.49
Delta	4.22.26	Weekly Dental Claims	\$6,328.20
Delta	4/15/2026	Weekly Dental Claims	\$5,913.85
Husch Blackwell	3940637	MISC LABOR/EMPLOYMENT	\$5,292.00
Delta	4.1.26 Claims	Weekly Claims	\$5,264.18
Jostens	39640099	Caps/Gowns	\$5,232.30
Delta	4/29/2026	Weekly Dental Claims	\$4,304.00
Trugreen	222943255	Lawn Care	\$3,960.00
WE	5894835695	Utilities	\$3,842.35

Hinge Properties	May '26 RENT	RENT	\$3,826.73
TIAA	4/24/2026	04.24.26 403b Contributions	\$3,733.60
TIAA	4/10/2026	04.10.26 403b Contributions	\$3,725.85
Hartje	MN438061	Supplies	\$3,385.74
Konecranes	163126958	APRIL 2026 Inspection	\$2,840.00
Associated - PR ADMI	4/21/2026	04.17.26 HRA Payment	\$2,831.96
Sysco	518307946	CAFE	\$2,805.39
PCARD - Chula	L34971 AG Bus	Hotel Rooms	\$2,794.00
4imprint	14958074	Recruitment Items	\$2,696.50
Trane	990477595	Bldg 1500	\$2,547.00
Total			\$999,735.92

Vendor	Bank Withdrawals Transaction Date	Audit Trail	Amount
April 2026 Sweep	4/30/2026	GNJL015250	355,032.65
U.S. BANK AUTOPAY ending 04.07.2026	4/8/2026	GNJL015081	71,985.64
Total N/A			\$427,018.29

Payroll Period	Payroll Date	Audit Trail	Amount
4/10/2026 Payroll	4/10/2026	202680	\$394,894.85
4/24/2026 Payroll	4/24/2026	202690	\$397,641.57
Total Payroll			\$792,536.42

Total Purchases Greater than \$2,500: \$2,219,290.63

2. Treasurer's Cash Balance

Southwest Wisconsin Technical College Report of Treasurers Cash Balance 4/30/2026			
Fund	Receipts	Expenses	Net Cash Change-month
1 General	\$252,376	\$1,821,866	-\$1,569,490
2 Special Revenue	\$0	\$0	\$0
3 Capital Projects	\$0	\$36,372	-\$36,372
4 Debt Service	\$0	\$10,000	-\$10,000
5 Enterprise	\$90,594	\$89,071	\$1,523
6 Internal Service	\$319,790	\$334,049	-\$14,259
7 Financial Aid/Activities	\$44,464	\$138,014	-\$93,550
Total	707,224.00	2,429,372.00	-\$1,722,148.
Bank Account	EOM Cash Balances		
-Midwest One Operating 0356		\$0	
-Midwest One Investment 7167		\$1,849,762	
-Cash on Hand		\$2,700	
-Local Government Investment Pool		\$21,540,952	
Ending Cash/Investment Balance		\$23,393,413.81	

3. Budget Control

Southwest Wisconsin Technical College YTD Summary for Funds 1-7 For 10 Months ended April 30, 2026							
Fund	2025-26 Budget	2025-26 YTD Actual	2025-26 Percent	2024-25 Percent	2023-24 Percent	2022-23 Percent	2021-22 Percent
General Fund Revenue	26,823,700.00	\$22,352,216.13	83.33%	79.87%	90.90%	83.96%	80.27%
General Fund Expenditures	27,283,200.00	\$20,527,445.22	75.24%	73.72%	81.01%	79.07%	72.03%
Capital Projects Fund Revenue	4,075,000.00	\$4,885,249.13	119.88%	86.66%	74.42%	104.53%	98.66%
Capital Projects Fund Expenditures	4,000,000.00	\$1,463,342.68	36.58%	70.40%	71.98%	45.94%	38.54%
Debt Service Fund Revenue	6,860,000.00	\$4,741,531.74	69.12%	64.75%	68.52%	70.36%	73.97%
Debt Service Fund Expenditures	6,946,500.00	\$353,700.00	5.09%	5.53%	5.76%	16.23%	16.68%
Enterprise Fund Revenue	2,330,000.00	\$2,006,792.74	86.13%	88.34%	147.16%	68.69%	112.74%
Enterprise Fund Expenditure	2,400,000.00	\$1,351,760.75	56.32%	56.86%	65.97%	69.75%	134.67%
Internal Service Fund Revenue	4,455,000.00	\$3,083,166.57	69.21%	66.98%	70.74%	73.47%	74.72%
Internal Service Fund Expenditures	4,455,000.00	\$3,185,922.31	71.51%	65.18%	76.61%	83.56%	71.03%
Trust & Agency Fund Revenue	9,100,000.00	\$6,467,783.65	71.07%	77.36%	60.58%	76.98%	79.42%
Trust & Agency Fund Expenditures	9,125,000.00	\$7,000,489.94	76.72%	82.16%	83.14%	76.91%	74.68%
Grand Total Revenue	53,643,700.00	\$43,536,739.96	81.16%	77.48%	80.85%	81.37%	81.44%
Grand Total Expenditures	54,209,700.00	\$33,882,660.90	62.50%	64.97%	69.72%	66.54%	64.23%

D. Contract Revenue

There were nine contracts totaling \$25,735.00 in April 2026 being presented for Board approval:

2025-2026 CONTRACTS										
4/1/2026 to 4/30/2026										
Contract Holder	Contract #	Service Provided	Contact	Number		Exchange of Services	Indirect Cost Factor:	Indirect Cost Factor:	Indirect Cost Factor:	
				Served	Price	(Instructional Fees Waived)	On-Campus	Off-Campus	Waiver	
USA Clay Target League	03-2026-0067-T-42	Wisconsin League Director Duties - February	Caleb White		\$ 500.00	No			X	
S&S Cycle, Inc.	03-2026-0082-I-41	OSHA 10 General Industry	Dennis Cooley	16	\$ 2,800.00	No			X	
Lone Rock EMS	03-2026-0084-I-42	EMT Refresher	Kris Schoville	16	\$ 4,000.00	No			X	
Truvant	03-2026-0097-T-41	Train the Trainer - Leadership Academy	Dennis Cooley		\$ 5,000.00	No			X	
Potosi Rescue Squad	03-2026-0105-I-42	EMT Refresher	Kris Schoville	8	\$ 2,300.00	No			X	
Dickeyville Rescue Squad	03-2026-0106-I-42	EMT Refresher	Kris Schoville	24	\$ 5,750.00	No			X	
Kickapoo Valley Rescue Squad	03-2026-0108-I-42	EMT Refresher	Kris Schoville	9	\$ 3,450.00	No			X	
Cuba City Fire Department	03-2026-0117-I-42	BLS for Healthcare Provider	Gin Reynolds	14	\$ 1,260.00	No			X	
Avoca and Rural EMS	03-2026-0123-I-42	BLS for Healthcare Provider Recertification	Gin Reynolds	8	\$ 675.00	No			X	
Totals				Number Served	Price					
TOTAL of all Contracts				95	\$ 25,735.00					
Exchange of Services				-	\$ -					
For Pay Service				95	\$ 25,735.00					

E. Personnel Items

The Personnel Report combines April and May’s information with recommendations for two new hires, one promotion/transfer, three resignations, and one retirement:



**April and May 2026 Personnel Report
Presented on May 21, 2026**

Employment: New Hires

Name:	Rachel Preuschl
Title:	Child Care Aide
How many applicants & interviewed:	12 applicants; interviewed 3
Start Date:	April 20, 2026
Salary/Wages:	\$21.75/hour
Classification:	Part-Time
Education and/or Experience:	Bachelor’s Degree in Early Childhood Education. 20+ years of experience with over 10 being in a director role.

Name:	Jacob Johnson
Title:	Workforce Development & Employer Engagement Coordinator
How many applicants & interviewed:	12 applicants; interviewed 1
Start Date:	May 11, 2026
Salary/Wages:	\$61,000/year
Classification:	Full-Time
Education and/or Experience:	Bachelor’s Degree in Agribusiness Emphasis: Commodity & Price Analysis. 10+ years of industry-related experience.

Promotions / Transfers

Employee	New Position
Natalie Leffler (May 18, 2026)	Testing Specialist

Retirements / Resignations

Employee & Date	Position
Adam Phillips (July 17, 2026)	Foundation Development Officer
Dennis Cooley (September 30, 2026)	Executive Director of Advancement
Amy Seeboth-Wilson (June 30, 2026)	Director of Grants
Danielle Carlson (May 15, 2026)	Academic Success Coach
Alexa Chiefari (June 30, 2026)	Communication Instructor

Recommendation – Approve, as presented, the May 21, 2026, Consent Agenda.

Other Items Requiring Board Action

A. Approval of Bid: 1704 Heating and Cooling Addition (2627-01)

Bids were sought for 1704’s HVAC system, with vendors submitting proposals. Josh Bedward, Director of Facilities, will be present at the meeting to answer questions the Board may have. A summary is included below.

Recommendation - Award a contract for the 1704 Heating and Cooling Addition Project to Gronen Restoration of Dubuque, IA, in the amount of \$199,000.

Bid #2627-01 1704 Heating and Cooling Addition Project

The public opening of the Bid for the 1704 Heating and Cooling Addition Project for the college was held on Tuesday, May 5, 2026, at 1:00 p.m. CST.

Purpose

The Contractor shall provide all labor, supervision, materials (unless noted as owner-supplied), equipment, tools, permits, and coordination necessary to complete the installation of owner-supplied Trane HVAC units in accordance with the project drawings and specifications included in the bid documents.

Three (3) vendors submitted proposals for the Bid. Bid tabulation results are as follows:

Evaluation Results

1901 Inc Madison, WI	Gronen Restoration Dubuque, IA	Helm Mechanical Freeport, IL
\$218,092	\$199,000	\$ 247,597

Recommendation: Award a contract for the 1704 Heating and Cooling Addition Project to Gronen Restoration of Dubuque, IA, in the amount of \$199,000.

Southwest Tech Board Approval date: |

B. Approval of Bid: 1600 Flooring (2627-03)

Bids were sought for Building 1600’s Flooring Replacement, with six vendors submitting proposals. Josh will answer questions the Board may have. A summary is included below.

Recommendation - Award a contract for Building 1600 Flooring Replacement to Coyle Contract of Madison, WI, in the amount of \$186,305.

Bid #2627-03 Building 1600 Flooring Replacement

The public opening of the Bid for **Building 1600 Flooring Replacement** for the college was held on Tuesday April 21, 2026, at 1:00 p.m. CST.

Purpose

The Contractor shall furnish all labor, supervision, materials (unless otherwise noted as owner-supplied), equipment, tools, permits, and coordination required to complete the installation of new flooring in the Southwest Wisconsin Technical College’s Health and Science Building (1600), in accordance with the project drawings and specifications included in the bid documents. The project shall be fully completed no later than August 1, 2026.

Six (6) vendors submitted proposals for the Bid. Bid tabulation results are as follows:

Evaluation Results

Continental Flooring Company Scottsdale, AZ	Coyle Contract Madison, WI	Gronen Restoration Dubuque, IA	Harmony Flooring Madison, WI	Macco’s Commercial Interiors Janesville, WI	Midwest Builders, Inc Fennimore, WI
\$285,600	\$186,305	\$ 298,000	\$ 187,851.48	\$ 264,843	\$ 280,008

Recommendation: Award a contract for Building 1600 Flooring Replacement to Coyle Contract of Madison, WI in the amount of \$186,305.

Southwest Tech Board Approval date:

C. Approval of 2026-2027 Compensation Recommendation

Caleb and Krista Weber, Chief Human Resources Officer, will present the 2026-2027 employee compensation recommendation, which follows.

Recommendation – *Approve, as presented, the Recommendation for 2026-2027 Compensation.*

2026-27 Compensation Recommendation:

- ***2.63% base wage increase for all regular benefited employees, plus market/band reclass adjustments reflective on the first payroll in July 2026.***
- ***Increase employee premium share for both the health and dental voluntary benefits to 12% reflective on the first payroll in July 2026.***

D. Approval of Dodgeville Family Chiropractic, S.C. Lease (Dodgeville Outreach Lease)

Dan Imhoff, Executive Director of Facilities, Safety & Security, will present a lease agreement for the Dodgeville Outreach Site located at 1206 N. Johns Street, Dodgeville, WI. The lease agreement follows.

Recommendation: *Approve the lease agreement with Dodgeville Chiropractic and Wellness Center for Southwest Tech to lease 600 square feet of educational space located at 1206 N. Johns Street, Dodgeville, WI, for \$820 monthly from July 1, 2026, through June 30, 2027.*

LEASE

This lease entered into by and between Dodgeville Family Chiropractic, S.C. hereinafter referred to as 'Landlord', and Southwest Wisconsin Technical College, hereinafter referred to as 'Tenant'.

WITNESSETH

The Landlord, for and in consideration of the covenants and agreements hereinafter set forth to be kept and performed by the Tenant, demises and leases unto the Tenant, and the Tenant does hereby hire and rent from the Landlord the premises hereinafter described, for the period, at the rental and upon the terms and conditions hereinafter specifically set forth.

I. DESCRIPTION OF LEASED PREMISES

The leased premises shall constitute 1 conference room approximate 24 ft. by 25 ft. in the Dodgeville Family Chiropractic and Wellness Center at 1206 N. Johns Street to be occupied up to 40 hours/week.

II. TERM OF LEASE

The term of the lease shall commence on the first day of July 1, 2026, and shall expire on June 30, 2027. (See Article VI General Provisions; paragraph E for continued tenancy beyond the expiration of this lease.)

III. RENTAL

The Tenant shall pay to the Landlord as rent for said premises the sum of \$820 monthly. Rent is due and payable on the first day of each month.

IV. OBLIGATION OF LANDLORD

A. Insurance Coverage

Landlord shall keep the rented premise insured against fire and extended risk for its full replacement cost under a policy written by a reputable company authorized to write such insurance in the state of Wisconsin. Landlord and Tenant hereby waive any

and all right of recovery against each other for any loss to their respective property to the extent reimbursed by such insurance.

The parties hereto shall be liable for their own acts of negligence and agree to indemnify the other for any losses, damages, cost or expenses, including litigation expenses paid or sustained by reason of the act or negligence of the other, except to the extent such losses, damages, costs, or expenses are reimbursed by insurance.

B. Property repair, mechanical, ventilation, heating, lavatories

Landlord will at its expense maintain and keep in working order all the above listed systems or facilities. Any deficiencies or malfunctions should be reported to Landlord immediately. Tenant is responsible for general cleaning and garbage in their space.

C. Utilities

Landlord shall be responsible for all utilities including water, garbage, heat, and electric. Tenant is responsible for their own internet services.

D. Parking

Tenant shall be permitted to use a reasonable number of parking stalls outside the building for clients. Tenant should use the southern-most parking spots. The south entrance should be used only by landlord and tenants. All clients should enter the eastside entrance.

E. Building Entry

Tenant shall at all times have access to the leased premises. If tenant is the last one in the building, Tenant will be responsible for securing the building before leaving. Tenant will be provided with keys to the main access door and their conference room described in Section I. Copying keys is prohibited and all keys must be returned to Landlord at the cessation of the lease.

F. Additional Areas

Tenant will have access to the breakroom, connected closet space, and public bathrooms on site. In addition, microwave, refrigerator and other kitchen supplies are available for use by the tenant. Tenant should provide its own office supplies and other equipment necessary for its leased space. Any damage or injury related to any of Landlord's equipment on premises resulting from misuse by the Tenant must be repaired or replaced with items of similar quality by the Tenant. Landlord will be granted access to shared connected closet space as needed.

G. Scheduling

Tenant is responsible for providing a schedule of occupancy as they are modified in order for Landlord to manage other occupancy requests in the building and to allow management of items in the reception area.

V. OBLIGATIONS OF THE TENANT

A. Payment of Rents

Tenant shall pay at the time and in the manner heretofore specified the rental amount, and such rental shall be payable at Landlord's office at 1206 N. Johns Street, Dodgeville, Wisconsin or at such other place as the landlord shall designate in writing. If rent is not received by the 5th of the month, the tenant will be assessed a \$50 late fee.

B. Insurance Coverage

Tenant shall provide liability insurance for its own business activities and any for its personal property located on the premises. A copy of such policy should be provided to Landlord prior to occupancy.

C. Use of Premises

Tenant shall not allow said premises to be used for any other purpose than that of educational services, nor shall it permit said premises to be used for any unlawful or immoral purpose, or any purpose that will injure the reputation of the premises, and it will not use or keep on the premises any article which would affect the validity of the standard fire policy of the state of Wisconsin. If tenant chooses to add additional services including classes, they must be approved by landlord and should not be distributed or performed until doing so.

D. Damage to Property

The tenant shall be responsible to restore any damage to items including interior walls, ceilings, paint and glass, to their former conditions with materials of equal quality that have resulted from misuse from the tenant; provided, however, that the damages were not a result from ordinary wear and tear.

E. Signs

Tenant must receive prior written approval of the Landlord, to place or install signs in or on the exterior of the premises. Signs must comply with local ordinances.

F. Advertising and Promotion

Tenant must receive prior approval of any advertising or promotional materials that include mention of the Landlord's business name, Dodgeville Family Chiropractic, S.C. or any form of the Landlord's name or title. All advertising costs will be the responsibility of the Tenant unless both parties agree otherwise in advance to publication. These include yellow page listings, business cards, billboards, newspaper, and radio advertising.

G. Personal Supplies and Equipment

Tenant shall be responsible for providing its own necessary supplies and equipment necessary to do their business beyond the materials listed above in the Landlord obligations. Any shared equipment will be designated here:

H. Surrendering Premises on Termination of Lease

Tenant, upon termination of this lease in any manner, will surrender to the Landlord possession of the leased premises in good condition and repair, ordinary wear and tear and loss through fire or other insurable risk excepted, and will surrender the keys to the landlord.

I. COVID protocol

Tenant shall follow the current guidelines established by the Landlord in common spaces including the reception area and bathrooms.

VI. GENERAL PROVISIONS

A. Damage by Fire or Other Casualty

If the premises or the building of which the premises are a part shall be damaged or destroyed by fire or other casualty to such an extent that Landlord is unable to repair, restore, or rebuild the premises within 10 days of such fire or casualty, this lease shall

terminate and be of no effect as of the date of such damage or destruction. Landlord shall return any rent paid by tenant for any period beyond the date of loss to Tenant.

B. Condemnation

In the event of a taking under the power of eminent domain of any part of the building in which the leased premises are located, either Landlord or tenant shall have the right to terminate this lease by written notice to the other within sixty (60) days after the condemning authority takes possession. All rents and other charges shall be prorated as of the date of such termination.

C. Default of Either Party

If either party should be in default under any provision of this lease, the other party, prior to exercising any option arising upon such default, shall provide the defaulting party a written notice of thirty days of such default and the right to remedy such default, except only a ten-day notice need be given for a default in payment of rent under Article III.

D. Method of Giving Notices

Notices and demands to be given under this lease shall be given personally, or by registered or certified mail, addressed to the Tenant at 1206 N. Johns St, Dodgeville, WI 53533 and the Landlord at 1206 N. Johns St., Dodgeville, WI 53533 or such other place as either party shall from time to time designate in writing. It is recommended to that a 1 month notice be given if tenant chooses not to continue rental the subsequent month.

E. Holding Over

If tenant continues to occupy the leased premises after the last day of the term thereof, and the Landlord elects to accept rent thereafter, except any past due rent, then a tenancy from month to month shall be created until such time that a new lease is accepted.

F. Binding Effect

This lease and the provisions thereof shall be binding upon their respective parties and shall inure to the benefit of said parties, their respective heirs, personal representatives, successors and assigns.

In Witness Whereof, Landlord and Tenant have executed this instrument as of the day and year written below.

Landlord: Dodgeville Family Chiropractic SC

By :_

Name and Title

Date

Tenant: Southwest Wisconsin Technical College

By: _

Name and Title

Date

E. Approval of City of Darlington Lease (Darlington Outreach Lease)

Dan will present a lease agreement for the Darlington Outreach Site located at 627 Main Street, Dodgeville, WI. The lease agreement follows.

Recommendation: *Approve the lease agreement with the City of Darlington for Southwest Tech to lease 840 square feet of educational space located at 627 Main Street, Darlington, WI, from July 1, 2026, through June 30, 2027, for a total amount of \$1220.*

LEASE AGREEMENT

THIS AGREEMENT OF LEASE is made as of this 1st day of July 2026 by and between City of Darlington, Lessor, and Southwest Wisconsin Technical College, Lessee:

1. PREMISES AND TERM.

- 1.1 Demised Premises. Lessor leases to Lessee the following: 840 square feet of floor space located at 627 Main Street, Darlington, WI, room 258
- 1.2 Term. This lease is for a term of 12 months commencing on July 1, 2026, and ending June 30, 2027.
- 1.3 Termination This lease shall continue until the date specified in paragraph 1.2 or an extension date agreed upon as specified in paragraph 1.4 or until terminated in accordance with this paragraph. This lease or any renewal thereof may be terminated by mutual written agreement of the parties before the end of the fixed term or the end of each and every renewal period hereafter upon such terms and conditions as the parties shall agree.
- 1.4 Renewal. This lease may be renewed by mutual written agreement of the parties before the end of the fixed term or the end of each and every renewal period hereafter upon such terms and conditions as the parties shall agree.

2. RENT.

- 2.1 Payments. The Lessee shall yield and pay the sum of \$1,220 per year as rent for the premises for the term of this Agreement, payable in two equal payments July 15 and January 15.

3. USE AND SIGNS.

- 3.1 Use. Lessee shall use and occupy the demised premises solely for educational and office purposes. Lessee shall not use the demised premises in any way which, in the judgment of the Lessor, poses a hazard to the Lessor, the premises, other Lessees, if any, or the building in part or in whole; nor shall Lessee use the demised premises so as to cause damage to the building in part or in whole; nor shall Lessee use the premises so as to cause damage, annoyance, nuisance or inconvenience to the building occupants or others.
- 3.2 Signs. Lessee shall have the privilege of placing on and in the demised premises such interior and exterior signs as Lessee deems necessary and proper in the conduct of Lessee's business, provided:
 - (a) Lessee obtains all permits and licenses at its own cost which may be

required for the erection and maintenance thereof; and

- (b) Such signs may lawfully be permitted to be erected and maintained; and
- (c) Lessee obtains the Lessor's consent to the placement of any exterior sign on the building or grounds. Lessor's consent consists of City approval for location, materials and installation method for the placement of both exterior and interior signs.

4. CARE AND REPAIR OF DEMISED PREMISES; UTILITIES.

4.1 Utilities.

- (a) Lessor shall be responsible for water, sewer, heat, electricity, and gas.
- (b) Lessee shall be responsible for telephone and WiFi/broadband service expenses.

4.2 Maintenance.

- (a) Lessor is responsible for purchasing cleaning and paper products and is further responsible for providing general interior custodial and maintenance services.
- (b) Lessor is responsible for all exterior maintenance, including snow removal from the parking lot and sidewalks, mowing of grass and care of shrubbery and trees. Lessor is not responsible for the maintenance of exterior signage placed on the premises by Lessee.
- (c) Lessor shall, except as otherwise specifically provided herein and except for damages resulting from the act or negligence of Lessee, its agents, employees, invitees or permittees, maintain in good repair and tenantable condition the demised premises including the building and any and all equipment, fixtures and appurtenances whether severable or nonseverable, furnished by the Lessor under this lease. Lessee shall promptly report any problems with heating, air conditioning, electricity or plumbing.
- (d) Lessee shall commit no waste and shall take good care of the demised premises. Upon the expiration or termination of this lease or any renewal thereof, Lessee shall vacate the demised premises, remove its property therefrom and forthwith yield and place Lessor in peaceful possession of the leased premises free and clear of any liens, claims or encumbrances and in as good condition as the premises existed at the commencement of this lease, ordinary wear and tear, and damage by fire, act of God, casualty or other cause not due to misuse and neglect by Lessee or Lessee's agents, servants,

customers, visitors or permittees excepted.

4.2 Lessee property. All improvements made by Lessee to the demised premises which are or become so attached to the demised premises that they cannot be removed without material injury to the demised premises shall become the property of the Lessor. No such improvements will be made without written approval by the lessor. Not later than the last day on which Lessee has the right to possession of the premises, Lessee may, nevertheless, remove all Lessee's personal property.

5. ALTERATIONS.

5.1 Lessee shall have the right, at Lessee's expenses, from time to time, without Lessor's consent, to redecorate the demised premises, and to make nonstructural alterations, changes, installations, additions or improvements (collectively "changes") in, on, to or about such parts thereof as he shall deem expedient or necessary for its purpose.

6. ASSIGNMENT AND SUBLETTING.

6.1 Lessee shall not have the right, without Lessor's written consent, to assign this lease or sublet the demised premises or any part thereof.

7. OTHER FACILITIES.

7.1 Lessee shall have nonexclusive access to all off street parking available on the premises.

8. INDEMNITY - LIABILITY INSURANCE

8.1 Liability insurance. The Lessee must obtain and maintain during the term of this lease, a liability insurance policy covering its operations on the demised premises.

8.2 Contents insurance. During the term of this lease, Lessee shall, at Lessee's expense, be responsible for insuring its personal property located on the demised premises against damage and destruction by fire, theft or other perils.

9. NOTICES.

9.1 Any notice, demand, request or other communication hereunder given or made by either party to the other shall be in writing and shall be deemed to be duly given only if personally served on the other party or mailed by first class, postage prepaid regular mail addressed as follows:

- (a) if to Lessor, to Mayor, City of Darlington, 627 Main Street, Darlington, WI 53530
- (b) if to Lessee, to Vice President for Administrative Services, Southwest

Wisconsin Technical College, 1800 Bronson Boulevard, Fennimore, WI
53809

or at such other addresses as Lessor or Lessee, respectively, may designate in writing
by notice pursuant to this paragraph.

10. COMPLETE AGREEMENT AND CONSTRUCTION FORM OF AGREEMENT.

- 10.1 Complete agreement. Both parties acknowledge that no representations, warranties, promises, covenants or undertakings of any kind have been made to either party as an inducement to enter into this lease agreement, other than those expressly set forth herein or in any attachment hereto. This lease is intended to be and is the complete agreement of the parties.
- 10.2 Paragraph headings. Paragraph headings are for convenience only. They are not part of this lease agreement of the parties and shall not be used in the construction or interpretation thereof.
- 10.3 Form of agreement. With respect to the form of the lease agreement, both parties assume joint responsibility for the form and composition of each paragraph, and they further agree that this lease agreement shall be interpreted as though each of the parties participated equally in the composition of each and every part thereof.
- 10.4 Construction. This lease agreement is not to be strictly construed for or against either of the parties. It shall be interpreted simply and fairly with regard to both parties.
- 10.5 Choice of law. The parties intend this lease agreement to be construed in accordance with the laws of the State of Wisconsin.
- 10.6 Severability. Both parties agree that in the event any court of competent jurisdiction at any time holds that a portion of this lease agreement is invalid, illegal, unenforceable, void or voidable, the remainder of the lease agreement, to the extent consistent with such holding, shall not be affected thereby and shall continue in full force and effect.

11. MISCELLANEOUS PROVISIONS.

- 11.1 Revision or modification Any future revision, modification, amendment or waiver of any of the provisions of this lease agreement shall be effective only if made in writing, dated, signed and executed with the same formality as this lease agreement. Any such revision, modification or amendment shall specifically provide that it is intended to revise, modify, or amend this lease agreement. Failure of either party to insist upon strict performance of any of the provisions of this lease agreement shall

not be construed as a waiver of any subsequent default of the same or similar nature.

- 11.2 Access to premises. Lessor may enter the demised premises at any reasonable time on reasonable notice to Lessee for any purpose related to the performance of Lessor's obligations thereunder.

- 11.3 Interruption of services. Interruption of any service maintained in the demised premises if caused by mechanical difficulties or any causes beyond the Lessor's control shall not entitle Lessee to any claim against Lessor or to any abatement in rent, nor shall the same constitute constructive or partial eviction, unless Lessor fails to take such measures as may be reasonable in the circumstances to restore the service without undue delay. If the demised premises are rendered unfit in whole or in part for the uses specified in this lease agreement, for a period of more than 3 days, by the making of repairs, replacement or additions, other than those made with Lessee's consent or caused by misuse or neglect by Lessee or Lessee's agent, customers, visitors or permittees, there shall be a proportionate abatement of rent during the period of such unfitness.

IN WITNESS WHEREOF, the said Lessor has caused these presents to be signed this ____ day of _____ 2026.

CITY OF DARLINGTON

BY:

Dave Roelli, Mayor

IN WITNESS WHEREOF, the said Lessee has caused these presents to be signed this ____ day of _____ 2026.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE

BY:

Caleb White, Vice President for Administrative Services

F. Approval of Program Concept Review Diagnostic Medical Sonography (Program 10-526-2)

A Concept Review for Diagnostic Medical Sonography (Associate Degree of Applied Science) follows. Also included is the Board resolution that will accompany the Concept Review paperwork for review by the Wisconsin Technical College System Office and Board. Cynde Larsen, Chief Academic Officer, will summarize the information at the meeting.

Recommendation: *Approve the Concept Review for the Diagnostic Medical Sonography (Program 10-526-2).*

3-1 CONCEPT REVIEW FORM

Today's Date: 05/21/2026

College: Southwest Wisconsin

College Contact: Cynde Larsen

College Contact Phone: 608-822-2642

College Contact Email: clarsen@swtc.edu

Education Director Consulted: D Cook

Date Consulted: 01/20/2026

Expected WTCBSB Concept Review Approval Date: 07/15/2026

Expected WTCBSB Program Approval Date: 09/02/2026

WTCBSB Meeting Dates can be found at: <https://mywtcs.wtcsystem.edu/events/>

a. Proposed Program Number: 10-526-2

b. Proposed Credential: AAS

c. Proposed Program Title: (limit of 50 characters)

Diagnostic Medical Sonography

d. Proposed Program Description: (limit of 550 characters)

The Diagnostic Medical Sonography (DMS) program prepares individuals for entry-level employment in abdominal, obstetrical, gynecologic and limited vascular ultrasound, with an introduction to echocardiography.

e. Proposed SOC {Standard Occupational Classification}

29 2032 00

1) Please provide your rationale for using the above SOC Code(s): (limit of 275 characters)

This code best aligns with the occupation's classification

Supporting documentation attached as "Attachment A"

Last Modified: 2/20/2025

f. Proposed CIP {Classified Instructional Program}

1) Please provide your rationale for using this CIP Code: (limit of 275 characters)

Supporting documentation attached as "Attachment B"

g. Mean Starting Hourly Salary:

h. Single Source Request: (limit of 275 characters) Not Applicable

Supporting documentation attached as "Attachment C"

i. Summary of Analysis of how this program supports employment demand (limit of 550 characters). Refer to ESM Chapter Three for explanation of required documentation.

Supporting documentation attached as "Attachment D"

j. Advanced Technical Certificate (ATC) programs must include clear description of prior knowledge required as "Attachment E."

Not Applicable

Supporting documentation attached as "Attachment E"

k. Projected job openings per year: Year 1 Year 3 Year 5

Projected completers per year: Year 1 Year 3 Year 5

l. Program method of delivery:

100% Online 100% Face to face Hybrid Competency Based

m. Documentation of member participation and outcomes of the Ad Hoc/advisory group

Supporting documentation attached as "Attachment F"

Last Modified: 2/20/2025

- n. Summary of initial discussions with other WTCS districts offering a similar or same program. In addition to the summary of discussions, provide evidence of notification letter to ISA as described in ESM Chapter One (limit of 275 characters).

Supporting documentation attached as "Attachment G"

- o. Documentation of District Board Approval of the Concept Review attached as "Attachment H"

- p. Date of conversation with Financial Aid Manager about consequence of program concept and design on financial aid eligibility.

Date:

- q. Describe your college's plan to promote inclusive excellence and address attainment gaps specifically for this new program. Incorporate plans to leverage Guided Career Pathways. Include your response as "Attachment I".

Supporting documentation attached as "Attachment I"

- r. Indicate the groups and individuals that were consulted or involved in establishing the plan described in attachment I. Check all that apply.

- Perkins Lead
- Grants Office
- Student Success Center Team (SSC)
- Workforce Development Board Liaison
- Community Based Organizations (CBO)
- Workforce Innovation and Opportunity Act (WIOA)
- Adult Education and Family Literacy Act (AEFLA)
- Instructional Services Administrators (ISA)
- Student Services Administrators (SSA)
- Academic Quality Improvement Program (AQIP)
- Learning Success Quality Improvement Plan/Process (LSQIP)
- Scale of Adoption Assessment Lead/Team (SOAA)
- Instructional Area Dean/Associate Dean
- National Research and Evaluation
- Program Faculty
- Program Advisory Committee
- Industry Feedback
- Curriculum Office

Last Modified: 2/20/2025

Signature: Date:

District President or Instructional Services Administrator

Printed Name:

When document is complete, please follow your district's procedures for review and submission. The appropriate personnel should submit this form along with all attached documentation in a single .pdf file to programs@wtcsystem.edu.

Last Modified: 2/20/2025

Attachment A

SOC Code and Rationale



O*NET OnLine

Occupation keyword search

[Help](#) [Find Occupations](#) [Advanced Searches](#) [O*NET Data](#) [Crosswalks](#)

[Share](#) [Sites](#)

Diagnostic Medical Sonographers

29-2032.00

Bright Outlook

Updated 2026

Produce ultrasonic recordings of internal organs for use by physicians. Includes vascular technologists.

Sample of reported job titles: Cardiac Sonographer, Diagnostic Medical Sonographer, Medical Sonographer, Registered Diagnostic Medical Sonographer (RDMS), Sonographer, Staff Sonographer, Ultrasonographer, Ultrasound Technician (Ultrasound Tech), Ultrasound Technologist (Ultrasound Tech)

Attachment B

CIP Code and Rationale

https://nces.ed.gov/ipeds/cipcode/cipdetail.aspx?y=55&cid=88788

A⁹ ☆ 🔒 ⌂

🇺🇸 An official website of the United States government

The Nation's Report Card ERIC database for education research



National Center for Education Statistics

What we do ▾

Use our work ▾

Explore funding ▾

Learn with us ▾

About us ▾



CIP | THE CLASSIFICATION OF INSTRUCTIONAL PROGRAMS

CIP 2010

Quick CIP

▾

Detail for CIP Code 51.0910

[Print](#)

Title: Diagnostic Medical Sonography/Sonographer and Ultrasound Technician.

Definition: A program that prepares individuals, under the supervision of physicians, to utilize medical ultrasound techniques to gather sonographic data used to diagnose a variety of conditions and diseases. Includes instruction in obtaining, reviewing, and integrating patient histories and data; patient instruction and care; anatomic, physiologic and pathologic data recording; sonographic data processing; sonography equipment operation; and professional standards and ethics.

Action: No Substantive Changes

Crosswalk

CIP Title or Definition Changed

CIP 2000		CIP 2010		
Code	Title	Action	Code	Title
51.0910	Diagnostic Medical Sonography/Sonographer and Ultrasound Technician.	<input checked="" type="checkbox"/>	51.0910	Diagnostic Medical Sonography/Sonographer and Ultrasound Technician.

Attachment D1

Summary Analysis of Employment Demand

Diagnostic Medical Sonographers earn well above the mean wage in Southwest Tech's region at both entry-level and experienced worker levels.

SOC	Occupation	Mean	Entry Level	Experienced	Percentiles					Mean	
					10%	25%	50% (Median)	75%	90%	Wisconsin	SWTC District
29-2032	Diagnostic Medical Sonographers	\$42.89	\$36.58	\$46.05	\$35.26	\$39.12	\$42.36	\$46.68	\$51.39	\$49.62	\$46.67
00-0000	Total - All Occupations	\$28.06	\$15.07	\$34.55	\$13.93	\$17.61	\$23.21	\$32.76	\$46.29	\$30.69	\$27.44

Source: JobsEQ®
Exported on: Monday, January 26, 2026 5:02 PM

During the Spring 2026, 11 District residents were students in other WTCS DSM programs.

There were 27 active regional job ads in the 30 days before these data were obtained.

District employer report patients would benefit from more DMS services as providers are constrained in ordering exams related to the supply of DMS professionals.

Occupation	Current							5-Year History				5-Year Forecast			
	Empl	Median Ann Wages ²	LQ	Unempl	Unempl Rate	Online Job Ads ³	Empl Change	Ann %	Ann % - Wisconsin	Ann % - SWTC District	Total Demand	Exits	Transfers	Empl Growth	Ann % Growth
Diagnostic Medical Sonographers	61	\$88,100	0.81	1	1.4%	27	6	2.0%	3.7%	3.9%	17	8	7	1	0.5%
All Occupations	136,828	\$48,300	1.00	5,129	3.4%	5,566	1,509	0.2%	0.9%	0.4%	68,178	32,308	39,831	-3,961	-0.6%

Source: JobsEQ®
Data as of 2025Q2 unless noted otherwise
Note: Figures may not sum due to rounding.
1. Data based on a four-quarter moving average unless noted otherwise.
2. Wage data represent the average for all Covered Employment
3. Data represent found online ads active within the last thirty days in the selected region. Due to alternative county-assignment algorithms, ad counts in this analytic may not match that shown in RTI (nor in the popup window ad list). Ad counts for ZCTA-based regions
Exported on: Monday, January 26, 2026 5:04 PM



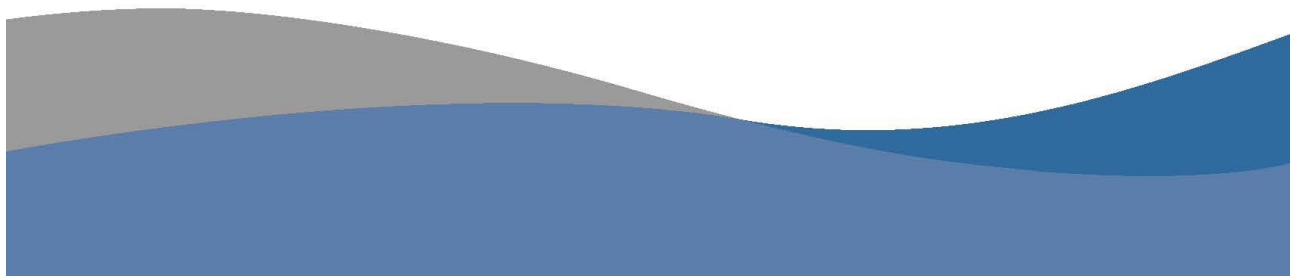
Occupation Report

Diagnostic Medical Sonographers

District-Vern-Dbq-All-Clay



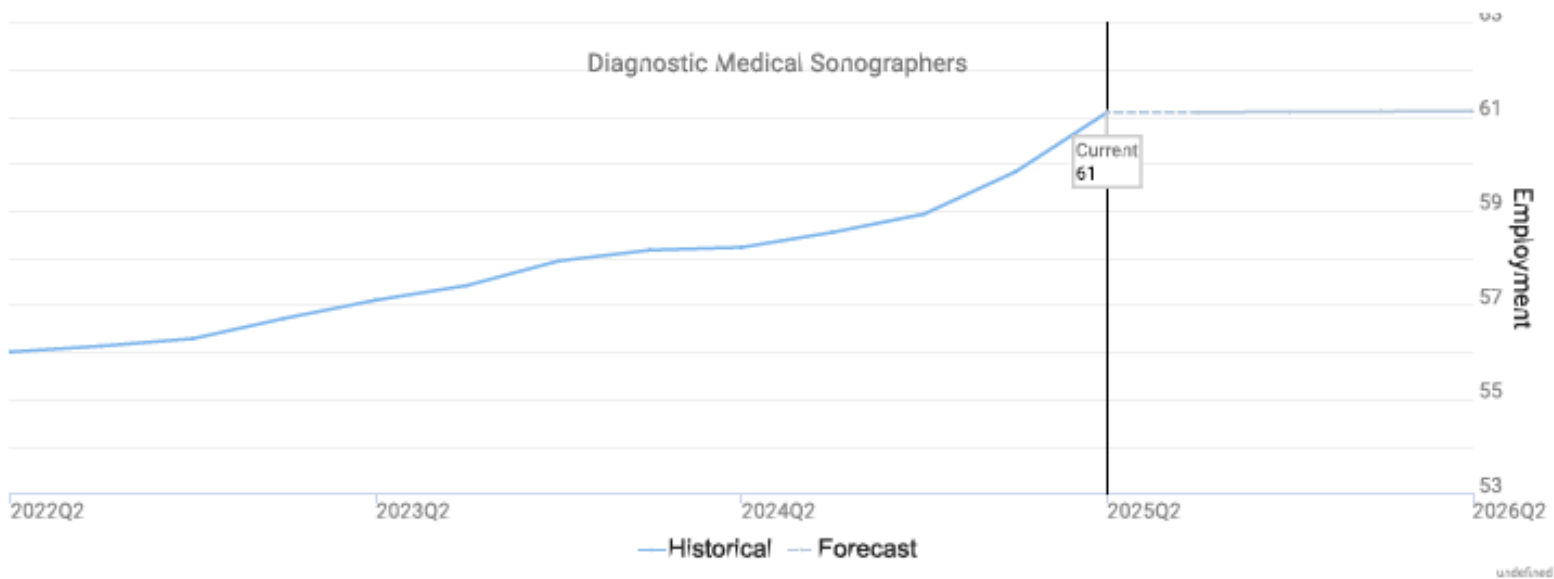
Southwest Wisconsin Technical College



Occupation Snapshot	3
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Occupation Demographics	6
Education Profile	7
RTI (Job Postings).....	8
Occupation Gaps	12
Geographic Distribution	13
District-Vern-Dbq-All-Clay Regional Map.....	15
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FAQ.....	18

Occupation Snapshot

6-Digit Occupation	Empl	Avg Median Wages	LQ	3-Year Empl Change	Annual Demand	Forecast Ann Growth
Diagnostic Medical Sonographers	61	\$88,100	0.81	5	3	0.5%



“Annual Demand” is the projected need for new entrants into an occupation. New entrants are needed due to expected growth and to replace workers who left the occupation due to factors such as retirement or switching careers.



“Forecast Ann Growth” is the expected change in jobs due to national, long-term trend projections (per the BLS) as well as local factors such as industry mix and population growth (as computed and modeled by Chmura).

Employment by Industry

Industry Title	% of Occ Empl	Empl	10-Year Separations	10-Year Empl Growth	10-Year Total Demand
General Medical and Surgical Hospitals	74.5%	46	23	2	24
Offices of Physicians	17.3%	11	5	0	6
Outpatient Care Centers	5.3%	3	2	1	2
Other Ambulatory Health Care Services	0.9%	1	0	0	0
All Others	2.0%	1	1	0	1



The industry distribution indicates the industries in which workers in the occupation(s) are primarily found.



"10-Year Empl Growth" may show industries with positive as well as negative growth; this would indicate that the occupation(s) being examined are expected to expand within some industries while contracting in others.

Wages



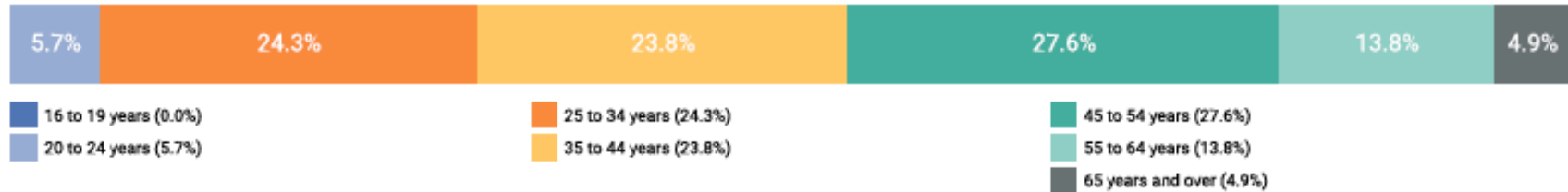
Occupation	Mean	Median	Entry Level	Experienced
Diagnostic Medical Sonographers	\$89,200	\$88,100	\$76,100	\$95,800

💡 Occupation wages here utilize BLS OEWS data, imputed and brought forward by Chmura.

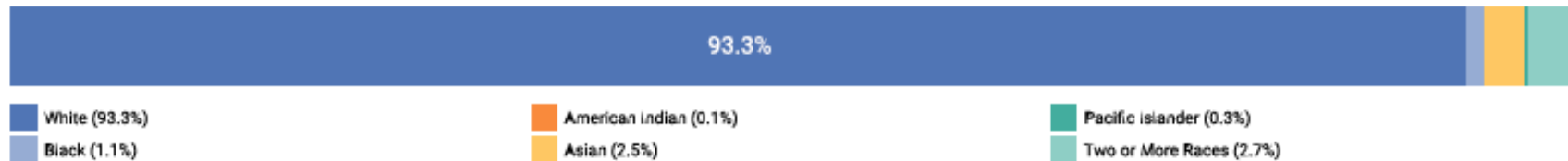
💡 When this report is run for an occupation group, the table above displays up to the top ten detailed occupations which have the highest average wages within the occupation group.

Occupation Demographics

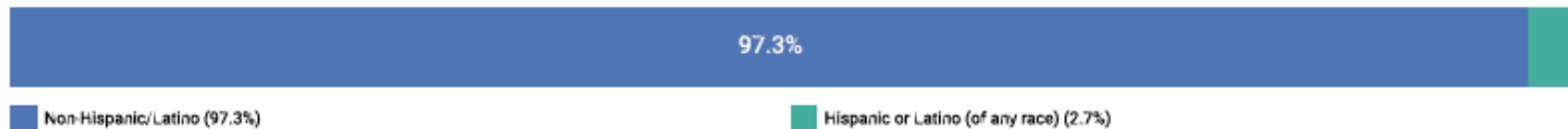
Age



Race



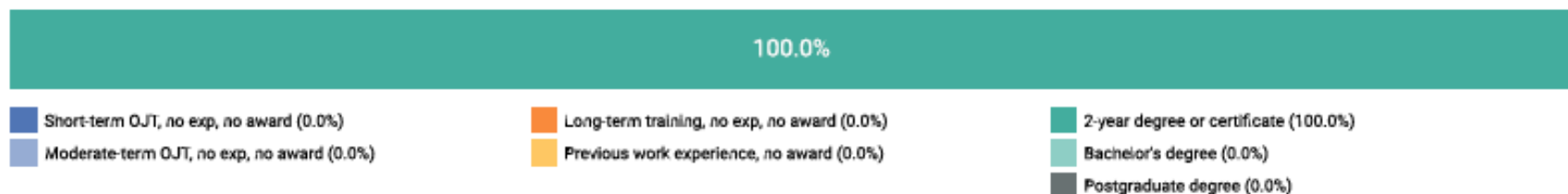
Ethnicity



Gender

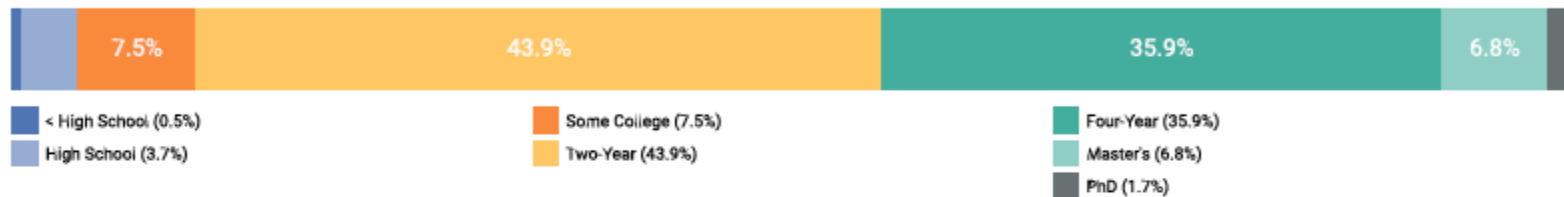


Education and Training Requirements



Education Profile

Educational Attainment



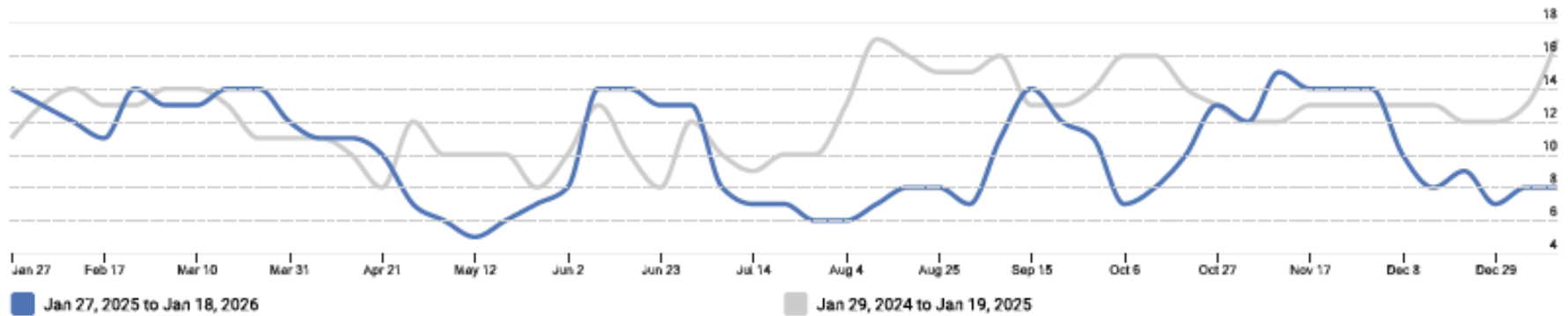
Occupation	Typical Entry-Level Education	Previous Work Experience	Typical On-the-Job Training
Diagnostic Medical Sonographers	Associate's degree	None	None

💡 The stacked bar chart here illustrates the estimated mix of educational attainment of the workers in this occupation(s) in aggregate.

💡 The table indicates typical education and training requirements rather than the mix of attainment of workers in such positions.

RTI (Job Postings)

Active Job Ads by Date



Online job ads are a timely indicator of local demand. Occupation assignments shown below are made by Chmura based upon analysis of job titles and job descriptions. Top employers and listed job requirements are shown on the following pages.

Occupations

SOC	Occupation	Active Job Ads
29-2032.00	Diagnostic Medical Sonographers	85

Locations

Location	Active Job Ads
Dubuque, Iowa	40
250 Mercy Drive Dubuque, IA 52001	13
Viroqua, Wisconsin	13
Dubuque, IA 52001	6
333 East 2nd Street, Richland Center, WI 53581	2
507 S Main St, Viroqua, WI 54665	2
507 South Main Street, Viroqua, WI 54665	2
1000 Mineral Point Ave, Janesville, WI, United States	1
350 N Grandview Ave, Dubuque, IA, United States	1
Guttenberg, IA 52052	1

Companies

Company	Active Job Ads
Trinity Health	13
Medical Associates Clinic	11
UnityPoint Health	8
Assured Nursing, Inc.	3
Rock Medical Group	3
UnitiMed	3
Advantage Medical Professionals	2
Meda Health, LLC	2
Shared Medical Technology, LLC	2
Trinity Health FirstChoice	2

Hard Skills

Skill Name	Active Job Ads
Anatomy	5
Physiology	5
Medical Terminology	3
Transducers	2
Vital Signs	2
Document Management System (DMS)	1
Epic Systems	1
Fraud Detection*	1
Geriatric	1
McKesson	1

Job Titles

Job Title	Active Job Ads
Travel Ultrasound Technologist	5
Ultrasonographer	5
Ultrasound Technologist	5
Sonographer (RDMS)	3
Ultrasound Tech - Ultrasound Tech	3
Echo Tech - PRN	2
Echo Tech - Weekend Package	2
Echo Technologist	2
Echocardiogram Technician	2
Rad Tech - Sonographer	2

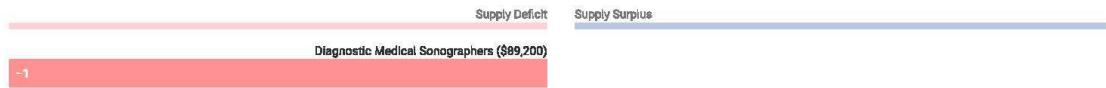
Education Levels

Minimum Education Level	Active Job Ads
Associate's degree	12
High school diploma or equivalent	9
Unspecified/other	64

Programs

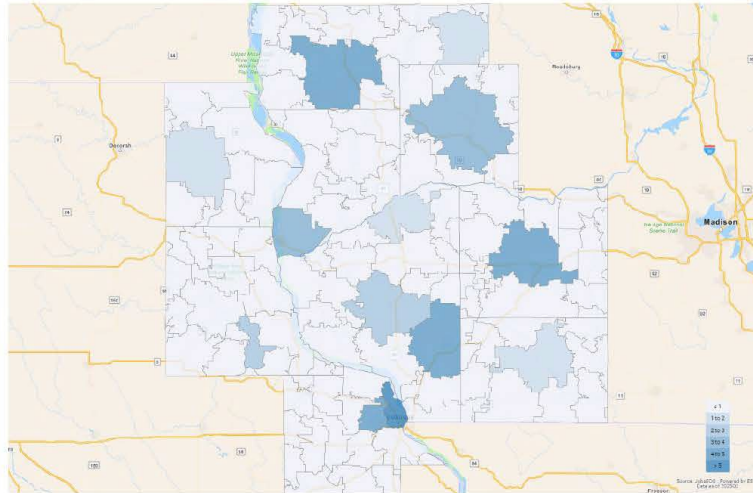
Program Name	Active Job Ads
Biology	1
Chemistry	1
Technical	1
Therapy	1

Occupation Gaps



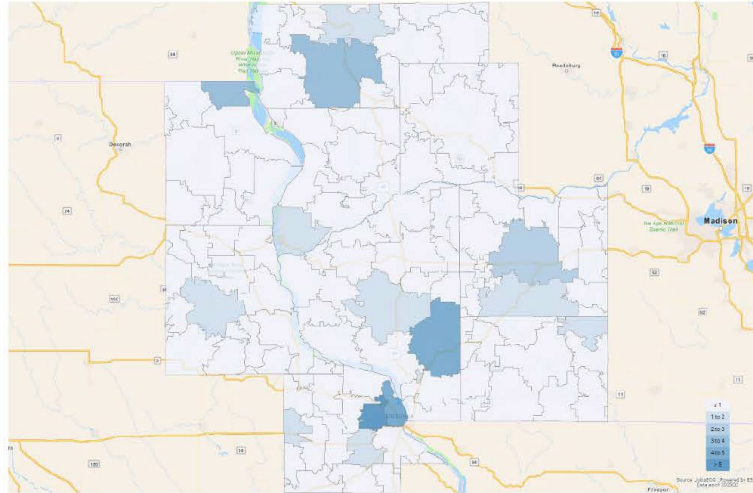
- 💡 The above are the potential average annual gaps over 10 years. Many variables go into this analysis, but at its core it is based on a forecast comparing occupation demand growth to the local population growth and the projected educational attainment of those residents. When an area, for example, has an occupation expected to grow quickly but the educational requirement for the occupation does not match well with the educational attainment of its residents, there is a high potential for an occupation shortfall in the region. Alternatively, slow-growing or contracting occupations often represent potential supply surpluses.
- 💡 The potential supply shortfall is an underlying force that the market needs to resolve one way or another, such as by employers recruiting from further distances for these occupations, wages going up to attract more candidates, and/or increased demand and wages enticing more local residents to get training for these occupations. While this is an important analysis for determining local occupation needs, the occupation gap should be considered along with other regional data including growth and separation forecasts, unemployment rates, wage trends, and award and skill gap analyses.

Geographic Distribution



Top ZCTAs by Place of Work for Diagnostic Medical Sonographers, 2025Q2

Region	Employment
ZCTA 52001	22
ZCTA 53818 (Grant County, Wisconsin portion)	5
ZCTA 54665 (Vernon County, Wisconsin portion)	4
ZCTA 53533	4
ZCTA 52002	4
ZCTA 53821 (Crawford County, Wisconsin portion)	3
ZCTA 53581	3
ZCTA 53813	2
ZCTA 52048	2
ZCTA 53530	2



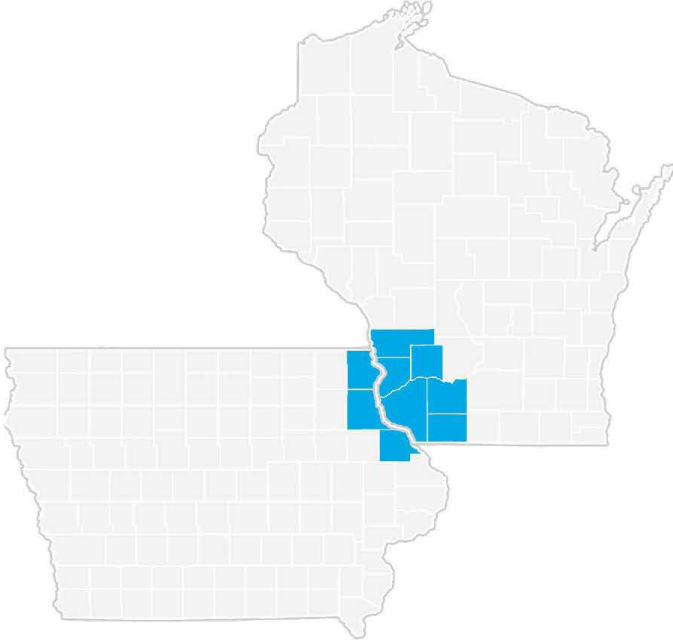
Top ZCTAs by Place of Residence for Diagnostic Medical Sonographers, 2025Q2

Region	Employment
ZCTA 52002	13
ZCTA 53818 (Grant County, Wisconsin portion)	5
ZCTA 52001	4
ZCTA 52160	4
ZCTA 54665 (Vernon County, Wisconsin portion)	3
ZCTA 53533	2
ZCTA 53813	2
ZCTA 53808	2
ZCTA 52068	2
ZCTA 52043	2



“Place of work” employment is based upon the location of employers for these workers. “Place of residence” data refers to the home locations of the workforce, which is typically the preferred data set to use when calculating labor availability within a drive-time or radius of a potential worksite.

District-Vern-Dbq-All-Clay Regional Map



Source: JobsEQ®, <http://www.chmuraecon.com/jobseq>
Copyright © 2026 Chmura Economics & Analytics, All Rights Reserved.

Data Notes

- Occupation employment by default indicates employment by place of work. Occupation employment is as of 2025Q2 and is based on industry employment and local staffing patterns calculated by Chmura and utilizing BLS OEWS data. Employment forecasts are modeled by Chmura and are consistent with BLS national-level 10-year forecasts. Wages by occupation are as of 2025Q2, utilizing BLS OEWS data, imputed and brought forward by Chmura. Entry-level and experienced wages are derived from these source data, computed by Chmura.
- Industry employment is as of 2025Q2 and is based upon BLS QCEW data, imputed by Chmura where necessary, and supplemented by additional sources including Census ZBP data.
- Education and training requirements are from the BLS. Educational attainment mix and other occupation demographics data are modeled by Chmura for 2025Q2 using regional occupation employment from JobsEQ, ZCTA-level demographics data from the Census Bureau, and national occupation-demographics patterns from the BLS.
- Postsecondary awards are per the NCES and are for the 2023-2024 academic year. Any programs shown are linked with the occupation(s) being analyzed via the program-occupation crosswalk, which may not be comprehensive. Any programs shown reflect only data reported to the NCES; reporting is required of all Title IV schools. Training providers that do not report data to the NCES are not reflected.
- Job ads data are online job posts from the Real-Time Intelligence (RTI) data set, produced by Chmura and gleaned from over 49,000 websites. Data reflect ads active during the 12-month period ending 01/25/2026 and advertised for any Zip Code Tabulation Area in or intersecting with the region for which this report was produced. Historical ad volume is revised as additional data are made available and processed. Since many extraneous factors can affect short-term volume of online job postings, time-series data can be volatile and should be used with caution. All ad counts represent deduplicated figures and exclude ads from staffing companies.
- For skill and certification gaps, openings and candidates are based upon regional occupation demand (growth plus separations) and the percent of skill demand and supply. Skill demand mix data are per a one-year sample of RTI data; skill supply data are estimated using a five-year sample of resumes data; both data sets compiled as of March 2025. Data may be based, at least in part, on data from broader geographies; see the Skill Gaps analytic export for more details.
- Occupation gaps are modeled by Chmura, indicating long-term potential supply and demand mismatches in a region due, in part, to job demand and labor pool dynamics, including educational attainment and projected growth.
- Occupation employment by place of residence is as of 2025Q2 and modeled by Chmura based upon occupation employment by place of work and commuting patterns. Commuting patterns are derived from source data from the Census Bureau, occupation-specific commuting tendencies, and updated to reflect more recent population and employment estimates.
- Figures may not sum due to rounding.

Region Definition

District-Vern-Dbq-All-Clay is defined as the following counties:

Allamakee County, Iowa	Iowa County, Wisconsin
Clayton County, Iowa	Lafayette County, Wisconsin
Dubuque County, Iowa	Richland County, Wisconsin
Crawford County, Wisconsin	Vernon County, Wisconsin
Grant County, Wisconsin	

FAQ

What is (LQ) location quotient?

Location quotient is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

What is annual demand?

Annual demand is the sum of the annual projected growth demand and separation demand. Separation demand is the number of jobs required due to separations—labor force exits (including retirements) and turnover resulting from workers moving from one occupation into another. Note that separation demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. Growth demand is the increase or decrease of jobs expected due to expansion or contraction of the overall number of jobs.

Attachment F

Advisory Committee Minutes



Diagnostic Medical Sonography Program Ad Hoc Advisory Committee Meeting Minutes

Meeting Date: 5-8-2026

Time: 12 noon

Location: TEAMS

Room:

Facilitator: Cynde Larsen

Minute Taker: Nanette Hubbard

Attendance

Advisory Committee Member Name	Company Represented	Present (mark with X)
Jerney Pauls	Richland Hospital	X
Asley Mcbee	Boscobel Emplify Health	X
Timothy Clark	Crossing Rivers in Prairie du Chien	X
Judy Dayton	Boscobel Emplify Health	X
Stacy Martin	Grant Regional	X
Marie Wamsley	Lafayette Hospitals and Clinics in Darlington	X
Ashley Thalacker	Grant Regional	X
Sally Blackburn	Lafayette Hospitals and Clinics in Darlington	X

Attachment F

Advisory Committee Minutes

Meeting Items

Item 1: Call the meeting to order and introductions

*Introduction to the meeting and brief update on college-wide initiatives.

- *Cynde Larsen* called the meeting to order at 12:03 pm. The **Open Meeting Compliance** statement was read:
 - “The May 8th, 2026, meeting of the Southwest Wisconsin Technical College Ad Hoc Diagnostic Medical Sonography Advisory Committee is called to order. This meeting is open to the public and in compliance with State Statutes. Notice of the meeting has been sent to the press and posted on campus and the Richland Center and Platteville Outreach Sites to make the general public aware of the time, place, and agenda of the meeting.”
-

Item 2: Committee Charge and Program Context

- **Clinical Course Discussion:**

Pauls – Explained the hospital is struggling with ultrasound staffing. They are working largely with traveling ultrasound techs. He suggested reaching out to additional hospitals to ensure we have the clinical sites needed in case a district site has an employee on FMLA, etc.

Larsen - We have 7 hospitals in district, three of them use traveling techs and cannot currently commit to a student due to their current service model. Our plan at this point is to start 4 students in Fall of 2027, with clinical courses beginning during the Summer of 2028. There would never be an overlap of first- and second-year students. Hospital would have students summer, fall, spring under this model. Discussion was held regarding hour configurations with some hospitals of 8 or 9-hour shifts.

Additional hospitals used by Southwest Tech health students include Midwest in Galena; Vernon Memorial in Viroqua; Mercy and Finley in Dubuque; and WinnMed in Decorah. Waukon Iowa was also offered as an option.

Attachment F

Advisory Committee Minutes

Item 3: Overview of Proposed Diagnostic Medical Sonography program

- **Discussion:**

Larsen – The Applied Associate of Science Diagnostic Medical Ultrasound program is an aligned Wisconsin Technical College System program. The program comprises between 66 and 70 credits and can be completed in two years. Clinical course work hours vary slightly by college. Students typically complete 750 to 900 clinical hours.

Clark – Crossing Rivers is currently working with a CVTC students. In their curriculum, students are in full classroom training for their first year and a half. They complete their clinical courses during the Spring and Summer terms of their final year and are in clinic From January to, end of July, they're on site with us every day.

Larsen – Inquired as to whether this was a model that made sense for the hospitals.

Pauls – Agreed that this was a good model for Crossing Rivers Health, explaining they can get a traveler that has teaching experience for 6 months if they know they will have a person on FLMA, etc.

McBee – Gundersen Emplify also prefers the second year Spring-Summer clinical course model because students present to clinic with more knowledge and skill prior to beginning their clinical coursework.

- **Action items:** Will proceed with the CVTC-style curriculum sequencing model
-

Item 4: Regulatory, Accreditation, and Approval Path

- **Discussion:**

The program will pursue accreditation through CAAHEP/JRC-DMS

Item 5: Faculty

- The Program Director must hold a bachelor's degree and be credentialed by a nationally recognized sonography credentialing organization (e.g., ARDMS, CCI) in a concentration aligned with the program's accreditation scope
- Program faculty members must be credentialed by a nationally recognized sonography credentialing organization (e.g., ARDMS, CCI) in a concentration aligned with the program's accreditation scope

Attachment F

Advisory Committee Minutes

Item 6: Clinical Education Model

- **Discussion:**

Larsen - Our Radiography program requires students complete a certified nursing assistant class as a requirement of entry. How does that group feel about this?

Clark - My thought is we need to have selection criteria that includes some sort of medical background.

Thalacker - I just don't know if it has to be a CNA class. My program did not require it. I went through extra school, then went right on to MRI school. I think some medical background is fine or job shadow hours. For MRI school, I had to job shadow close to 100 hours.

Wamsley – Would there be a possibility that it could be CNA or other healthcare related course? If they did a CMA course and they decided to do ultrasound now, could that be considered?

- **Action items:** The group decided completion of a C.N.A., Medical Assistant, or E.M.T. 1 course is needed for program entry to ensure students have base knowledge about the healthcare and basic patient care skills.
-

Item 7: Financial and Sustainability Overview

Discussion: Larsen – Review draft budget plan with committee. The committee felt these projects were on the right track. We will learn more and further develop the budget as we visit other programs.

- 1. Ultrasound Imaging Systems (Core Lab Equipment)

Item	Qty	Unit Cost (Est.)	Extended Cost
Mid-range cart-based ultrasound systems (general imaging capable: Abd/OB/Gyn/Doppler)	3	\$45,000	\$135,000

Attachment F

Advisory Committee Minutes

Item	Qty	Unit Cost (Est.)	Extended Cost
Curvilinear transducers (abdominal/OB)	incl.	included	—
Linear transducers (small parts/vascular)	3	\$6,000	\$18,000
Phased array transducer (intro cardiac exposure)	1	\$8,000	\$8,000

- Subtotal – Imaging Systems: \$161,000
- ---
- 2. Simulation & Training Aids (Highly Recommended)

Item	Qty	Unit Cost (Est.)	Extended Cost
Abdominal ultrasound phantom (multi-organ)	1	\$12,000	\$12,000
OB/early pregnancy phantom	1	\$15,000	\$15,000
Vascular access / Doppler training phantom	1	\$8,000	\$8,000
Ultrasound simulation software licenses (e.g., SonoSim – 12 seats, first year)	12	\$600	\$7,200

- Subtotal – Simulation: \$42,200
- ---
- 3. Scanning Lab Furniture & Room Setup

Item	Qty	Unit Cost (Est.)	Extended Cost
Adjustable exam tables (ultrasound-rated)	3	\$4,000	\$12,000
Ergonomic sonographer stools	3	\$1,200	\$3,600
Privacy curtains / partitions	3	\$1,500	\$4,500
Wall-mounted anatomy charts & instructional visuals	lot	\$2,000	\$2,000

- Subtotal – Lab Setup: \$22,100

Attachment F

Advisory Committee Minutes

-
- 4. IT, Display & Image Review

Item	Qty	Unit Cost (Est.)	Extended Cost
Large wall monitors for instructor demonstration	3	\$2,500	\$7,500
Secure image storage / PACS entry-level solution	1	\$6,000	\$6,000

- Subtotal – IT & Review: \$13,500

-
- 5. Consumable Supplies (Initial Stock)

Item	Estimated Cost
Ultrasound gel (bulk warm-compatible)	\$2,000
Probe covers, wipes, disinfectants (manufacturer-approved)	\$3,500
Linens, gowns, gloves, cleaning supplies	\$2,500
Misc. instructional supplies	\$2,000

- Subtotal – Consumables: \$10,000

-
- 6. Safety, Maintenance & Compliance

Item	Estimated Cost
Electrical safety testing & setup	\$3,000
Initial service contracts (Year 1)	\$12,000

Item 8: Committee Discussion and Recommendations

- **Discussion and Action item:** The group expressed unanimous support for moving to the Concept Review process.

Attachment F

Advisory Committee Minutes

Item 9: Next Steps and Timeline

- **Discussion:**

Larsen – The anticipated timeline is:

May 21, 2026 – Concept Review to SWTC Board

July 15, 2026 – Concept Review to WTCS Board

July 16, 2026 – Program Approval to WTCS Board for September meeting

September 2, 2026 – Program Approval by WTCS

Fall 2026 – Write WTCS Developing Market Grant Proposal

Fall 2026 – Open application portal for Fall 2027 program launch

Fall 2027 – First cohort of students enroll

Spring 2029 – First cohort of students begin clinic courses

August 2029 – First cohort completes program

Attachment F

Advisory Committee Minutes

Item 11: Adjournment

- Meeting was adjourned

Template Updated 2026.01.08

Attachment G

Summary of WTCS Instructional Services Administrators Information

Information collected from peer Wisconsin Technical Colleges demonstrates that Diagnostic Medical Sonography (DMS) programs are high-cost, high-regulation programs that consistently produce strong student and workforce outcomes. Chippewa Valley Technical College (CVTC) maintains a multi-year waitlist, indicating sustained student demand. Instruction is delivered by two full-time faculty with adjunct lab support, and clinical education occurs in the final two semesters. Capital investments include ultrasound machines with initial equipment costs ranging from \$80,000–\$100,000 per unit, plus ongoing annual maintenance expenses.

Milwaukee Area Technical College (MATC) reports a 78% graduation rate and 100% graduate placement, with average wages of approximately \$49 per hour.

Northeast Wisconsin Technical College (NWTC) reports stable recruitment, limited attrition (typically related to personal circumstances), and graduate wages ranging from \$38–\$45 per hour. NWTC emphasizes the rigor and complexity of JRC–DMS accreditation, including extensive self-study requirements, detailed annual reporting, and significant faculty and administrative commitment.

Collectively, the information confirms that DMS programs across the WTCS require sustained capital investment, specialized credentialed faculty, rigorous accreditation compliance, and strong clinical partnerships, while consistently achieving high placement rates and family-sustaining wages for graduates.

Item I: Student Success Plan

Program Name and Proposed Number

Program Name: Diagnostic Medical Sonography

Credential: Associate Degree (65-70 credits)

Proposed Enrollment: 6 Students per Cohort

The proposed Diagnostic Medical Sonography (DMS) program will be aligned with the Wisconsin Technical College System–approved curricula and existing DMS programs at peer WTCS institutions, while responding to documented workforce shortages in southwest Wisconsin.

Description of the Attainment Gap(s) Being Addressed

The development of the DMS program at SWTC is intended to address multiple, intersecting attainment gaps that affect both students and the regional healthcare workforce:

1. **Geographic Access and Rural Attainment Gaps**
Southwest Wisconsin currently lacks local access to a DMS program, requiring prospective students—particularly adult learners, place-bound students, and students with caregiving responsibilities—to travel long distances or relocate. This disproportionately limits participation among low-income students, first-generation college students, and rural residents, contributing to lower postsecondary attainment in high-wage healthcare fields. Eleven district students are currently enrolled in WTCS DMS programs outside the district, requiring travel or relocation costs for these rural students to access this learning.
2. **Completion and Persistence Risks in High-Intensity Health Programs**
DMS programs are academically rigorous, with high credit density and licensure benchmarks. National and system-level evidence shows that without structured pathways and early supports, students from historically underserved backgrounds face higher risks of attrition during the first year of clinical coursework.

The proposed program is intentionally designed to close these gaps by increasing local access, reducing structural barriers, and embedding equity-focused student success strategies from entry through licensure.

Summary of Key Activities

SWTC's student success plan for the DMS program is anchored in inclusive excellence and Guided Career Pathways, with the following key activities:

1. **Guided Career Pathways Design**
 - Clear, structured program maps showing prerequisites, milestones, clinical progression, and licensure requirements.
 - Early academic and career advising beginning at pre-admission, with explicit guidance on science readiness, time commitment, and clinical expectations.
 - Aligned with SWTC's existing Nursing Assistant, Medical Assistant or EMS programs to create pathways into DMS.
2. **Targeted Recruitment and Access Strategies**
 - Outreach to rural high schools, adult education partners, healthcare employers, and community organizations.
 - Intentional recruitment of first-generation students, adult learners, and individuals seeking career advancement within healthcare.
 - Transparent communication regarding program rigor, scheduling, and financial planning to support informed enrollment decisions.
3. **Early and Sustained Student Support**
 - Each student will have a Student Success Plan with career advising, an academic map with personally-aligned services, and a financial plan for college and life during college
 - Cohort-based learning model to foster peer support and belonging.
 - Early entry into clinical education with scaffolded expectations, consistent with Joint Review Committee on Education in Diagnostic Medical Sonography and CAAHEP-aligned best practices.
 - Embedded tutoring, academic coaching, and progress monitoring during gateway science and clinical courses.
4. **Clinical Partnership Model**
 - SWTC will coordinate with district and regional external clinical partners to ensure high-quality, supervised clinical experiences.
 - Scheduling designed to balance academic intensity with student well-being and persistence.
5. **Continuous Improvement and Equity Review**
 - Ongoing review of enrollment, retention, completion, and licensure outcomes disaggregated by student population.
 - Use of advisory committee feedback to adjust recruitment, curriculum sequencing, and student supports.

Overview of Intended Outcomes

Through this student success plan, SWTC intends to achieve the following outcomes:

- **Increased access** to Diagnostic Medical Sonography education for rural, place-bound, and underserved students in southwest Wisconsin.
- **Improved persistence and completion rates** through structured pathways, early clinical integration, and proactive supports.
- **Timely graduation and licensure eligibility**, aligned with WTCS and accreditation expectations.
- **A sustainable, locally trained Diagnostic Medical Sonography workforce** to meet regional oral health needs.
- **Progress toward inclusive excellence**, evidenced by reduced attainment gaps across student populations and improved representation in a high-demand healthcare profession.

**RESOLUTION
OF THE
SOUTHWEST WISCONSIN TECHNICAL COLLEGE
DISTRICT BOARD OF DIRECTORS**

WHEREAS, the Southwest Wisconsin Technical College Board has approved the Concept Review for Diagnostic Medical Sonography (Associate Degree of Applied Science - Program Number 10-526-2).

BE IT THEREFORE RESOLVED that the Southwest Wisconsin Technical College Board submits for State Board approval the Concept Review for Diagnostic Medical Sonography (Associate Degree of Applied Science - Program Number 10-526-2).

Approved this 21st day of May 2026,

Chris Prange
Chairperson

ATTEST:

Kent Enright
Secretary



G. Approval of 2026-27 Board Monitoring Schedule/Calendar

The Board reviewed the 2026–2027 Board Meeting and Monitoring Calendar at its March and April meetings. The calendar, shown below, has minor updates, including the addition of September 30, 2026, Joint Board Meeting; integration of proposed HLC preparation dates within already scheduled meetings; and inclusion of the April WTCS Student Ambassador Banquet, DBA Spring Meeting, and Foundation Scholarship Reception dates.

Recommendation: *Approve, as presented, the 2026-2027 Board Monitoring Schedule/Calendar.*

SOUTHWEST TECH BOARD MONITORING SCHEDULE
JULY 2026 – JUNE 2027

DATE	ACTIVITY/PURPOSE	LOCATION
Monday, July 13, 2026	Southwest Tech Annual Board Meeting <ul style="list-style-type: none"> ➤ Oath of Office ➤ Election of Officers ➤ Three-Year & Ten-Year Facilities Plan ➤ Review Academic Master Plan ➤ HLC Visit Preparation 	Southwest Tech
July 14-15	WTCS Board Meeting	WTC-La Crosse
TBD	Real Estate Foundation Board Meeting	Southwest Tech
TBD	Foundation Board Meeting	Southwest Tech
Thursday, August 27, 2026	Southwest Tech Board Meeting <ul style="list-style-type: none"> ➤ Foundation Quarterly Report ➤ Real Estate Foundation Quarterly Report ➤ Review College Health Indicators ➤ HLC Visit Preparation ➤ College Culture Monitoring Report 	Southwest Tech
September 1-2	WTCS Board Meeting	MATC-Milwaukee
Thursday, September 24, 2026	Southwest Tech Board Meeting <ul style="list-style-type: none"> ➤ Compliance Monitoring Report ➤ HLC Visit Preparation 	Southwest Tech
Wednesday, September 30, 2026	Joint Board Meeting (3:30-5:00 pm) (with District, Foundation, and Real Estate Foundation) Foundation Donor Appreciation Event (5:00 pm)	Southwest Tech
October 8-10	District Boards Association Fall Meeting	Hybrid – Moraine Park, West Bend Campus
October 21-24	ACCT Leadership Congress	Chicago
Thursday, October 22, 2026	Southwest Tech Board Meeting <ul style="list-style-type: none"> ➤ Resolution for Adoption of 2026 Tax Levy ➤ Fund & Account Transfers (2025-2026 Budget Modifications) ➤ Review of Purchasing Activity ➤ WI Code of Ethics Resolution ➤ HLC Visit Preparation ➤ Student Access Monitoring Report 	Southwest Tech
November 10-11	WTCS Board Meeting	FVTC-Appleton
TBD	Real Estate Foundation Board Meeting	Southwest Tech
TBD	Foundation Board Meeting	Southwest Tech
Thursday, November 19, 2026	Southwest Tech Board Meeting <ul style="list-style-type: none"> ➤ 2027-28 Budget Process ➤ Foundation Quarterly Report ➤ Real Estate Foundation Quarterly Report ➤ Review Academic Master Plan ➤ HLC Visit Preparation 	Southwest Tech
November 30 - December 1, 2026	Higher Learning Commission Comprehensive Evaluation	Southwest Tech

3.26.2026, 4.23.2026 – draft review by Board. 5.21.2026 – request for Board’s approval.

DATE	ACTIVITY/PURPOSE	LOCATION
Friday, December 11	Southwest Tech Winter Graduation	Southwest Tech
Thursday, December 17, 2026	Southwest Tech Board Meeting ➤ Financial Audit	Virtual
January 19	WTCS Board Meeting	WTCS - Madison
TBD	District Boards Association – Legislative Meeting	WTCS-Madison
Thursday, January 28, 2027	Southwest Tech Board Meeting ➤ Safety & Security Monitoring Report	Southwest Tech
TBD	Real Estate Foundation Board Meeting	Southwest Tech
TBD	Foundation Board Meeting	Southwest Tech
February 7-10	ACCT National Legislative Summit	Washington DC
Thursday, February 25, 2027	Southwest Tech Board Meeting ➤ Budget Assumptions & Parameters ➤ Foundation Quarterly Report ➤ Real Estate Foundation Quarterly Report	Southwest Tech
March 9-10	WTCS Board Meeting	Gateway-Kenosha
Thursday, March 25, 2027	Southwest Tech Board Meeting ➤ Quality Teaching & Learning Monitoring Report	Southwest Tech
April 15	WTCS Student Ambassador Banquet	Wisconsin Dells
April 16	District Boards Association – Spring Meeting	Wisconsin Dells
April 21	Foundation Scholarship Reception (5:00 pm)	Southwest Tech
Friday & Saturday, April 23-24, 2027	Southwest Tech Board Retreat & Meeting ➤ Review Board ENDS Statements & College Goals, including College Health Indicators ➤ President’s Evaluation & Contract	
TBD	Real Estate Foundation Board Meeting	Southwest Tech
TBD	Foundation Board Meeting	Southwest Tech
May 18	WTCS Board Meeting	WTCS - Madison
Thursday, May 20, 2027	Southwest Tech Board Meeting ➤ Proposed Budget ➤ State of the College ➤ Foundation Quarterly Report ➤ Real Estate Foundation Quarterly Report ➤ 1 st Reading of revised ENDS Statements ➤ Financial Sustainability Monitoring Report	Southwest Tech
Saturday, May 22	Southwest Tech Graduation	Southwest Tech
Thursday, June 17, 2027	Southwest Tech Board Meeting ➤ Public Budget Hearing/Approval ➤ Approval of revised ENDS Statements	Southwest Tech
Monday, July 12, 2027	Southwest Tech Annual Board Meeting	Southwest Tech

3.26.2026, 4.23.2026 – draft review by Board. 5.21.2026 – request for Board’s approval.

Board Monitoring of College Effectiveness

A. 2026-2027 Budget Update

Caleb will present information on the 2026-2027 budget development. A summary of each of the fund accounts follows.

Southwest Wisconsin Technical College General Fund July 1, 2026 - June 30, 2027 Resources, Uses, and Changes in Fund Balance				
	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
Local Government	5,312,019	5,434,000	5,325,000	5,553,800
State Aids	11,777,883	11,361,100	11,900,000	12,830,730
Program Fees	4,801,618	5,004,000	4,900,000	5,296,700
Material Fees	290,517	295,000	290,000	292,000
Other Student Fees	602,853	561,000	600,000	640,200
Institutional	2,800,280	2,747,200	2,900,000	2,450,000
Federal	<u>1,631,494</u>	<u>1,421,400</u>	<u>1,800,000</u>	<u>1,431,800</u>
Total Revenues	27,216,664	26,823,700	27,715,000	28,495,230
EXPENDITURES				
Instruction	14,910,852	15,625,100	16,000,000	17,261,800
Instructional Resources	263,445	308,900	299,000	307,200
Student Services	3,029,357	3,342,300	3,300,000	3,510,100
General Institutional	6,542,158	5,806,800	5,750,000	5,848,150
Physical Plant	<u>2,410,935</u>	<u>2,200,100</u>	<u>2,200,000</u>	<u>2,222,550</u>
Total Expenditures	27,156,747	27,283,200	27,549,000	29,149,800
TRANSFERS TO (FROM) FUND BALANCES				
Net Revenue (Expenditures)	59,917	(459,500)	166,000	(654,570)
OTHER SOURCES (USES)				
Operating Transfer In	511,437	540,800	180,000	566,638
Operating Transfer Out	<u>(57,395)</u>	<u>(58,000)</u>	<u>(57,000)</u>	<u>(56,000)</u>
Total Resources (Uses)	454,042	482,800	123,000	510,638
TRANSFERS TO (FROM) FUND BALANCES				
Reserve for Prepaids & Inventories	-	-	-	-
Reserve for Operations	513,959	23,300	289,000	(143,932)
Designated for Subsequent Years	-	-	-	-
Total Transfers To (From) Fund Balance	<u>513,959</u>	<u>23,300</u>	<u>289,000</u>	<u>(143,932)</u>
Beginning Fund Balance	<u>13,024,159</u>	<u>13,731,159</u>	<u>13,538,118</u>	<u>13,827,118</u>
Ending Fund Balance	<u>13,538,118</u>	<u>13,754,459</u>	<u>13,827,118</u>	<u>13,683,186</u>

The General Fund is used to account for all financial activities except those required to be accounted for in another fund.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
Special Revenue - Operational Fund
July 1, 2026 - June 30, 2027
Resources, Uses, and Changes in Fund Balance

	<u>2024-25</u> <u>Actual*</u>	<u>2025-26</u> <u>Budget</u>	<u>2025-26</u> <u>Estimate**</u>	<u>2026-27</u> <u>Budget</u>
REVENUES				
Institutional	-	-	-	-
Federal	-	-	-	-
Total Revenues	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
EXPENDITURES				
Instruction	-	-	-	-
Total Expenditures	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net Revenue (Expenditures)	-	-	-	-
OTHER SOURCES (USES)				
Operating Transfer In (Out)	-	-	-	-
Total Resources (Uses)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
TRANSFERS TO (FROM) FUND BALANCES				
Reserve for Prepaids & Inventories	-	-	-	-
Reserve for Operations	-	-	-	-
Designated for Subsequent Years	-	-	-	-
Total Transfers To (From) Fund Balance	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Beginning Fund Balance	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Ending Fund Balance	<u><u>-</u></u>	<u><u>-</u></u>	<u><u>-</u></u>	<u><u>-</u></u>

The Special Revenue - Operational Fund is used to account for the proceeds and related financial activity of specific revenue sources that are legally restricted to specific purposes other than expendable trusts or major capital projects.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
Special Revenue - Non-Aidable Fund
July 1, 2026 - June 30, 2027
Resources, Uses, and Changes in Fund Balance

	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
State Aids	649,155	700,000	650,000	700,000
Other Student Fees	290,928	400,000	320,000	400,000
Institutional	687,053	900,000	750,000	900,000
Federal	<u>6,059,321</u>	<u>7,100,000</u>	<u>5,900,000</u>	<u>7,100,000</u>
Total Revenues	<u>7,686,457</u>	<u>9,100,000</u>	<u>7,620,000</u>	<u>9,100,000</u>
EXPENDITURES				
Student Services	7,685,439	9,080,000	7,550,000	9,080,000
Auxiliary	<u>19,200</u>	<u>45,000</u>	<u>10,000</u>	<u>45,000</u>
Total Expenditures	<u>7,704,639</u>	<u>9,125,000</u>	<u>7,560,000</u>	<u>9,125,000</u>
Net Revenue (Expenditures)	(18,182)	(25,000)	60,000	(25,000)
OTHER SOURCES (USES)				
Operating Transfer In (Out)	<u>57,395</u>	<u>56,000</u>	<u>51,456</u>	<u>86,000</u>
TRANSFERS TO (FROM) FUND BALANCES	<u>57,395</u>	<u>56,000</u>	<u>51,456</u>	<u>86,000</u>
TRANSFERS TO (FROM) FUND BALANCES				
Reserve for Student Organizations	<u>39,213</u>	<u>31,000</u>	<u>111,456</u>	<u>61,000</u>
Total Transfers To (From) Fund Balance	<u>39,213</u>	<u>31,000</u>	<u>111,456</u>	<u>61,000</u>
Beginning Fund Balance	<u>638,495</u>	<u>725,495</u>	<u>677,708</u>	<u>789,164</u>
Ending Fund Balance	<u><u>677,708</u></u>	<u><u>756,495</u></u>	<u><u>789,164</u></u>	<u><u>850,164</u></u>

Special Revenue - Non-Aidable Fund is used to account for assets held by a district in a trustee capacity or as an agent for individuals, private organizations, other government units, or other funds.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
 Capital Projects Fund
 July 1, 2026 - June 30, 2027
 Resources, Uses, and Changes in Fund Balance

	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
Institutional	102,512	75,000	167,000	75,000
Federal	-	-	-	-
Total Revenues	<u>102,512</u>	<u>75,000</u>	<u>167,000</u>	<u>75,000</u>
EXPENDITURES				
Instruction	1,122,116	820,000	300,000	567,562
Instructional Resources	13,383	60,000	15,000	75,000
General Institutional	858,623	1,235,000	1,500,000	1,747,500
Physical Plant	<u>1,759,258</u>	<u>1,885,000</u>	<u>1,200,000</u>	<u>1,558,800</u>
Total Expenditures	3,753,380	4,000,000	3,015,000	3,948,862
Net Revenue (Expenditures)	(3,650,868)	(3,925,000)	(2,848,000)	(3,873,862)
OTHER SOURCES (USES)				
Proceeds from Debt	4,000,000	4,000,000	4,500,000	4,500,000
Operating Transfer In (Out)	<u>(511,437)</u>	<u>(678,800)</u>	<u>(180,000)</u>	<u>(560,638)</u>
Total Resources (Uses)	3,488,563	3,321,200	4,320,000	3,939,362
TRANSFERS TO (FROM) FUND BALANCES				
Reserve for Capital Projects	<u>(162,305)</u>	<u>(603,800)</u>	<u>1,472,000</u>	<u>65,500</u>
Total Transfers To (From) Fund Balance	(162,305)	(603,800)	1,472,000	65,500
Beginning Fund Balance	<u>(1,609,447)</u>	<u>(563,967)</u>	<u>(1,771,752)</u>	<u>(299,752)</u>
Ending Fund Balance	<u>(1,771,752)</u>	<u>(1,167,767)</u>	<u>(299,752)</u>	<u>(234,252)</u>

Capital Projects Funds are used to account for financial resources and related financial activity for the acquisition and improvement of sites and for the acquisition, construction, equipping, and renovation of buildings.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
Debt Service Fund
July 1, 2026 - June 30, 2027
Resources, Uses, and Changes in Fund Balance

	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
Local Government	6,700,000	6,800,000	6,900,000	7,050,000
State Aids	24,415	24,000	25,000	25,000
Institutional	<u>132,704</u>	<u>36,000</u>	<u>100,000</u>	<u>80,000</u>
Total Revenues	6,857,119	6,860,000	7,025,000	7,155,000
EXPENDITURES				
Physical Plant	<u>6,746,616</u>	<u>6,946,500</u>	<u>6,959,750</u>	<u>7,098,900</u>
Total Expenditures	6,746,616	6,946,500	6,959,750	7,098,900
Net Revenue (Expenditures)	110,503	(86,500)	65,250	56,100
OTHER SOURCES (USES)				
Refunding Debt Issued	-			
Premium Issueance of Debt	<u>108,680</u>	<u>140,000</u>	<u>253,314</u>	<u>100,000</u>
Total Resources (Uses)	219,183	140,000	253,314	100,000
TRANSFERS TO (FROM) FUND BALANCES				
Reserve for Debt Service	<u>219,183</u>	<u>53,500</u>	<u>318,564</u>	<u>156,100</u>
Total Transfers To (From) Fund Balance	219,183	53,500	318,564	156,100
Beginning Fund Balance	<u>1,886,664</u>	<u>2,185,692</u>	<u>2,105,847</u>	<u>2,424,411</u>
Ending Fund Balance	<u><u>2,105,847</u></u>	<u><u>2,239,192</u></u>	<u><u>2,424,411</u></u>	<u><u>2,580,511</u></u>

Debt Service Funds are used to account for the accumulation of resources for, and payment of, general long-term debt and long-term lease purchase principal and interest.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
Enterprise Fund
July 1, 2026 - June 30, 2027
Resources, Uses, and Changes in Fund Balance

	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
Federal	62,043	30,000	40,000	30,000
Institutional	<u>2,266,107</u>	<u>2,300,000</u>	<u>2,200,000</u>	<u>2,300,000</u>
Total Revenues	2,328,150	2,330,000	2,240,000	2,330,000
EXPENDITURES				
Auxiliary Services	<u>2,415,346</u>	<u>2,400,000</u>	<u>2,300,000</u>	<u>2,400,000</u>
Total Expenditures	2,415,346	2,400,000	2,300,000	2,400,000
Net Revenue (Expenditures)	(87,196)	(70,000)	(60,000)	(70,000)
OTHER SOURCES (USES)				
Operating Transfer In (Out)	-	-	(36,000)	(36,000)
Total Resources (Uses)	-	-	(36,000)	(36,000)
TRANSFERS TO (FROM) FUND BALANCES				
Retained Earnings	<u>(87,196)</u>	<u>(70,000)</u>	<u>(96,000)</u>	<u>(106,000)</u>
Total Transfers To (From) Fund Balance	(87,196)	(70,000)	(96,000)	(106,000)
Beginning Fund Balance	<u>3,217,504</u>	<u>3,367,504</u>	<u>3,130,308</u>	<u>3,034,308</u>
Ending Fund Balance	<u>3,130,308</u>	<u>3,297,504</u>	<u>3,034,308</u>	<u>2,928,308</u>

Enterprise Funds are used to account for operations where the costs of providing goods or services to the student body, faculty and staff, or the general public are financed primarily through user fees.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

Southwest Wisconsin Technical College
Internal Service Fund***
July 1, 2026 - June 30, 2027
Resources, Uses, and Changes in Fund Balance

	2024-25 <u>Actual*</u>	2025-26 <u>Budget</u>	2025-26 <u>Estimate**</u>	2026-27 <u>Budget</u>
REVENUES				
Institutional	3,580,169	4,455,000	3,600,000	4,455,000
Total Revenues	<u>3,580,169</u>	<u>4,455,000</u>	<u>3,600,000</u>	<u>4,455,000</u>
EXPENDITURES				
Auxiliary Services	3,345,293	4,455,000	3,600,000	4,455,000
Total Expenditures	<u>3,345,293</u>	<u>4,455,000</u>	<u>3,600,000</u>	<u>4,455,000</u>
Net Revenue (Expenditures)	234,876	-	-	-
OTHER SOURCES (USES)				
Operating Transfer In (Out)	-	-	-	-
Total Resources (Uses)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
TRANSFERS TO (FROM) FUND BALANCES				
Retained Earnings	234,876	-	-	-
Total Transfers To (From) Fund Balance	<u>234,876</u>	<u>-</u>	<u>-</u>	<u>-</u>
Beginning Fund Balance	<u>2,081,384</u>	<u>2,125,984</u>	<u>2,316,260</u>	<u>2,316,260</u>
Ending Fund Balance	<u>2,316,260</u>	<u>2,125,984</u>	<u>2,316,260</u>	<u>2,316,260</u>

Internal Service Funds are used to account for the financing and related financial activity of goods and services provided by one department to other departments of the District on a cost reimbursement basis.

*Actual is presented on a budgetary basis.

**Estimate is based upon 10 months of actual and 2 months of estimate.

***Our self-funded health insurance and dental insurance programs are processed through the Internal Service Fund.

B. Wisconsin Tax Incremental Financing (TIF) & Tax Incremental District (TID) Review

Karen Campbell, Compliance Officer, will review the statutory requirements and local context of incremental tax financing and districts. Supporting information follows.



State of Wisconsin Tax Incremental Financing and Tax Incremental Districts

What Is Tax Incremental Financing?

Tax Incremental Financing (TIF) is a statutory economic development tool used by Wisconsin cities and villages. When a Tax Increment District (TID) is created, the property value within the district is “frozen” at a base level. Taxes on this base value continue to flow to all taxing jurisdictions, including Southwest Tech.

As development occurs and property values increase, the resulting “increment” in tax revenue is retained by the municipality to pay eligible project costs such as infrastructure, site preparation, demolition, environmental remediation, or redevelopment. Once project costs are fully repaid, the municipality closes the TID and the full tax value returns to all taxing jurisdictions.

Municipalities use TIF either to stimulate development in areas unlikely to grow without assistance or to support specific projects proposed by developers. Projects often include roads, utilities, sidewalks, and site improvements. By encouraging growth in challenging areas, TIF expands the local tax base, which can help stabilize or reduce tax rates over time.

What is a Tax Incremental District?

A Tax Incremental District (TID) is a contiguous geographical area designated by a municipality for development using TIF. A TID consists of whole parcels assessed for general property tax purposes and excludes railroad tracks, rivers, highways, and wetlands (sec. 23.32, Wis. Stats.).

Wisconsin law authorizes five types of TIDs: Blighted, Environmental Rehabilitation, Rehabilitation/Conservation, Industrial, and Mixed Use. The law establishes required documentation, public notices, hearings, and waiting periods to ensure transparency and public participation. Each municipality must also form a Joint Review Board (JRB), which includes representatives from overlying taxing jurisdictions, to approve the creation and modification of TIDs.

Southwest Tech’s Statutory Role

By statute, a technical college district representative must serve on each municipality’s Joint Review Board (JRB). The Joint Review Board:

- Approves the creation of TIDs and amendments to the TIDs
- Reviews extensions and performance
- Ensures legal compliance with Tax Incremental Financing statutes

Southwest Tech’s participation ensures that economic development decisions account for the college’s long-term fiscal interests.

Local Context

The Southwest Tech District includes small cities and rural communities that commonly use TIF to:

- Develop or expand industrial and business parks
- Support manufacturing and agribusiness employers
- Redevelop underutilized commercial areas

These projects frequently align with Southwest Tech’s academic programs and workforce development mission.

As of 2025, Southwest Tech’s district included 45 active TIDs across 23 municipalities.

Village/City	TID#	Type	Base Year	Maximum Life	Life Extended
Gays Mills (C)	1	Industrial	2000	2023	2026
	3	Mixed Use	2018	2038	
	4	Mixed Use	2018	2038	
Prairie du Chien	1E	Environmental	2007	2030	
	8	Blighted	2021	2049	
	9	Industrial	2021	2042	
Dickeyville	1	Mixed Use	2014	2034	2037
	2	Industrial	2023	2043	
Montfort	1	Mixed Use	2014	2034	
Muscoda	4	Mixed Use	2022	2042	
	5	Mixed Use	2023	2043	
Potosi	1	Mixed Use	2021	2041	
Boscobel	4	Industrial	2005	2041	
	5	Mixed Use	2020	2025	
Cuba City	3	Industrial	2012	2032	
	4	Mixed Use	2019	2040	
Fennimore	6	Blighted	2017	2044	
	7	Mixed Use	2024	2044	

Village/City	TID#	Type	Base Year	Maximum Life	Life Extended
Lancaster	3	Mixed Use	2006	2026	2036
	4	Mixed Use	2006	2026	2036
	5	Rehab/Cons	2018	2045	
	6	Mixed Use	2020	2041	
	7	Mixed Use	2021	2041	
	8	Mixed Use	2023	2043	
Platteville	6	Mixed Use	2006	2026	2032
	7	Blighted	2006	2033	
	9	Mixed Use	2023	2043	
Barneveld	1	Industrial	2002	2025	2028
	2	Mixed Use	2015	2035	
Blanchardville	1	Mixed Use	2024	2044	
Ridgeway	1	Mixed Use	2007	2027	2030
Dodgeville	3	Mixed Use	2020	2040	
Mineral Point	2	Mixed Use	2023	2043	
Argyle	3	Blighted	2012	2039	
Belmont	1	Industrial	2004	2026	
Gratiot	1	Industrial	2001	2024	2027
Darlington	8	Mixed Use	2018	2038	
Shullsburg	3	Blighted	1997	2024	2034
	4	Industrial	1997	2020	2030
	5	Mixed Use	2005	2025	2028
	6	Industrial	2010	2030	2033
	7	Mixed Use	2010	2030	2033
Viola	3	No Type Listed	1995	2022	2025
	6	Mixed Use	2019	2039	
Richland Center	6	Rehab/Cons	2017	2044	

C. 2024-2025 Graduate Survey Results

Mandy Henkel, Executive Director of College Effectiveness/Accreditation, will brief the Board on the results of the 2024-2025 Graduate Survey. The report follows.



MADELYN
Grant Regional
Health Center
Lancaster, WI

Graduate SUCCESS

Southwest Wisconsin
TECHNICAL COLLEGE

TOP 10 PROGRAMS of 2025

Based on Median Hourly Wage: Median wage reflects the middle wage where half of the responding graduates received more than the wage shown and half received less than the wage shown.

Nursing—Associate Degree	\$36.84
Direct Entry Midwife	\$35.67
Electrical Power Distribution	\$35.26
Emergency Medical Technician (EMT)	\$28.00
Cancer Information Management	\$27.00
Surgical Technology	\$26.50
Physical Therapist Assistant	\$26.25
Agribusiness Management	\$26.00
IT—Cybersecurity Specialist	\$24.93
Welding	\$24.75

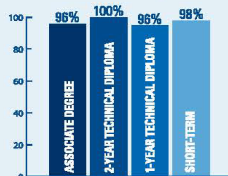
98%
of graduates are **satisfied/very satisfied** with their training.

97%
were employed **within the first year** of graduation.

97%
of graduates are **confident/very confident** the skills they attained at Southwest Tech prepared them for their career goals.

ABOUT 70%
of graduates report the main reason for attending Southwest Tech is directly tied to employability.

EMPLOYMENT BY DEGREE LEVEL



77%
are employed within Wisconsin.

- 51% are within the 5-county district
- 26% are in Wisconsin but outside the district
- 23% are employed outside of the state

26%
of graduates were continuing their education at the time of the survey.

- 65% of those at Southwest Tech
- 28% of those at other Wisconsin institutions or high schools
- 7% of those at institutions outside of Wisconsin

2025 Graduate EMPLOYERS

IN-DISTRICT EMPLOYERS

- Bryhans Auto Body
- Crossing Rivers Health
- Downtown Designs Salon and Spa
- EMC
- Empify Health by Gunderson Boscobel
- Fillback Ford
- Friendly Frogs Childcare LLC
- Grant Regional Health Center
- High Point Family Medicine
- Ihm Organic Farms
- J&R Underground
- Lafayette Hospital and Clinics
- Paulson Farms LLC
- Platteville Dental
- Prairie du Chien Police Department
- Richland Hospital
- Schreiber Foods
- Scott Industries
- Sloan Implement
- Southwest Health
- Southwest Wisconsin Technical College
- Summit Golf Brands
- TC Networks
- Upland Hills Health

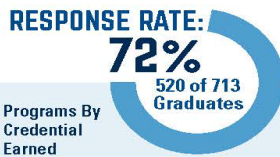
OUT-OF-DISTRICT EMPLOYERS

- Aegis Therapies
- Alliant Energy
- Avalon Body Shop & Garage
- Boyd Gaming
- Children's Dental Center
- Curtin Farms
- Eilertson, Inc.
- Hooper Corporation
- Lake Geneva Country Club
- Madison Gas and Electric
- Medical Associates
- Prairie Farms Dairy Inc
- Q Centrix
- SSM Health Monroe
- St. Mary's Hospital
- Unity Point Health—Finley Hospital
- Williams Patent Crusher and Pulverizer
- Wolf Line Construction



TYLER
Nitrogen Fertilizers,
East Dubuque, IL

Southwest Tech does not discriminate on the basis of race, color, national origin, sex, disability, or age in its programs and activities. The Equal Opportunity/Affirmative Action Officer has been designated to handle inquiries regarding non-discrimination policies. Call 800-362-3322, Ext. 2315 (TDD: 608.822.2072) or write Southwest Tech, 1800 Bronson Blvd., Fennimore, WI 53809. 04-07-2026



Thank you, Southwest Tech Foundation, for providing gift cards that encouraged student participation.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE GRADUATE SUCCESS BY PROGRAM

Programs By Credential Earned	Number of Grads	Number Still in School	Number of Replies	Number Employed (excluding those still in school)	Percent Employed (excluding those still in school)	Number Employed in Related Occupation	Percent Employed in Related Occupation	Number Employed in Unrelated Occupation	Percent Employed in Unrelated Occupation	Percent Employed in SWTC District	Median Hourly Wage	Hourly Wage Range*
Two-Year Associate Degree	279	14	219	190	93%	163	87%	24	13%	47%	\$26.00	\$9.00 - \$55.85
Accounting	6	0	4	3	75%	2	67%	1	33%	100%	*	*
Agribusiness Science & Technology–Agribusiness Management	8	0	8	8	100%	6	75%	2	25%	100%	\$26.00	\$20.00–\$30.00
Agribusiness Science & Technology–Agronomy	8	0	6	6	100%	4	80%	1	20%	20%	\$17.00	\$9.00–\$24.04
Agribusiness Science & Technology–Animal Science	14	0	10	9	90%	6	67%	3	33%	56%	\$19.50	\$18.00–\$27.47
Business Management	23	1	13	11	92%	10	91%	1	9%	67%	\$21.40	\$15.00–\$35.00
Cancer Information Management	27	2	23	21	100%	16	76%	5	24%	11%	\$27.00	\$20.38–\$35.00
Cancer Information Management (CIM) Advanced Technical Certificate	2	0	2	2	100%	1	50%	1	50%	0%	*	*
Criminal Justice–Law Enforcement 2	9	0	5	4	80%	3	75%	1	25%	75%	*	*
Criminal Justice Studies	5	0	3	3	100%	2	100%	0	0%	67%	*	*
Data Analyst	2	0	1	1	100%	1	100%	0	0%	100%	*	*
Direct Entry Midwife	20	1	17	13	81%	13	100%	0	0%	0%	\$35.67	\$14.42–\$48.08
Early Childhood Education	20	1	16	15	100%	15	100%	0	0%	64%	\$17.00	\$11.00–\$22.02
Electro-Mechanical Technology	8	0	5	4	80%	3	75%	1	25%	100%	*	*
Golf Course Management	8	0	6	5	83%	5	100%	0	0%	20%	\$20.83	\$19.00–\$23.20
Graphic and Web Design	16	4	13	9	100%	7	78%	2	22%	50%	\$21.63	\$15.00–\$30.00
Health Information Technology	15	1	11	9	90%	7	78%	2	22%	17%	\$24.00	\$17.50–\$47.00
Human Services Associate	9	2	8	4	67%	1	33%	2	67%	75%	*	*
Individualized Technical Studies	1	0	0	-	-	-	-	-	-	-	*	*
Instrumentation and Controls Technology	1	0	1	1	100%	1	100%	0	0%	100%	*	*
IT–Cybersecurity Specialist	10	0	10	10	100%	10	100%	0	0%	80%	\$24.93	\$19.00–\$30.50
Leadership Development	1	0	1	1	100%	1	100%	0	0%	100%	*	*
Liberal Arts	8	1	3	1	50%	0	0%	1	100%	0%	*	*
Medical Laboratory Technician	2	0	2	2	100%	2	100%	0	0%	100%	*	*
Nonprofit Leadership	2	0	2	0	0%	-	-	-	-	-	*	*
Nursing–Associate Degree	35	0	32	32	100%	32	100%	0	0%	44%	\$36.84	\$30.00–\$55.85
Physical Therapist Assistant	7	0	7	7	100%	7	100%	0	0%	17%	\$26.25	\$24.00–\$27.00
Supply Chain Management	4	0	3	3	100%	2	67%	1	33%	33%	*	*
Surgical Technology	7	1	7	6	100%	6	100%	0	0%	50%	\$26.50	\$22.80–\$30.00
Technical Studies–Journey Worker	1	0	0	-	-	-	-	-	-	-	*	*
Two-Year Technical Diploma	31	1	27	26	100%	18	100%	0	0%	67%	\$23.00	\$11.22–\$100.00
Agricultural Power & Equipment Technician	18	1	17	16	100%	13	100%	0	0%	60%	\$23.00	\$11.22–\$100.00
Automotive Technician	13	0	10	10	100%	5	100%	0	0%	78%	\$20.00	\$16.50–\$25.00
One-Year Technical Diploma	165	11	109	94	96%	64	84%	12	16%	51%	\$24.02	\$13.03–\$45.63
Agribusiness Science & Technology–Agronomy Technician	1	1	1	-	-	-	-	-	-	-	*	*
Accounting Assistant	1	0	0	-	-	-	-	-	-	-	*	*
Auto Collision Repair & Refinishing Technician	10	0	10	10	100%	6	100%	0	0%	70%	\$18.25	\$18.00–\$25.00
Building Trades–Carpentry	9	0	5	5	100%	5	100%	0	0%	100%	*	*
Child Care Services	2	0	1	1	100%	1	100%	0	0%	100%	*	*
CNC Machine Operator/Programmer	2	0	1	1	100%	0	0%	1	100%	100%	*	*
Cosmetology	26	1	7	5	83%	5	100%	0	0%	60%	\$16.50	\$13.03–\$30.00
Dairy and Livestock Technician	1	0	1	1	100%	1	100%	0	0%	100%	*	*
Electrical Power Distribution	39	0	31	31	100%	21	95%	1	5%	25%	\$35.26	\$24.54–\$45.63
Industrial Mechanic	4	4	4	-	-	-	-	-	-	-	*	*
IT–Network Systems Technician	1	0	1	1	100%	0	0%	1	100%	-	*	*
Medical Assistant	17	1	16	15	100%	15	100%	0	0%	71%	\$20.50	\$17.00–\$25.50
Medical Coding Specialist	20	2	13	9	82%	4	44%	5	56%	33%	\$23.50	\$21.69–\$25.11
Supply Chain Assistant	1	1	1	-	-	-	-	-	-	-	*	*
Welding	31	1	17	15	94%	6	60%	4	40%	57%	\$24.75	\$18.00–\$35.26
Less Than One-Year Technical Diploma	238	108	165	54	95%	46	87%	7	13%	62%	\$22.15	\$17.00–\$57.69
Artisanal Modern Meat Butchery	5	2	3	1	100%	1	100%	0	0%	-	*	*
Criminal Justice–Law Enforcement 720 Academy	5	0	2	2	100%	2	100%	-	0%	100%	*	*
Dental Assistant	10	1	10	8	89%	7	88%	1	13%	50%	\$21.60	\$19.00–\$24.00
Driver and Safety Education Certification	5	0	4	4	100%	4	100%	-	0%	25%	*	*
Emergency Medical Technician (EMT)	37	6	19	13	100%	12	92%	1	8%	50%	\$28.00	\$20.00–\$57.69
Nail Technician	1	1	1	-	-	-	-	-	-	-	*	*
Nursing Assistant	175	98	126	26	93%	20	80%	5	20%	76%	\$21.35	\$17.00–\$35.00
College-Wide Results	713	134	520	364	94%	291	87%	43	13%	51%	\$24.02	\$9.00–\$100.00

* Wages only shown where three or more graduates provided information.

D. Higher Learning Commission Comprehensive Evaluation – Board Preparation

Mandy will review the plan to prepare the Board members for the upcoming November 30 – December 1, 2026, Higher Learning Commission visit. The Board’s preparation schedule follows.

**Southwest Tech Board of Trustees
Higher Learning Commission Comprehensive Evaluation Visit
Proposed Board Preparation Schedule**

Each month during Pre-Board Meeting / Working Dinner – 5:30 pm

Facilitated by Mandy Henkel, Accreditation Liaison Officer

Month	Topic
July	Accreditation 101 Timeline to Visit Criterion 1 Presentation/Activity
August	Criterion 2 Presentation/Activity
September	Criterion 3 Presentation/Activity
October	Criterion 4 Presentation/Activity
November	Overview of Visit Agenda Criterion Review Role Play/Mock Interview
November 30 – December 1, 2026	On-Site Comprehensive Evaluation Visit <i>(Board session date/time tbd)</i>

E. Staffing Update

Krista will provide an update on College staffing. This month’s update is as follows:

	Name	Title	Status and/or Additional Info	Effective Date	Funding Source &/or Estimated Wage Range	Hired Wage Rate
1	Replacement	Academic Success Coach	Danielle Carlson	Posted 5/9/2025	C41 \$48,908.24 - \$68,471.54	Hired at \$66,500
2	New	Manufacturing Outreach Coordinator	Lisa Schaefer	Posted: 6/6/25	C44: \$58,124.23 - \$81,373.72	Hired at \$79,000
3	Replacement	Director of Human Resources	On Hold	Posted: 6/2/25	D63: \$70,133.94 - \$101,695.41	On Hold
4	New	Advisor	John Richter	Posted: 7/11/2025	C42 Salary: \$51,741.76 - \$72,438.46	Hired at \$66,500
5	New	Adult Education Instructor/Academic Success Coach	Meghan Weber	Posted: 7/18/2025	C41: \$23.51- \$32.92	Hired at \$26.40
6	Replacement	Electical Power Distribution Lab Assist	Thomas Moravits	Posted: 6/23/25	B21: \$17.36 - \$22.57	Hired at \$23.00
7	Replacement	Assistant Child Care Director/Instructor	Abby Meier	Posted: 8/8/2025	C41 Salary: \$48,908.24 - \$68,471.54	Hired at \$49,400
8	Replacement	Director of Foundation	Stacia Stephenson	Posted: 8/8/2025	D62: \$67,359.08 - \$97,670.88	Hired at \$97,670.88
9	Replacement	Financial Aid Assistant/Accounting Bu	Tina Boebel	Posted: 8/8/2025	B22 Hourly: \$19.56-\$25.37	Hired at \$22.50
10	Replacement	Software Development Instructor	Cash Myers	Posted: 8/8/2025	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	Hired at \$87,500
11	Replacement	Social Science Instructor	Melissa Lipska	Posted: 8/8/2025	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	Hired at \$70,000
12	Replacement	Medical Laboratory Technician Instruct	Kylie Poots	Posted: 6/25/2025	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	Hired at \$67,000
13	Replacement	Drivers Education Program Coordinator	Natalie Leffler	9/16/2025	C41 \$48,908.24 - \$68,471.54	Hired at \$24.04
14	Replacement	Associate Degree Nursing Instructor	Misty Thill	Internal	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	Hired at \$67,000
15	Replacement	Training and Development Coordinator	Gabby Snider	Posted 10/23/25	C41 Hourly: \$23.51 - \$32.92	Hired at \$26.75.
16	New	Advanced Manufacturing Instructor	Posted	Posted 12/2/2025	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	
17	Replacement	Human Resources Assistant	Rylee Wagner	Posted 12/2/2025	B22 Hourly: \$19.56-\$25.37	Hired at \$21.50
18	Replacement	Evening Custodian	Thomas Schlaugat	Posted 12/10/2025	A12 Hourly: \$19.56-\$22.87	Hired at \$19.75
19	Replacement	Foundation and Business Support Ass	Heather Burkholder	Posted 12/17/2025	B22 Hourly: \$19.56 - \$25.37	Hired at \$25.00
20	Replacement	Child Care Aide	Rachel Preuschl	Posted 02/11/2026	A12 \$19.56-\$22.87	Hired at \$21.75
21	Replacement	Workforce Development & Employer R	Jacob Johnson	Posted 02/03/2025	C42 Salaried: \$51,741.76 - \$72,438.46	Hired at \$61,000
22	Replacement	Automation/Electromechanical Technology Instructor	Posted	Posted 02/12/2026	Bachelor's (BS) Equivalency \$51,221-\$81,444 Advanced (AS) Equivalency \$53,878-\$85,666 Master's (MS) Equivalency \$56,533-\$89,888	
23	Replacement	Dining Services Kitchen Worker	On Hold	Posted 2/18/2026	A13 - Hourly Range: \$19.56 - \$23.11	On Hold

24	Replacement	Medical Assistant Instructor	Lisa Edge	Posted 2/18/2026	Bachelor's Equivalency: \$51,221 - \$81,444 Advanced Equivalency: \$53,878 - \$85,666 Master's Equivalency: \$56,533 - \$89,888	Hired at \$60,000
25	Replacement	Web Designer	Zach Stark	Posted 1/16/2026	C45: \$58,124.23 – \$89,888	Hired at \$75,000
26	Replacement	Annual Giving and Donor Relations Co	Posted	Posted 4/29/26	C42: \$51,741.76 - \$72,438.46	
27	Replacement	Bookstore Assistant	Interviewing	Posted 4/29/26	A13: \$19.56-\$23.11	
28	Replacement	Child Care Center Lead Teacher and La	Posted	Posted 4/29/26	A12: \$19.56-\$22.87	
29	Replacement	Communication Instructor	Posted	Posted 4/29/26	Masters: \$56,533-\$89-888	
30	Replacement	Director of Grants	Posted	Posted 4/29/26	D62: \$67,359 - \$93,645	
31	Replacement	Grants and Compliance Manager	Posted	Posted 4/29/26	C43: \$54,575.27 - \$76,406.43	
32	Replacement	Health Science Academic Success Coac	Posted	Posted 5/8/26	C41: \$48,409.24- \$68,471.54	
33	New	Academic Success Coach (Multiple Openings – ELL, Business, Health	Posted	Posted 5/8/26	C41: \$48,409.24- \$68,471.54	

F. SWTC Foundation FY26 3rd Quarter Report

Dennis Cooley, Executive Director of Advancement, will update the District Board on recent Foundation activities, fundraising efforts, and other initiatives. The FY 2026 3rd Quarter follows.

Southwest Tech Foundation FY2526 Third Quarter Report

Fundraising Totals 01/01/26 - 03/31/2026 & YTD

\$308,901.82 total received 3rd Qtr 2536

\$410,223.46 total received 2nd Qtr 2526

\$511,018.55 total received 1st Qtr 2526

Total 1st, 2nd and 3rd Qtrs: 1,230,143.83

(Goal \$2.0 million for fiscal year; \$1.875 million planned in budget)

Outstanding pledges as of 03.31.26 = \$623,388.69

FY2526 Gift Highlights of \$2,500-plus from 01.01.26 to 03.31.26

- **Patrick Thiele**, \$111,000 Cash Gift to Pass thru Fund, General Appeal
- **Nutrien Ag Solutions** – Stitzer, \$7,456.74 Gift-In-Kind, Industry, Trades & Agriculture Development Fund for crop inputs
- **The Richland Hospital Foundation**, \$5,000 Cash Gift, The Richland Hospital Foundation Scholarship for 2026-27 scholarships
- **3M** – Prairie du Chien, \$4,500 Cash Gift, 3M Prairie du Chien Sponsor-A-Scholar Program Scholarship for Spring 2026 tuition and scholarship
- **Mary Biddick**, \$3,000 Gift-in-Kind, Industry, Trades & Agriculture Development Fund, gift of vehicle
- **Kenneth Hodgson**, \$7,500 Cash Gift, Ken and Monica Hodgson Bright Futures Scholarship for scholarship endowment
- **Hartung Brothers, Inc.**, \$5,000 Cash Gift, Hartung Brothers, Inc. Scholarship for 2026-27 scholarships
- **Larry Wasley**, \$3,000 Gift-in-Kind, Industry, Trades & Agriculture Development Fund, gift of vehicle
- **Chicago Community Trust**, \$2,500 Cash Gift, Compeer Financial Agriculture Scholarship, 2026-27 scholarships

SWTC Foundation's scholarship structure shows how our funds are categorized

1.0 Access – These are traditional scholarship awarded to incoming students in the \$500 to \$2,000 range.

2.0 Completion – These scholarships follow the STEP model awarded to students in increments after completing 15, 30, and 45 credits in a two-year (60 credit) program. The \$3,000 scholarship is spread out to \$500 after completing 15 credits, \$1,000 after completing 30 credits, and \$1,500 after completing 45 credits.

3.0 Post-Graduate Success – This is the Sponsor-a-Scholar program where an employer agrees to fund part of a student's tuition, and in return, the student agrees to work for the employer for a certain period (usually 2-3 years) after graduating. The employer gives a \$2,500 charitable scholarship donation to the SWTC Foundation to be used as recruiting scholarships in programs specified by the company, and they also fund \$7,500 of tuition costs per student (two-year program) or \$2,500 of tuition costs per student (one-year program).

Munns sets estate gift

Former Fennimore native to help students on path to attain high-wage jobs

Dennis Munns understands the value of a technical education.

He also is well aware of the value an education from Southwest Tech and has taken steps to help others achieve their educational goals. Munns, originally from Fennimore, is sharing a portion of his estate with Southwest Tech after joining the College's Visionary Circle, which honors those who have named the College in their estate plans.

"I'm an impact person," Dennis said. "For me, it's all about moving the needle. And I don't think about negative stuff ... I'm always rolling forward."

Munns received his two-year degree from Madison College as he put himself through college by working at a filling station in Fennimore. He shared how he worked hard and smart in order to fund his education and his gifting now is to help other hard-working people from southwest Wisconsin to follow his path to a two-year degree and meaningful careers after graduation. Munns worked for John Deere in Dubuque and Tennessee for more than 47 years and also consulted for the company as he took advantage of opportunities presented to him. He said he is proud of Southwest Tech and its commitment to student learning and outcomes and mentioned how the Aspen Prize shed some light on the great work being performed here.

Discussions will continue through the fiscal year with Munns about a multi-year pledge to begin the substantial support from his estate gift. It's a classic example of how a planned gift can lead to new major gifts in present day as donors see the impact of their giving. We talked a lot about human potential and how gifts like his can help others reach theirs. When asked if he has reached his potential, Munns quipped, "Not yet."

We are honored Dennis Munns has chosen to share his ultimate gift with the Southwest Tech Foundation in support of our wonderful students. We will show our gratitude through proper stewardship of his gifts as we welcome a growing number of people like Dennis to our Visionary Circle.



Former Fennimore native Dennis Munns announced his estate gift recently and will be officially joining the Southwest Tech Foundation's Visionary Circle for those who have left the College in their estate plans.

Fundraising Metrics

- Total gifts received: \$1.2M total (goal of \$2M)
- Planned Gifts documented: \$5.8M
- Outstanding Pledges: as of 03.31.26 = \$623,388.69
- Since July 1, 2026, the Foundation team has visited over 225 alumni, donors, friends of the college or industry partners.
- In total, in 2025-2026 academic year we awarded over \$505,000 in scholarships for a total of approximately 505 scholarships.

We continue to monitor progress closely and remain focused on building a strong pipeline of support through both annual and major giving efforts.



Philanthropist Ron Meissen was on-campus recently, meeting with Foundation Director Stacia Stephenson as the two talked about support for education in Southwest Wisconsin.

Student Success Plan Scholarship Committees

As part of our Student Success Plan, we are working to expand local engagement through the establishment of scholarship committees across our district. To date, we have successfully launched **11 committees across our 30 school districts with plans to establish 5-6 in the coming year.** These committees are helping to increase awareness of scholarship opportunities, improve and update our database, and provide meaningful opportunities for community members to support students from their local areas who choose to attend Southwest Tech.

In addition, **since July of 2025,** various new endowed funds have been established by generous alumni and friends. These funds range from \$25,000 to over half a million dollars and generate **more than 19 new endowed scholarships.**

FreeWill Campaign

This Spring we launched a comprehensive outreach effort in partnership with FreeWill, a complimentary estate planning tool available to our community. This campaign includes targeted marketing and email communication to more than 13,000 alumni, donors, employees, retirees, and friends of the college. The goal is to provide a valuable estate planning resource while also encouraging long-term, planned giving support for Southwest Tech.

Corporate Engagement

Our corporate sponsorship outreach was distributed in early May to more than 300 industry partners. This initiative is designed to deepen relationships with employers, increase philanthropic support, and align with workforce needs across our region.

Day of Giving – September 16, 2026

We are preparing for our upcoming Day of Giving, which will serve as an opportunity to highlight the college, elevate priority needs across campus, and celebrate generosity. This effort will engage alumni, employees, donors, and community members in a shared day of support for Southwest Tech.

Foundation Annual Report

Our annual report will be published and mailed to more than 4,000 donors later this year. This report highlights the Foundation's fiscal health and growth, demonstrates donor impact, and shares meaningful student and alumni stories that reflect the difference philanthropy makes.

Upcoming Events

Please mark your calendars for the following Foundation events:

- **Southwest Tech Chargers Day of Giving** –September 16, 2026
- **Fall Donor Appreciation Event** – September 30, 2026
- **Scholarship Reception** – April 21, 2027

These events provide important opportunities to thank our supporters and connect donors directly with the impact of their giving.

Staffing Update

Adam Phillips will be relocating to Georgia, and we are grateful for his contributions to the Foundation and the college. We currently have a position posted for an **Annual Giving and Donor Relations Coordinator** to continue advancing our outreach, engagement, and stewardship efforts.

Respectfully submitted by Stacia Stephenson and Dennis Cooley

G. SWTC Real Estate Foundation FY26 3rd Quarter Report

The Real Estate Foundation’s FY2026 3rd Quarter report follows. Dennis will answer questions on the report, which highlights student resident life, board members, and future investments.

Southwest Tech Foundation FY2526 Third Quarter Report

Future project: REF buys Fennimore lot

Aside from financing the construction of campus housing projects, the Southwest Tech Real Estate Foundation can also set up the Building Trades-Carpentry Program students for meaningful projects in the communities the College serves into the future.

In March 2026, the REF purchased a vacant lot in the City of Fennimore at 1035 Jefferson St. that is expected to someday be the site of a BTC project. The REF worked with attorney Jace Wade from Russell Law Offices, S.C. to complete the sale of the property. A house once stood on the smallish lot, but a fire left the property vacant, said former owner Charlie Kreul. There are not many vacant, developed lots in the City of Fennimore, so REF officials acted on the lead presented by Dan Imhoff, Josh Bedward and Caleb White, who met with then-mayor Ryan Boebel to determine which, if any, lots available in the City would satisfy the College’s needs.

The Building Trades-Carpentry students are well ahead of schedule on the current 8-unit duplex the class is building on-campus, next to the other 140 beds the REF owns and the College operates. That moves the capacity to 148 beds. The REF Board voted not to complete another duplex at its current open sites due to demand that is less than capacity in the current housing. There are two more lots in the area adjacent to the current housing that allow for future projects, as well.

The BTC students are contracted to work in Lancaster for the 2026-27 academic year. According to the City of Lancaster website, “The City-appointed advisory committee for the ‘It’s a Great Day in the City of Lancaster Fund’ recommends that the Council utilize the Fund to provide a construction loan for a proposed ‘spec housing’ project in Newbury Knoll.” The City’s minutes added that the “Fund will have roughly \$550,000 to \$600,000 available to lend during the proposed construction period in 2026 and 2027.”

The Council’s approval was contingent upon satisfactory loan documents and insurance provisions; guarantees from individuals sponsoring the project; and agreements with and/or among Southwest Tech, Schacht Bros., Eastman Cartwright, Duncan Construction, and the City. This public-private partnership is an example of how innovative thinking can solve many problems.

Though the REF is no longer a part of the Lancaster Project, it is important to note that past projects – completed successfully – earned the REF a place at the table in this development. College officials took over and completed the MOU agreement for SWTC students working on the project to satisfy their educational requirements, while working closely with Duncan Construction, the general contractor for the project.

SWTC Real Estate Foundation		
Financial Statements - Balance Sheet		
For the Nine Months Ending Tuesday, March 31, 2026		
Assets		
Cash and Cash Equivalents		
1101 + 1102 + 1103	Student Housing-Cash-Student Housing	\$208,598.24
1312	Student Housing-Accounts Receivable	113,110.21
1350	Student Housing-Allowance for Bad Deb	(5,785.69)
	Total Current Assets	315,922.76
Non-Current Assets		
1501	Prepaid expenses	
1700	Land	374,162.15
1710	Land Improvements	260,028.41
1801	Capital Additions-Buildings	4,115,847.21
1802	Furniture/Equipment	155,392.05
1810	Loan Origination Fees	8,189.60
1859	Accumulated Depreciation	(1,400,562.07)
1860	Accumulated Amortization	(8,199.60)
	Total Non-Current Assets	3,504,867.75
	Total Assets	3,820,790.51
Liabilities		
2101	(a) Accounts Payable	18,836.93
2104	Payable to SWTC Foundation	
	Total Current Liabilities	18,836.93
Non-current Liabilities		
2200	MCB Mortgage #88348	217,050.76
2201	MCB Mortgage #88347	929,740.88
2202	MidwestOne Loan #489685	533,578.06
2299	Housing Withholding	
	Total Non-current Liabilities	1,680,369.70
	Total Liabilities	1,699,206.63
Capital and Retained Earnings		
3301	Retained Earnings	1,858,738.40
4000 + 9999	CY Earnings	262,845.48
	Total Capital and Retained Earnings	2,121,583.88
	Total Liability and Retained Earnings	3,820,790.51

Dodgeville Project progresses; decisions looming

As Southwest Tech leadership further explores its outreach options, the proposed project in Dodgeville is moving forward with the work of developer-partner Kraemer Development. Negotiations continue between the REF and Kraemer Development, a separate company from Kraemer Brothers Construction, the expected builder of the project on the corner of Hwys. 18 and 23 on Iowa County's busiest intersection.

Interest in the project has been strong and a ground lease between Kraemer Development and the REF is expected to be executed in 4th quarter 2025-26. Meetings between the REF and the City of Dodgeville are ongoing, pending the decision by the College to either execute a lease with Kraemer Development for a proposed outreach site, or to decide against that initiative. Due to Housing and Urban Development (HUD) Grant requirements that call for a Southwest Tech outreach site at this location, if the College opts to not pursue the project at 1205 Bequette Street, the REF would be forced to repay the HUD Grant of \$300,000 and either sell the property or retain ownership. Without the College's interest in the site, the expectation would be for the REF to sell the property.

Looking ahead to 4th Quarter 2025-26

The REF Board, at its May 6 meeting, approved housing up to 60 migrant workers – instead of the previous plan for 40 this summer – to bolster revenue resulting from lower than usual percentage of occupancy in housing. This action will result in additional income of around \$15-18,000, that will help offset the deficit. ... The REF is following new developments around some potential hail damage to several units under management this spring. The REF Board found out at its May 6 meeting that the insurance settlement discussions could mean a large, unexpected cost to the REF budget. At the least, the insurance program going forward would create a need for a new maintenance fund to pay for future needs.




Building Trades-Carpentry instructor Andy Reynolds and REF Board Chair Ryan Rands, along with proud BTC students, prepare to celebrate the unveiling of the newest duplex at Southwest Tech

Submitted by Dennis Cooley, REF Executive Director

Information and Correspondence

A. FTE Comparison Reports and Student Success Scoreboard

1. FTE Comparison Report (2025-2026)


		School Year 2025-26					
		Registration began on March 17, 2025					
FTE COMPARISON REPORT - MAY 11, 2026		FY 24-25	FY 25-26	25 to 26	FY 24-25	FY 25-26	25 to 26
Program Number	Program Name	05/12/25	05/11/26	Change	05/12/25	05/11/26	Change
101011	Accounting	44	46	2	27.47	31.63	4.17
311011	Accounting Assistant	9	8	(1)	3.90	4.80	0.90
305316	Advanced EMT	-	12	12	-	1.83	1.83
100067	Agribusiness Science & Technology - Agribusiness Management	28	20	(8)	25.00	17.77	(7.23)
310063	Agribusiness Science & Technology - Agronomy Tech	1	-	(1)	0.87	-	(0.87)
320701	Agricultural Power & Equipment Technician	31	27	(4)	31.03	24.83	(6.20)
100917	Animal Science	38	37	(1)	33.80	32.46	(1.34)
100939	Agronomy	23	26	3	21.10	24.37	3.27
303163	Artisanal Modern Meat Butchery	17	13	(4)	2.93	3.77	0.83
314051	Auto Collision Repair & Refinish Technician	13	9	(4)	11.77	9.17	(2.60)
324042	Automotive Technician	34	36	2	27.87	25.83	(2.03)
314081	Bricklaying & Masonry (DOC)	3	1	(2)	2.50	0.43	(2.07)
304431	Building Maintenance & Construction (DOC)	1	25	24	0.03	8.87	8.83
314751	Building Trades-Carpentry	10	10	-	9.20	8.83	(0.37)
101021	Business Analyst / Data Analyst	6	2	(4)	4.63	1.30	(3.33)
101023	Business Management	97	98	1	63.27	59.63	(3.63)
105305	Cancer Information Management	72	53	(19)	32.90	25.67	(7.23)
115301	Cancer Information Management (Advanced Technical Certificate)	17	32	15	7.43	14.57	7.13
313071	Child Care Services	3	2	(1)	1.40	1.10	(0.30)
304202	CNC Setup/Operation	-	1	1	-	0.07	0.07
304204	CNC Setup Technician	-	6	6	-	3.60	3.60
314441	CNC Machine Operator/Programmer	1	-	(1)	0.07	-	(0.07)
315021	Cosmetology	48	51	3	33.73	41.80	8.07
105046	Criminal Justice - Law Enforcement 2	37	31	(6)	27.23	27.67	0.43
105045	Criminal Justice Studies	11	6	(5)	6.73	4.23	(2.50)
305042	Criminal Justice-Law Enforcement 720 Academy	14	7	(7)	6.13	5.13	(1.00)
310915	Dairy & Livestock Technician	2	-	(2)	0.87	-	(0.87)
305082	Dental Assistant	10	11	1	5.33	6.57	1.23
105106	Direct Entry Midwife	129	147	18	70.17	70.67	0.50
308121	Driver and Safety Education Certification	7	14	7	1.60	3.60	2.00
103071	Early Childhood Education	49	40	(9)	34.70	28.67	(6.03)
613073	Early Childhood Licensing Basic Ages 0-2	2	-	(2)	0.30	-	(0.30)

Program Number	Program Name	FY 24-25 05/12/25	FY 25-26 05/11/26	25 to 26 Change	FY 24-25 05/12/25	FY 25-26 05/11/26	25 to 26 Change
314132	Electrical Power Distribution	42	43	1	39.70	40.47	0.77
504132	Electricity (Construction) Apprentice	27	30	3	3.40	4.00	0.60
106201	Electromechanical Technology	16	19	3	14.60	17.37	2.77
305313	Emergency Medical Technician	105	90	(15)	12.70	8.63	(4.07)
104813	Energy Management Technology (suspended)	1	-	(1)	0.40	-	(0.40)
103251	Golf Course Management	20	15	(5)	17.07	13.97	(3.10)
102012	Graphic And Web Design	32	27	(5)	29.57	25.13	(4.43)
105301	Health Information Technology	39	29	(10)	19.80	16.43	(3.37)
105203	Human Services Associate	23	16	(7)	16.53	12.40	(4.13)
108251	Individualized Technical Studies	2	2	-	0.50	0.80	0.30
504131	Industrial Electrician Apprentice	6	5	(1)	0.73	0.47	(0.27)
316201	Industrial Mechanic	7	2	(5)	6.20	0.67	(5.53)
106203	Instrumentation and Controls Technology	1	-	(1)	0.20	-	(0.20)
101512	IT - Cybersecurity Specialist	31	27	(4)	26.50	21.30	(5.20)
311509	IT - Network Systems Technician	6	5	(1)	3.87	2.37	(1.50)
311546	IT-Computer Support Technician (suspended)	1	-	(1)	0.47	-	(0.47)
305133	Laboratory Science Technician	1	-	(1)	0.07	-	(0.07)
101961	Leadership Development (suspended)	5	3	(2)	4.13	1.00	(3.13)
208001	Liberal Arts - Associate of Arts	47	43	(4)	28.13	34.80	6.67
208002	Liberal Arts - Associate of Science	18	26	8	9.37	15.13	5.77
315091	Medical Assistant	29	16	(13)	17.13	11.23	(5.90)
315302	Medical Coding Specialist	58	48	(10)	27.03	25.10	(1.93)
105131	Medical Laboratory Technician	7	9	2	5.53	7.53	2.00
305024	Nail Technician	2	5	3	0.50	1.50	1.00
101966	Nonprofit Leadership (suspended)	7	4	(3)	5.10	2.20	(2.90)
105431	Nursing - Associate Degree	176	189	13	92.43	102.07	9.63
305431	Nursing Assistant	150	132	(18)	13.70	10.93	(2.77)
611013	Payroll Assistant	6	1	(5)	0.70	0.10	(0.60)
305132	Phlebotomist/Specimen Processor	-	9	9	-	1.00	1.00
105241	Physical Therapist Assistant	24	25	1	14.60	15.40	0.80
504275	Plumbing Apprentice	30	29	(1)	4.78	4.49	(0.29)

Program Number	Program Name	FY 24-25 05/12/25	FY 25-26 05/11/26	25 to 26 Change	FY 24-25 05/12/25	FY 25-26 05/11/26	25 to 26 Change
611824	Purchasing Agent/Buyer	-	1	1	-	0.47	0.47
105261	Radiography (new 24-25)	21	27	6	11.77	17.77	6.00
311821	Supply Chain Assistant	1	-	(1)	0.67	-	(0.67)
101821	Supply Chain Management	27	27	-	15.27	15.40	0.13
105121	Surgical Technology	24	24	-	14.57	14.07	(0.50)
611012	Tax Preparer Assistant	1	4	3	0.03	1.03	1.00
104995	Technical Studies-Journeyworker	1	-	(1)	0.10	-	(0.10)
314421	Welding	41	29	(12)	32.33	26.43	(5.90)
TOTAL PROGRAM DEGREE SEEKING:		1,792	1,732	(60)	984.15	960.53	(23.63)
38.14	38.14 Contracted Courses*	53	50	(3)	6.40	6.40	-
COLEDG	ColLEDGE Up*	357	25	(332)	65.73	2.50	(63.23)
SCNOW	Start College Now*	333	673	340	71.90	153.90	82.00
UNDECIDE	Undecided*	-	-	-	-	-	-
UNDCL	Undeclared*	147	116	(31)	29.23	24.03	(5.20)
YOUTHAPP	Youth Apprenticeship*	81	127	46	10.07	15.87	5.80
TOTAL DEGREE COURSE STUDENTS/FTEs:		971	991	20	183.33	202.70	19.37
BAS-ED	Basic Education (73,74,75,76)	326	356	30	56.04	51.27	(4.77)
REMED	Basic Education Remedial/Developmental (77, 78)	152	196	44	6.20	8.30	2.09
NONDEG	Non-Degree**	2,435	2,493	58	48.25	49.43	1.18
UNDES	Undesignated**	48	50	2	7.03	7.33	0.30
TOTAL NON-DEGREE:		2,961	3,095	134	117.53	116.33	(1.20)
TOTALS:		5,724	5,818	94	1,285.01	1,279.56	(5.45)
				1.6%			-0.4%
Budgeted/Goal FTEs					1,355	1,300	
% of Budgeted/Goal FTEs Achieved to date					94.8%	98.4%	
Final Actual FTEs Achieved					1,294		
% of Final Actual FTEs Achieved to date					99.3%		
25/26 Projected Ending FTEs using historical trend					1,289		
Will budget be met					NO		

*	Degree courses - Aid codes 10, 30, 31, 32, and 50
**	Non-degree courses - Aid Codes 42 and 47
CATEGORY DEFINITIONS	
38.14	38.14 Contract is set up as a program in Anthology. Students apply and register in the program for billing and tracking purposes. They are degree level courses.
COLEDG	ColLEDGE Up are degree courses/programs that are offered to area HS students.
SCNOW	Start College Now includes degree courses that HS students can enroll in for college credit (SWTC faculty teach the course).
TRANSCR	Transcripted Credit are high school courses that are also earning college credit through an agreement between SWTC and the high school.
UNDECIDE	Undecided is an option for prospective students to select when completing the application.
YOUTHAPP	Youth Apprenticeship are high school students enrolled in degree level course funded by CESA. Youth Apprenticeship is to be reported when credit is granted through a course offered by the high school or the college under the provisions of s. 106.13, Wis. Stats.
UNDEC	Undeclared are degree courses (10, 3x) taken by students that are not in a program.
UNDES	Undesignated is a category for tracking non-degree courses (aid codes 42 & 47). This is a carry-over from CAMS. Anthology tracks these students in the Non-Degree category.
NONDEG	Non-Degree is a category for tracking non-degree course (aid codes 42 & 47) enrollment.

2. FTE Comparison Report (2026-2027)

 FTE COMPARISON REPORT - MAY 11, 2026		School Year 2026-27 Registration began on March 16, 2026					
		FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change	FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change
101011	Accounting	35	27	(8)	14.53	11.23	(3.30)
311011	Accounting Assistant	7	1	(6)	3.20	0.20	(3.00)
305316	Advanced EMT	1	1	-	0.13	0.13	-
100067	Agribusiness Science & Technology - Agribusiness Management	17	9	(8)	8.80	4.23	(4.57)
100939	Agronomy	23	18	(5)	12.26	10.00	(2.26)
310933	Agronomy Technician	-	1	1	-	0.50	0.50
100917	Animal Science	27	18	(9)	14.43	9.87	(4.57)
320701	Agricultural Power & Equipment Technician	25	21	(4)	12.90	11.80	(1.10)
303163	Artisanal Modern Meat Butchery (suspended 2627)	7	-	(7)	1.17	-	(1.17)
314051	Auto Collision Repair & Refinish Technician (suspended 2627)	4	-	(4)	2.27	-	(2.27)
106641	Automation Systems Technology	-	1	1	-	0.57	0.57
324042	Automotive Technician	25	20	(5)	11.97	9.30	(2.67)
314751	Building Trades-Carpentry	5	5	-	2.43	2.43	-
101021	Business Analyst / Data Analyst	2	-	(2)	1.03	-	(1.03)
101023	Business Management	52	45	(7)	22.93	20.40	(2.53)
105305	Cancer Information Management	30	28	(2)	9.90	9.90	-
115301	Cancer Information Management (Advanced Technical Certificate)	22	26	4	6.17	6.73	0.57
313071	Child Care Services	2	-	(2)	0.60	-	(0.60)
315021	Cosmetology	38	38	-	20.07	14.57	(5.50)
105046	Criminal Justice - Law Enforcement 2	18	21	3	8.73	9.30	0.57
105045	Criminal Justice Studies	5	2	(3)	2.30	1.00	(1.30)
305082	Dental Assistant	6	11	5	3.47	5.87	2.40
105106	Direct Entry Midwife	82	71	(11)	30.40	30.93	0.53
308121	Driver and Safety Education Certification	2	1	(1)	0.60	0.20	(0.40)
103071	Early Childhood Education	27	24	(3)	12.30	11.47	(0.83)
314132	Electrical Power Distribution	39	43	4	18.97	21.37	2.40
504132	Electricity (Construction) Apprentice	16	26	10	1.07	1.73	0.67
106201	Electromechanical Technology	11	15	4	5.57	7.30	1.73
305313	Emergency Medical Technician	16	27	11	1.37	2.13	0.77
103251	Golf Course Management	9	8	(1)	4.33	4.00	(0.33)
102012	Graphic And Web Design	19	15	(4)	9.37	7.10	(2.27)
105301	Health Information Technology	21	10	(11)	7.50	3.47	(4.03)

FTE COMPARISON REPORT - MAY 11, 2026							
Program Number	Program Name	FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change	FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change
105203	Human Services Associate	11	14	3	4.70	6.17	1.47
504131	Industrial Electrician Apprentice	-	2	2	-	0.20	0.20
316201	Industrial Mechanic	1	2	1	0.57	1.13	0.57
101512	IT - Cybersecurity Specialist	19	16	(3)	9.40	6.50	(2.90)
311509	IT - Network Systems Technician	2	3	1	0.77	1.60	0.83
101521	IT - Software Developer	-	5	5	-	1.77	1.77
101961	Leadership Development (suspended)	3	-	(3)	0.70	-	(0.70)
208001	Liberal Arts - Associate of Arts	24	18	(6)	11.63	7.40	(4.23)
208002	Liberal Arts - Associate of Science	6	12	6	2.37	6.23	3.87
315091	Medical Assistant	15	-	(15)	6.63	-	(6.63)
315302	Medical Coding Specialist	23	17	(6)	9.47	6.60	(2.87)
105131	Medical Laboratory Technician	6	7	1	2.90	3.10	0.20
305024	Nail Technician	1	7	6	0.17	2.33	2.17
101966	Nonprofit Leadership (suspended)	4	1	(3)	2.00	0.20	(1.80)
105431	Nursing - Associate Degree	123	166	43	39.43	58.83	19.40
305431	Nursing Assistant	60	78	18	4.33	5.83	1.50
305132	Phlebotomist/Specimen Processor	1	2	1	0.10	0.20	0.10
105241	Physical Therapist Assistant	8	17	9	3.07	7.20	4.13
504275	Plumbing Apprentice	23	19	(4)	1.83	1.59	(0.24)
105261	Radiography	20	18	(2)	9.07	8.20	(0.87)
101821	Supply Chain Management	17	11	(6)	5.87	4.77	(1.10)
105121	Surgical Technology	17	15	(2)	7.13	6.67	(0.47)
611012	Tax Preparer Assistant	2	-	(2)	0.60	-	(0.60)
314421	Welding	22	15	(7)	11.13	7.27	(3.87)
	TOTAL PROGRAM DEGREE SEEKING:	1,001	978	(23)	384.63	361.53	(23.10)
38.14	38.14 Contracted Courses*	-	1	1	-	0.07	0.07
COLEDG	ColLEDGE Up*	15	11	(4)	1.57	1.30	(0.27)
SCNOW	Start College Now*	255	309	54	45.43	51.60	6.17
UNDCL	Undeclared*	44	52	8	7.67	8.37	0.70
YOUTHAPP	Youth Apprenticeship*	1	16	15	0.20	1.63	1.43
	TOTAL DEGREE COURSE STUDENTS/FTEs:	315	389	74	54.87	62.97	8.10

FTE COMPARISON REPORT - MAY 11, 2026							
Program Number	Program Name	FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change	FY 25-26 05/12/25	FY 26-27 05/11/26	26 to 27 Change
REMED	Basic Education Remedial/Developmental (77, 78)	27	86	59	-	-	-
NONDEG	Non-Degree**	232	308	76	4.72	6.46	1.74
UNDES	Undesignated**	8	12	4	1.03	1.70	0.67
TOTAL NON-DEGREE:		267	406	139	5.75	8.16	2.41
TOTALS:		1,583	1,773	190	445.25	432.65	(12.60)
				12.0%			-2.8%
Budgeted/Goal FTEs					1,300	1,300	
% of Budgeted/Goal FTEs Achieved to date					34.2%	33.3%	
Projected Final Actual FTEs Achieved					1,284		
% of Final Actual FTEs Achieved to date					34.7%		
25/26 Projected Ending FTEs using historical trend					1,248		
Will budget be met					NO		

*	Degree courses - Aid codes 10, 30, 31, 32, and 50
**	Non-degree courses - Aid Codes 42 and 47
CATEGORY DEFINITIONS	
38.14	38.14 Contract is set up as a program in Anthology. Students apply and register in the program for billing and tracking purposes. They are degree level courses.
COLEDG	ColLEDGE Up are degree courses/programs that are offered to area HS students.
SCNOW	Start College Now includes degree courses that HS students can enroll in for college credit (SWTC faculty teach the course).
TRANSCR	Transcripted Credit are high school courses that are also earning college credit through an agreement between SWTC and the high school.
UNDECIDE	Undecided is an option for prospective students to select when completing the application.
YOUTHAPP	Youth Apprenticeship are high school students enrolled in degree level course funded by CESA. Youth Apprenticeship is to be reported when credit is granted through a course offered by the high school or the college under the provisions of s. 106.13, Wis. Stats.
UNDEC	Undeclared are degree courses (10, 3x) taken by students that are not in a program.
UNDES	Undesignated is a category for tracking non-degree courses (aid codes 42 & 47). This is a carry-over from CAMS. Anthology tracks these students in the Non-Degree category.
NONDEG	Non-Degree is a category for tracking non-degree course (aid codes 42 & 47) enrollment.

3. Student Success Scoreboard

Student Success Scoreboard

May 21, 2026

Board Reporting Summary

Data Last Updated:

5/11/2026 12:00:00 AM

	Complete Career Assessment ⁱ	Complete Academic Map ⁱ	Complete Financial Plan ⁱ	Complete Success Plan ⁱ	Complete Faculty Touchpoint ⁱ	Plan Started (Any Stage) ⁱ	Percentage Denominator ⁱ
Active Status: Program Students ⁱ	1013	957	812	774	586	1063	1,164
Applicant & Accept: Program Students ⁱ	644	604	446	436	-	709	1,225
All Statuses: Program Students ⁱ	1,750	1629	1280	1228	630	1,966	11,237
Active Status: Dual Enrollment ⁱ	-	-	-	123	-	125	1,817
All Statuses: Dual Enrollment ⁱ	-	-	-	410	-	424	5,546
All Statuses: Adult Education ⁱ	-	-	-	29	-	69	-

**All values are unduplicated counts by Student Number (for Program SSPs) or SSP Student ID (for Dual Credit SSPs).*

91% of active program students have a plan (same as last month)

66% have a complete plan (increase from 65% last month, 761 to 774)

58% of applied & accepted students have a plan (increase from 56% last month, 617 to 709)

36% have a complete plan (increase from 28% last month, 321 to 436)

Initial Gaps by Fiscal Year

FiscalYear	Count of StudentId	Sum of HasGap	Sum of GapAmount	Average of GapAmount
2023	2	2	(\$837.54)	(\$418.77)
2024	15	15	(\$29,492.91)	(\$1,966.19)
2025	144	144	(\$561,210.19)	(\$3,897.29)
2026	401	401	(\$2,744,630.95)	(\$6,844.47)
2027	357	357	(\$3,976,047.19)	(\$11,137.39)
2028	7	7	(\$25,147.62)	(\$3,592.52)
Total	775	926	(\$7,337,366.40)	(\$7,923.72)



SSP Financial Gap Reporting Summary
Data as of 5/10/26, 8:02 PM

Current Gaps by Fiscal Year

FiscalYear	Count of StudentId	Sum of HasGap	Sum of GapAmount	Average of GapAmount
2023	2	2	(\$837.54)	(\$418.77)
2024	15	15	(\$29,492.91)	(\$1,966.19)
2025	151	151	(\$585,431.02)	(\$3,877.03)
2026	416	417	(\$2,840,563.48)	(\$6,811.90)
2027	399	399	(\$4,318,508.29)	(\$10,823.33)
2028	7	7	(\$25,147.62)	(\$3,592.52)
Total	787	991	(\$7,799,980.86)	(\$7,870.82)



SSP Financial Gap Reporting Summary
Data as of 5/10/26, 8:02 PM

Note: Not all financial plans for 2023, 2024, 2025, and 2026 were converted to the new SSP app so tables are not all gap data.

B. Chairperson's Report

- 1. 2026 WTCS Ambassador Banquet – SWTC Ambassador's Speech**
- 2. Presidential Transition Update**

C. Interim College President's Report

- 1. Review Board Governance Policy 2.1: President's Responsibilities**
- 2. Review Board Governance Policy 2.2: Delegation to the President**

The policies follow.

2.1 - PRESIDENT'S RESPONSIBILITIES

The President is the chief executive officer of the College. The President is the Board's single official link with the College as an organization. The President is accountable to the Board acting as a collective body. The Board will instruct the President through written policies delegating implementation to the President.

The President's responsibilities are:

1. Accomplishment of the Board's policies on Ends.
2. College operation within the boundaries established in Board policies on Executive Limitations.
3. Accomplishment of the responsibilities set forth in the President's position description.
4. Accomplishment of annual goals and objectives established by the Board in consultation with the President.

The President has five major functions:

1. Provide leadership and direction so that the organization has a continuous and effective effort to accomplish the Board policies on Ends.
2. Provide leadership and direction so that the College operation is within the boundaries established in Board policies on Executive Limitations.
3. Accomplish the responsibilities set forth in the President's position description.
4. Accomplish annual goals and objectives established by the Board in consultation with the President.
5. Represent the College to the general public and all its diverse constituencies.

The Board as collective body will assess presidential performance in meeting the above responsibilities through a formal review each June. The President's performance will be considered synonymous with the organizational performance of the College as a whole.

Adopted: 1/24/02
Reviewed: 1/16/03, 10/25/07, 4/25/22
Revised:

2.2- DELEGATION TO THE PRESIDENT

The Board appoints the President as chief executive officer of the College and directs the President to achieve certain results through the establishment of Ends policies (including goals and objectives).

1. The Board will limit the latitude the President may exercise in practices, methods, conduct, and other “means” through establishment of Executive Limitations policies.
2. The president is authorized to establish and implement administrative policies and procedures.
3. The President may take actions based on any reasonable interpretation of the Board’s Ends and Executive Limitations policies.
4. The Board may change its Ends and Executive Limitations policies. However, as long as a policy is in effect, the Board will respect and support the President’s decisions.
5. The President is obligated to follow decisions made by the Board as a collective body.
6. Requests or instructions from individual Board members are not binding on the President except when the Board has specifically authorized such exercise of authority.
7. The President shall seek direction from the Board Chairperson on requests from individual Board members that, in the President’s judgment, may require a material amount of staff time, funds, or that are potentially disruptive.
8. The President shall request a waiver of a Board policy if the President believes a waiver is in the best interest of the College.

Adopted:	1/24/02
Reviewed:	1/18/03, 10/25/07, 4/25/22
Revised:	11/29/07

3. ACCT Leadership Conference – Proposal Submission

4. DBA Award Nominations

5. ACCT Award Nominations

6. College Happenings

D. Other Information Items

Establish Board Agenda Items for Next Meeting

A. Agenda

2025-2026 Public Budget Hearing and Approval

B. Date, Time, & Place

6:00 p.m. on Thursday, June 18, 2026, at Southwest Tech, Room 430

Adjourn to Closed Session

A. Consideration of adjourning to a closed session for the purpose of:

1. Discussing the transition plan for the incoming college president under Wisconsin Statutes Sec. 19.85 (1)(c)

{Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

2. Discussing the Interim President’s Evaluation under Wisconsin Statutes Sec. 19.85 (1)(c)

{Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

3. **Discussing a potential legal situation under Wisconsin Statutes Sec. 19.85(1)(g)**
{Conferring with legal counsel for the governmental body who is rendering oral or written advice concerning strategy to be adopted by the body with respect to litigation in which it is or is likely to become involved.}

B. Approval of April 23, 2026, Closed Session Minutes

Reconvene to Open Session

A. Action, if necessary, on Closed Session Items

Adjournment