Southwest Wisconsin Technical College

District Board Meeting

Regular Meeting

November 19, 2026

Southwest Tech
1800 Bronson Boulevard
Fennimore, WI
Room 430

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Annotated Agenda

DISTRICT BOARD MEETING NOTICE/AGENDA
Thursday, November 19, 2026
Southwest Tech, 1800 Bronson Boulevard, Fennimore, WI 53809

5:00 p.m.:	Working Dinner
5:15 p.m.:	Higher Learning Commission Comprehensive Visit Preparation
6:00 p.m.:	Regular Meeting

COLLEGE MISSION

Southwest Wisconsin Technical College provides education and training opportunities responsive to students, employers, and communities.

ANNOTATED AGENDA

OPEN MEETING

The following statement will be read: "The Southwest Wisconsin Technical College District Board's November 19, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College's website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and at the Fennimore City Office to make the public aware of the time, place, and agenda.

A. Roll Call

B. Reports/Forums/Public Input

ADJOURN TO CLOSED SESSION

A. Consideration of adjourning to a closed session for the purpose of

1. **Discussing the President's performance evaluation per Wisconsin Statutes 19.85(1)(c)** {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

B. Approval of October 15, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION

A. Action, if necessary, on Closed Session Items

CONSENT AGENDA

A. Approval of November 19, 2026, Agenda

The November 19, 2026, regular meeting agenda is included in the electronic Board material.

B. Approval of October 15, 2026, Regular Board Meeting Minutes

The October 15, 2026, meeting minutes are included with the electronic Board material.

C. Financial Reports

1. **Purchases Greater than $2,500**
2. **Treasurer's Cash Balance**
3. **Budget Control**

Each report is available electronically with all other Board materials.

D. Contract Revenue

Six contracts representing $16,445.00 in revenue are presented for Board approval. The Contract Revenue Report is included in the electronic meeting information packet.

E. Personnel Items

The Personnel Report recommends one new hire and one resignation. The report is included in the meeting's electronic packet of materials.

F. College Reports

1. **Staffing**
2. **Enrollment**
3. **Application**
4. **Student Success Scoreboard**
5. **SWTC Foundation FY27 1st Quarter Report**
6. **SWTC Real Estate Foundation FY27 1st Quarter Report**

Each report is available electronically with all other Board meeting materials.

G. American Association of Community Colleges (AACC) Membership Renewal

Included in the electronic Board packet is the 2027 membership renewal invoice from the American Association of Community Colleges (AACC). This year's annual membership is $3,871.00 (The 2026 membership fee was $3760.00.)

H. Approval of Bid: Full-Sized Van Procurement (Bid 2627-17)

NOTE: This was on last month's board meeting consent agenda, with the recommendation being approved. The winning bidder retracted its bid submission, thus requiring this item to return to the Board for another review and approval.

Bids were sought for the purchase of a new 2026 or newer full-size passenger van. Four vendors submitted proposals. The tabulation results and recommendation are included in the electronic packet of meeting materials.

Recommendation *– Approve, as presented, the November 19, 2026, Consent Agenda.*

OTHER ITEMS REQUIRING BOARD ACTION

A. Resolution Awarding the Sale of $4,500,000 General Obligation Promissory Notes, Series 2026A

Bids received on November 19, 2026, will be made available at the meeting for the sale of $4,500,000 in General Obligation Promissory Notes, Series 2026A. Jordan

Masnica, Vice President of Public Finance of Robert W. Baird & Co., and Caleb White, Vice President of Administrative Services, will present the bids and answer questions. The draft resolution and Moody's Investors Service assignment of the College's Aa2 rating for the sale of the $4,500,000 in General Obligation Promissory Notes, Series 2026A, are included in the electronic Board packet.

Recommendation *– Approve the Resolution Awarding the Sale of $4,500,000 General Obligation Promissory Notes, Series 2026A.*

B. Approval of WTCS Facilities Request: Health Science Building Remodel

In creating additional accessible learning classrooms for new programming and as part of the College's 3- and 10-year master facilities plans, the administration submits a resolution seeking authorization from the Wisconsin Technical College System Board to remodel space on the first and second floors of the Health Science Building. Caleb White, Vice President for Administrative Services, will present the resolution included in the electronic Board material.

Recommendation: Approve, as presented, the resolution for the Health Science Building Remodel project.

C. Approval of Fund & Account Transfers (2025-2026 Budget Modifications)

Information on the budget modifications is available electronically with all other Board material. Mr. White will present a financial review followed by a review of the changes to the following funds: General and Debt Services.

Recommendation: *Approve, as presented, the 2025-2026 Budget Modifications.*

D. Approval of Benefits and Compensation Proposal

The electronic Board meeting information packet includes a proposal for Benefits and Compensation. Dr. Pickard will review the proposal with the Board and request approval.

Recommendation: *Approve, as presented, the Benefits and Compensation Proposal.*

E. Approval of Modification to the Admission & Waitlist Policy - Special Circumstance for Nursing Program/High School Students

Southwest Tech seeks SWTC Board approval to use a Special Circumstances Policy to hold three program spots per year in the Associate Degree Nursing program for qualified dual credit students. SWTC's Special Circumstances Policy Submission Form follows for the Board's review and requested approval. An approved form will then be submitted to the WTCS Board for their final approval.

Recommendation*: Approve, as presented, the Modification to the Admission & Waitlist Policy – Special Circumstances for Nursing Program/High School Students.*

F. Second Reading of Board Governance Policy 3.3: Compensation and Benefits

The First Reading of Policy 3.3: Compensation and Benefits was at the October 15, 2026, meeting. The Board's packet of electronic meeting materials includes the second reading of the policy.

Recommendation: *Approve, as presented, the Second Reading of the Board Governance Policy 3.3: Compensation and Benefits.*

G. Review and First Reading, as necessary, of Board Governance Policy 3.6: Asset Protection

The electronic meeting materials include the following information relating to Policy 3.6: Asset Protection: 1) questions for Board reflection; 2) the current Board policy; 3) a draft of the policy with proposed updates (a first read, if warranted).

Recommendation: *Approve, as necessary, the First Reading of the Board Governance Policy 3.6: Asset Protection.*

H. Review and First Reading, as necessary, of Board Governance Policy 3.7: Communication and Counsel to the Board

The electronic meeting materials include the following information relating to Policy 3.7: Communication and Counsel to the Board: 1) questions for Board reflection; 2) the current Board policy; 3) a draft of the policy with proposed updates (a first read, if warranted).

Recommendation: *Approve, as necessary, the First Reading of the Board Governance Policy 3.7: Communication and Counsel to the Board.*

BOARD MONITORING OF COLLEGE EFFECTIVENESS

A. Review 2027-2028 Budget Process

The 2027-2028 budget process will be presented by Mr. White. An outline of the process is available electronically with all other Board material.

B. Review of Academic Master Plan

Dr. Cynde Larsen, Chief Academic Officer and Executive Dean, will share insights on the plan, which is included in the meeting electronic packet of information.

INFORMATION AND CORRESPONDENCE

A. Chairperson's Report
- **1. District Boards Association (DBA) Update**
- **2. ACCT National Legislative Summit – February 7-10, 2027**

B. College President's Report
- **1. Fall Graduation – Friday, December 11, 2026**
- **2. College Happenings**

C. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING (REGULAR MEETING)

A. Agenda
- **1. Financial Audit**

B. Time and Place

6:00 p.m., Thursday, December 17, 2026, Virtual

ADJOURNMENT

Open Meeting

"The following statement will be read: "The Southwest Wisconsin Technical College District Board's November 19, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College's website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and at the Fennimore City Office to make the public aware of the time, place, and agenda."

A. Roll Call

B. Reports/Forums/Public Input

Adjourn to Closed Session

A. Consideration of adjourning to a closed session for the purpose of

1. **Discussing the President's performance evaluation per Wisconsin Statutes 19.85(1)(c)**
   {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

B. Approval of Closed Session Minutes from October 15, 2026

Reconvene to Open Session

A. Action, if necessary, on Closed Session Items

Consent Agenda

A. Approval of November 19, 2026, Agenda

Southwest Wisconsin TECHNICAL COLLEGE

DISTRICT BOARD MEETING NOTICE/AGENDA

Thursday, November 19, 2026

Southwest Tech, 1800 Bronson Boulevard, Fennimore, WI 53809

5:00 p.m.:	Working Dinner
5:15 p.m.:	Higher Learning Commission Comprehensive Visit Preparation
6:00 p.m.:	Regular Meeting

COLLEGE MISSION

Southwest Wisconsin Technical College provides education and training opportunities responsive to students, employers, and communities.

OPEN MEETING

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A. Roll Call
B. Reports/Forums/Public Input

ADJOURN TO CLOSED SESSION

A. Consideration of adjourning to a closed session for the purpose of
   1. Discussing the President's performance evaluation per Wisconsin Statutes 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

B. Approval of October 15, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION

A. Action, if necessary, on Closed Session Items

CONSENT AGENDA

A. Approval of November 19, 2026, Agenda
B. Approval of October 15, 2026, Regular Board Meeting Minutes
C. Financial Reports
   1. Purchases Greater than $2,500
   2. Treasurer's Cash Balance
   3. Budget Control
D. Contract Revenue
E. Personnel Items

F. College Reports
   1. Staffing
   2. Enrollment
   3. Application
   4. Student Success Scoreboard
   5. SWTC Foundation FY27 1st Quarter Report
   6. SWTC Real Estate Foundation FY27 1st Quarter Report
G. American Association of Community Colleges (AACC) Membership Renewal
H. Approval of Bid: Full-Sized Van Procurement (Bid 2627-17)

OTHER ITEMS REQUIRING BOARD ACTION

A. Resolution Awarding the Sale of $4,500,000 General Obligation Promissory Notes, Series 2026A
B. Approval of WTCS Facilities Request: Health Science Building Remodel
C. Approval of Fund & Account Transfers (2025-2026 Budget Modifications)
D. Approval of Benefits and Compensation Proposal
E. Approval of Modification to the Admission & Waitlist Policy - Special Circumstance for Nursing Program/High School Students
F. Second Reading of Board Governance Policy 3.3: Compensation and Benefits
G. Review and First Reading, as necessary, of Board Governance Policy 3.6: Asset Protection
H. Review and First Reading, as necessary, of Board Governance Policy 3.7: Communication and Counsel to the Board

BOARD MONITORING OF COLLEGE EFFECTIVENESS

A. Review 2027-2028 Budget Process
B. Review of Academic Master Plan

INFORMATION AND CORRESPONDENCE

A. Chairperson's Report
   1. District Boards Association (DBA) Update
   2. ACCT National Legislative Summit – February 7-10, 2027
B. College President's Report
   1. Fall Graduation – Friday, December 11, 2026
   2. College Happenings
C. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING (REGULAR MEETING)

A. Agenda
   1. Financial Audit
B. Time and Place
   6:00 p.m., Thursday, December 17, 2026, Virtual

ADJOURNMENT

{FACILITIES AT SOUTHWEST TECH ARE HANDICAP ACCESSIBLE. FOR ALL ACCOMMODATIONS, CALL 608-822-2632 OR E-MAIL DISABILITYSERVICES@SWTC.EDU.}

B. Approval of October 15, 2026, Regular Board Meeting Minutes

MINUTES OF A REGULAR MEETING FOR THE
BOARD OF DIRECTORS OF SOUTHWEST WISCONSIN TECHNICAL COLLEGE
OCTOBER 15, 2026

The Board of Southwest Wisconsin Technical College met in open session of a regular meeting commencing at 6:01 p.m. on October 15, 2026, in Conference Room 430 on the District Campus located at 1800 Bronson Boulevard in the City of Fennimore, Grant County, Wisconsin.

The following members were present:

Charles Bolstad, Theresa Braudt, Kent Enright, Jeanne Jordie, Frank King, Chris Prange, Don Tuescher, Steve Williamson, and Jane Wonderling. Absent: N/A

Others present for all, or a portion of the meeting, included:

Dr. Jeremy Pickard, President, and College Staff: Holly Clendenen, Katie Glass, Mandy Henkel, Dan Imhoff, Cynde Larsen, Kim Maier, Lori Needham, Krista Weber, Caleb White, Kris Wubben

Chairperson Wonderling called the meeting to order. Proof of notice was provided for the time, place, and purpose of the meeting. The following is the official agenda:

DISTRICT BOARD MEETING NOTICE/AGENDA
Thursday, October 15, 2026
Southwest Tech, 1800 Bronson Boulevard, Fennimore, WI 53809

5:30 p.m.:	Working Dinner, Higher Learning Commission Comprehensive Visit Preparation: Criterion 4
6:00 p.m.:	Regular Meeting

COLLEGE MISSION

Southwest Wisconsin Technical College provides education and training opportunities responsive to students, employers, and communities.

OPEN MEETING

The following statement will be read: "The Southwest Wisconsin Technical College District Board's October 15, 2026, regular meeting is called to order. This is open to the public and in compliance with State Statutes. Notice has been sent to the press, posted on the College's website at www.swtc.edu/about/board/meetings, and posted on campus, CESA 3, and at the Fennimore City Office to make the public aware of the time, place, and agenda.

A. Roll Call
B. Reports/Forums/Public Input

CONSENT AGENDA

A. Approval of Agenda
B. Approval of September 24, 2026, Regular Board Meeting Minutes
C. Approval of September 30, 2026, Special Board Meeting Minutes (Joint Meeting)
D. Financial Reports
    1. Purchases Greater than $2,500
    2. Treasurer's Cash Balance
    3. Budget Control
E. Contract Revenue
F. Personnel Items
G. College Reports
    1. Staffing
    2. Enrollment
    3. Application
    4. Student Success Scoreboard
H. Approval of Bid: Full-Sized Van Procurement (Bid 2627-17)
I. Approval of RFP: Advertising, Marketing, and Digital Sales (RFP 2627-12)
J. Wisconsin Code of Ethics Resolution

OTHER ITEMS REQUIRING BOARD ACTION

A. Resolution Authorizing the Issuance of Not to Exceed $4,500,000 General Obligation Promissory Notes, Series 2026A; and Setting the Sale
B. Resolution for Providing Tax Levy for the Year 2026
C. Approval of Board Monitoring Report: Student Access and Success
D. Second Reading of Board Governance Policy 3.2: Treatment of Students, Employees, and Community Members
E. First Reading of Board Governance Policy 3.3: Compensation and Benefits
F. Review and First Reading as necessary of Board Governance Policy 3.4: Budgeting/Forecasting
G. Review and First Reading as necessary of Board Governance Policy 3.5: Financial Condition

BOARD MONITORING OF COLLEGE EFFECTIVENESS

A. Review of Purchasing Activity
B. Review of Annual WTCS Outcome-Based Funding Report

INFORMATION AND CORRESPONDENCE

A. Chairperson's Report
    1. District Boards Association 2027-28 Legislative General Advocacy Issues Ballot
B. College President's Report
    1. College Happenings
C. Other Information Items

ESTABLISH BOARD AGENDA ITEMS FOR NEXT MEETING (REGULAR MEETING)

A. Agenda
    1. Resolution Awarding the Sale of General Obligation Promissory Notes
    2. Approval of Fund & Account Transfers (2026-27 Budget Modifications)
    3. Review of 2027-28 Budget Process
    4. Review of the Academic Master Plan
    5. SWTC Real Estate Foundation and Foundation Quarterly Reports
    6. American Association of Community Colleges (AACC) Membership

B. Time and Place
Thursday, November 19, 2026, Southwest Tech, Room 430
5:30 p.m.: Working Dinner - HLC Preparation
6:00 p.m.: Regular Meeting

ADJOURN TO CLOSED SESSION

A. Consideration of adjourning to a closed session for the purpose of
1. Discussing the President's performance evaluation per Wisconsin Statutes 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.}

B. Approval of September 24, 2026, Closed Session Minutes

RECONVENE TO OPEN SESSION

A. Action, if necessary, on Closed Session Items

ADJOURNMENT

{FACILITIES AT SOUTHWEST TECH ARE HANDICAP ACCESSIBLE. FOR ALL ACCOMMODATIONS, CALL 608-822-2632 OR E-MAIL DISABILITYSERVICES@SWTC.EDU.}

There were no Reports/Forums/Public Input.

The Consent Agenda was reviewed, including the October 15, 2026, agenda; September 24 and 30, 2026, Board meeting minutes; financial reports; three contracts representing $7,780.00 in revenue; employment recommendations for Brady Fox, Financial Aid Specialist, and Brianna Heisz, Child Care Aide; resignation of Mallory Noble, Emergency Medical Services Instructor; staffing, enrollment, and application reports; student success scoreboard; Bid 2627-17 contract award to Holiday Automotive of Fond Du Lac, WI, in the amount of $47,756.90 for the procurement of a full-sized van; RFP 2627-12 contract awards for a three year term to Morris Newspaper, Queen B, Shopping News, Telegraph Herald, KCTN/KADR Radio, Robinson Corp, 6AM Marketing, Fox 21 KQDS, Graduate Comm (DBA GradComm), Hybrid Media, Lamar Advertising, Leap Group, Liason Int'l., Propellant Media, Schoolhouse Snacks (DBA Gap Hammer), and Vendi Advertising for advertising, marketing, and digital sales; and resolution identifying the College's employees subject to the Wisconsin Code of Ethics for Public Officials. Mr. Tuescher moved, seconded by Mr. King, to approve the Consent Agenda. Motion adopted.

Caleb White, Vice President for Administrative Services, summarized a resolution authorizing the issuance of not-to-exceed $4,500,000 General Obligation Promissory Notes, Series 2026A, and Setting the Sale. Amounts not to exceed $1,128,000 for the public purpose of paying the cost of building remodeling and improvement projects and up to $3,372,000 for the public purpose of paying the costs of the acquisition of movable equipment are being requested. Mr. Prange moved, seconded by Ms. Braudt, to approve the Resolution Authorizing the Issuance of Not to Exceed $4,500,000 General Obligation Promissory Notes, Series 2026A; and Setting the Sale. Upon roll call vote, all members voted in the affirmative: Mr. Williamson, Ms. Jordie, Mr. Tuescher, Mr. King, Mr. Prange, Mr. Bolstad, Mr. Enright, Ms. Braudt, and Ms. Wonderling. Motion carried.

Mr. White presented a resolution authorizing Southwest Wisconsin Technical College to levy taxes for 2026 for $5,461,007 for operational expenses and $7,050,000 for debt retirement, for a total tax levy of $12,511,007. This is an increase in levy by 2.34%. Mr. Enright moved, seconded by Mr. Prange, to approve, as presented, the Resolution Providing for Tax Levy for the Year 2026. Upon roll call vote, all members voted in the affirmative: Mr. Enright, Ms. Braudt, Mr. Williamson, Mr. Bolstad, Mr. Tuescher, Mr. King, Ms. Jordie, Mr. Prange, and Ms. Wonderling. Motion carried.

Holly Clendenen, Chief Student Services Officer, highlighted progress, impact, and opportunities within the September 2026 Board Monitoring Report: Student Access and Success. Mr. Prange moved, seconded by Mr. King, to approve the September 2026 Board Monitoring Report: Student Access and Success. Motion carried.

The Board reviewed the second reading of Board Governance Policy 3.2: Treatment of Students, Employees, and Community Members. Mr. Enright moved, seconded by Mr. Tuescher, to approve, as presented, the second reading of Board Governance Policy 3.2: Treatment of Students, Employees, and Community Members. Motion carried.

Dr. Pickard noted Board Governance Policy 3.3: Compensation and Benefits was reviewed at the September 24, 2026, meeting, where the Board requested additional edits. The Board reviewed the first reading of Board Governance Policy 3.3: Compensation and Benefits. Mr. Tuescher moved, seconded by Mr. Bolstad, to approve, as presented, the first reading of Board Governance Policy 3.3: Compensation and Benefits. Motion carried.

The Board reviewed Governance Policy 3.4: Budgeting/Forecasting. There were no recommendations for edits or updates.

The Board reviewed Governance Policy 3.5: Financial Condition. There were no recommendations for edits or updates.

A six-year Purchase Card Activity Summary report and a listing of the FY2026 >$50,000 Vendors were reviewed. There were 5,213 purchase card transactions in 2025-26. Currently, 143 staff and district board members have purchase cards.

Mr. White highlighted key points from the 2025-26 Wisconsin Technical College System Outcomes-Based Funding Annual Report, noting the complexities involved in the funding calculations. The data indicate that the College demonstrates strengths in job placement and special population categories.

The Board finalized its 2027-28 legislative general advocacy ballot to submit to the District Boards Association under the Chairperson's Report agenda item.

Mr. Bolstad provided an update on the District Boards Association under the Other Information agenda item.

There were no items reported under College President's Report or College Happenings.

Mr. Prange moved, seconded by Mr. Williamson, to adjourn to closed session to discuss the President's performance evaluation per Wisconsin Statutes 19.85(1)(c) {Considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility.} Upon roll call vote, all present members voted in the affirmative: Mr. Bolstad, Ms. Braudt, Mr. Enright, Ms. Jordie, Mr. King, Mr. Prange, Mr. Tuescher, Mr. Williamson, and Ms. Wonderling. The motion carried, and the meeting adjourned to a closed session at 7:23 p.m. No action was taken during the closed session. The Board reconvened into open session at 7:37 p.m.

With no further business coming before the Board, Mr. Prange moved to adjourn the meeting, with Ms. Braudt seconding the motion. The motion carried, and the meeting adjourned at 7:37 p.m.

_____

Kent Enright, Secretary

C. Financial Reports

1. Purchases Greater than $2,500

Southwest Wisconsin Technical College
YTD Summary for Funds 1-7
For 4 Months ended October 31, 2026

Vendor	Expenditure Invoice #	Description	Amount
Sikich	10.5.26	10.05.26 Health Insurance Premiums	292,397.72
SWTC REF	FallHousing 10.28.26	Fall Housing Payments	194,305.52
WRS-PR	10.30.26	10.30.26 WRS Support Contributions	150,170.95
IRS	10.23.26	10.23.26 941 Tax Deposit - 2205	129,264.96
IRS	10.9.26	10.09.26 941 Tax Deposit - 2205	122,441.92
Les Mack Chevy	2025 Pacifica	2C4RC1BG4SR503781	34,391.50
WI DOR- PR	10.23.26	10.23.26 WI State Tax Deposit	22,271.01
WI DOR- PR	10.9.26	10.09.26 WI State Tax Deposit	20,972.98
CLA	L261665389	Audit Services 6/30/26	19,039.56
Great West	10.26.26	10.23.26 457b Contributions	13,642.78
Great West	10.13.26	10.09.26 457b Contributions	12,232.14
Kilgore	K469510	Equipment	11,796.91
Trane	316087541	Maintenance	11,152.00
Delta	10.7.26	10.07.26 Weekly Dental Claims	10,145.17
Arrow	8263	Asphalt Services	9,950.00
Delta	10.21.26	10.21.26 Weekly Dental Claims	9,312.06
Associated - PAYROLL	10.9.26	10.09.26 Associated	8,678.26
3D	INV/2026/01650	3D Printers	8,317.56
Viking Electric	S010279054.002	Controls Services	8,200.00
Amazon	1J74-YC96-MGLP	textbooks	6,091.54
Delta	10.14.26	10.14.26 Weekly Dental Claims	5,655.06
SWTC REF	SummerPmts '26	Summer Housing Payments	5,589.48
PowerSchool	INV513568	LMS Subscription	5,522.78
Edvest - Payroll	10.23.26 JP	Edvest JP	5,100.00
HBS	924230-H	MS PHONE SYSTEM	4,958.25
SWTC REF	PreviousPmt '26	Previous Term Housing Payments	4,596.67

Vendor	Expenditure Invoice #	Description	Amount
Delta	10.28.26	10.28.26 Weekly Dental Claims	4,532.11
Madison National	1806634	NOVEMBER 2026	4,516.80
Convergeone	INV1148595	Maintenance Resale	4,495.00
TIAA	10.9.26	10.09.26 403b Contributions	4,303.19
Ulrich	35588	Westfield S109 Hyd Jump Auger	4,200.00
Associated - PR ADMI	10.8.26	10.08.26 Associated	4,002.81
Hinge Properties	November '26 rent	Rent	3,941.53
Boardman	324136	Professional Services	3,767.50
Ellucian Company	90466809	Dynamics 365 HR/Supply Chain	3,661.00
4imprint	32084547	Promotional Items	3,372.15
Shopping News	10.31.26 Statement	Advertising	3,047.39
TIAA	10.22.26	10.23.26 403b Contributions	2,751.33
Gordon Flesch	IN15803615	Toner	2,600.68
Sysco	518559245	Cafe	2,590.95
Sysco	518573128	Cafe	2,578.62
Constellation	4712406	Natural Gas	2,576.34
Total			**$56,937.40**

Vendor	Bank Withdrawals Transaction Date	Audit Trail	Amount
October 2026 Sweep	10/30/2026	GNJL016392	703,225.92
U.S. BANK AUTOPAY ending 09.22.2026	10/7/2026	GNJL016241	64,558.56
U.S. BANK AUTOPAY ending 10.06.2026	10/21/2026	GNJL016319	30,925.93
Total	**N/A**	**N/A**	**$798,710.41**

Payroll	Payroll Date	Audit Trail	Amount
Payroll	10/23/2026	27990644	$412,479.06
Payroll	10/9/2026	27859060	$395,641.53
Total Payroll			**$808,120.59**

Total Purchases Greater than $2,500: **$1,663,768.40**

2. Treasurer's Cash Balance

Southwest Wisconsin Technical College
YTD Summary for Funds 1-7
For 4 Months ended October 31, 2026

Fund	Receipts	Expenses	Net Cash Change-month
1 General	$613,853	$1,844,260	-$1,230,407
2 Special Revenue	$0	$0	$0
3 Capital Projects	$0	$64,564	-$64,564
4 Debt Service	$0	$0	$0
5 Enterprise	$100,051	$122,677	-$22,626
6 Internal Service	$334,896	$341,704	-$6,808
7 Financial Aid/Activities	$151,372	$608,738	-$457,366
Total	**1,200,172**	**2,981,943**	**-$1,781,771**

Bank Account	EOM Cash Balances
-Midwest One Operating 0356	$0
-Midwest One Investment 7167	$2,875,808
-Cash on Hand	$2,700
-Local Government Investment Pool	$10,664,468
Ending Cash/Investment Balance	**$13,542,976.51**

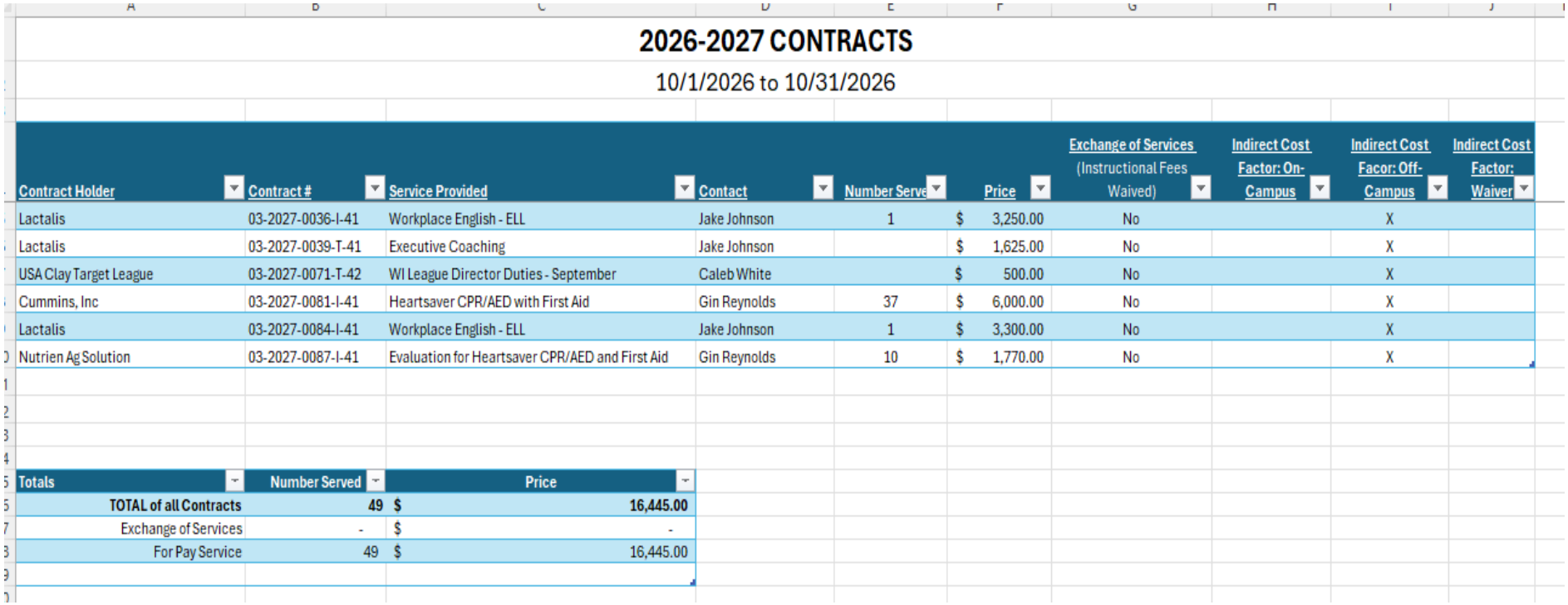
3. Budget Control

Southwest Wisconsin Technical College
YTD Summary for Funds 1-7
For 4 Months ended October 31, 2026

Fund	2026-27 Budget	2026-27 YTD Actual	2026-27 Percent	2025-26 Percent	2024-25 Percent	2023-24 Percent	2022-23 Percent
General Fund Revenue	**28,495,230.00**	$6,175,572.33	21.67%	23.04%	20.89%	23.10%	22.56%
General Fund Expenditures	**29,149,800.00**	$8,779,628.71	30.12%	30.40%	28.96%	33.18%	30.71%
Capital Projects Fund Revenue	**4,575,000.00**	$31,441.00	0.69%	1.26%	0.32%	0.44%	2.36%
Capital Projects Fund Expenditures	**3,948,862.00**	$1,362,620.10	34.51%	22.52%	834.00%	12.15%	4.96%
Debt Service Fund Revenue	**7,155,000.00**	$0.00	0.00%	0.00%	0.00%	0.00%	0.00%
Debt Service Fund Expenditures	**7,098,900.00**	$0.00	0.00%	0.00%	0.00%	0.00%	0.00%
Enterprise Fund Revenue	**2,330,000.00**	$873,077.51	37.47%	36.82%	38.73%	42.21%	29.62%
Enterprise Fund Expenditure	**2,400,000.00**	$685,441.07	28.56%	30.41%	23.64%	26.74%	28.06%
Internal Service Fund Revenue	**4,455,000.00**	$1,303,612.36	29.26%	26.79%	26.33%	28.77%	30.04%
Internal Service Fund Expenditures	**4,455,000.00**	$1,347,043.48	30.24%	28.53%	28.92%	17.57%	31.14%
Trust & Agency Fund Revenue	**9,100,000.00**	$2,653,723.48	29.16%	33.18%	32.12%	34.36%	30.38%
Trust & Agency Fund Expenditures	**9,125,000.00**	$3,170,570.12	34.75%	36.57%	34.46%	38.44%	37.16%
Grand Total Revenue	**56,110,230.00**	**$11,037,426.68**	**19.67%**	**21.07%**	**19.59%**	**20.53%**	**20.06%**
Grand Total Expenditures	**56,177,562.00**	**$15,345,303.48**	**27.32%**	**26.81%**	**24.59%**	**25.75%**	**24.67%**

D. Contract Revenue

Six contracts representing $16,445.00 in revenue are presented for Board approval:



2026-2027 CONTRACTS

10/1/2026 to 10/31/2026

Contract Holder	Contract #	Service Provided	Contact	Number Serve	Price	Exchange of Services (Instructional Fees Waived)	Indirect Cost Factor: On-Campus	Indirect Cost Facor: Off-Campus	Indirect Cost Factor: Waiver
Lactalis	03-2027-0036-I-41	Workplace English - ELL	Jake Johnson	1	$ 3,250.00	No		X	
Lactalis	03-2027-0039-T-41	Executive Coaching	Jake Johnson		$ 1,625.00	No		X	
USA Clay Target League	03-2027-0071-T-42	WI League Director Duties - September	Caleb White		$ 500.00	No		X	
Cummins, Inc	03-2027-0081-I-41	Heartsaver CPR/AED with First Aid	Gin Reynolds	37	$ 6,000.00	No		X	
Lactalis	03-2027-0084-I-41	Workplace English - ELL	Jake Johnson	1	$ 3,300.00	No		X	
Nutrien Ag Solution	03-2027-0087-I-41	Evaluation for Heartsaver CPR/AED and First Aid	Gin Reynolds	10	$ 1,770.00	No		X	

Totals	Number Served	Price
TOTAL of all Contracts	**49**	**$ 16,445.00**
Exchange of Services	-	$ -
For Pay Service	49	$ 16,445.00

E. Personnel Items

The Personnel Report includes recommendations for one new hire and one resignation:

Southwest Wisconsin TECHNICAL COLLEGE

November 2026 Personnel Report
Presented on November 19, 2026

Employment: New Hire

Name:	Brandon Lange
Title:	Learning Innovation & Technology Specialist
How many applicants & interviewed:	10 applicants, 4 interviews
Start Date:	November 30th, 2026
Salary/Wages:	$89,888/Year
Classification:	Full-Time
Education and/or Experience:	Graduated from Concordia College with a B.A. in Chemistry and Mathematics and earned an M.S. in Organic Chemistry from the University of Illinois Urbana-Champaign. Has over 16 years of higher education experience in instruction, educational technology, online learning, LMS administration, and academic leadership.

Promotions / Transfer

Employee	New Position

Retirements / Resignations

Employee & Date	Position
Jobert Bermudo (10/30/26)	Electromechanical Technician Instructor

F. College Reports

1. Staffing

The Staffing Update highlights this month's activity for open employment positions and postings:

	Position Posted	New or Replacement?	Additional Info	Hired/ Current Status	Effective Date	Funding Source &/or Estimated Wage Range	Hired Wage Rate
1	Advanced Manufacturing Instructor	New	New Program - funded by DOE grant	On Hold	Posted 12/2/2025	Bachelor's Equivalency: $51,221 - $81,444 Advanced Equivalency: $53,878 - $85,666 Master's Equivalency: $56,533 - $89,888	
2	Automation/Electromechanical Technology Instructor	Replacement	Replacing Austin Yager	On Hold	Posted 02/12/2026	Bachelor's (BS) Equivalency $51,221-$81,444 Advanced (AS) Equivalency $53,878-$85,666 Master's (MS) Equivalency $56,533-$89,888	
3	Annual Giving and Donor Relations Coordinator	Replacement	Replacing Adam Phillips/position updated from development officer to annual giving focus	Megan McCarthy	Posted 4/29/26	C42: $51,741.76 - $72,438.46	Hired at $72,000
4	Bookstore Assistant - Part Time	Replacement	Replacing part-time student worker with part-time regular employee	Carrie Wunderlin	Posted 4/29/26	A13: $19.56-$23.11	Hired at $21.50
5	Child Care Center Lead Teacher and Lab Assistant	Replacement	Replacing Paula Timmerman (retired)	Internal Hire: Rachel Preuschl	Posted 4/29/26	A12: $19.56-$22.87	Hired at $22.50
6	Communication Instructor	Replacement	Replacing Alexa Chiefari	Holly Anderson	Posted 4/29/26	Masters: $56,533-$89-888	Hires at $72,000
7	Director of Grants	Replacement	Replacing Amy Seeboth-Wilson	Carrie Sutter	Posted 4/29/26	D62: $67,359 - $93,645	Hired at $95,000
8	Grants and Compliance Manager	Replacement	Replacing Karen Campbell/ Position updated to include grant management	Internal Hire: Morgan Zach	Posted 4/29/26	C43: $54,575.27 - $76,406.43	Hired at $58,500
9	Health Science Academic Success Coach	Replacement	Replacing part-time of Danielle Carlson's position with a full-time position	Sydney Lundell	Posted 5/8/26	C41: $48,409.24- $68,471.54	Hired at $58,000
10	Adult Education Navigator/Academic Success Coach	New	New Position - Schlecht Family Foundation Grant plus part-time grant-funded position	Internal Hire: Kat Chamorro Reuda	Posted 5/14/26	C41 Hourly: $23.51 – 32.92	Hired at $26.50

	Position Posted	New or Replacement?	Additional Info	Hired/ Current Status	Effective Date	Funding Source &/or Estimated Wage Range	Hired Wage Rate
11	Adult Education Instructor/Academic Success Coach	New	Two part-time grant-funded positions that were pieced together as full-time	Sophia Winter	Posted 5/14/26	C41 Hourly: $23.51 – 32.92	Hired at $29.00
12	Associate Degree Nursing Instructor	Replacement	Replacing Vicky Rundle nursing instructor duties externally. Academic Lead and Program Director duties hired internally to Justine Sparrgrove.	Melissa Uppena	Posted 6/8/26	Masters: $56,533 - $89,888	Hired at $68,000
13	Associate Degree Dental Hygiene Program Director/Instructor	New	New Program - Rural Health Transformation Grant Funded	Ashley Stammen	Posted 6/9/26	Masters: $56,533 - $89,888	Hired at $84,000
14	Health Science Academic Success Coach - Part Time	Replacement	Replacing the other part of Danielle Carlson's position	Posted	Posted 6/16/26	C41: $48,409.24- $68,471.54	
15	Administrative Assistant - Facilities	Replacement	Replacing Morgan Zach	Genene Bunders	Posted 6/18/2026	B22 Hourly: $19.56-$25.37	Hired at $23.00
16	Child Care Aide - Part Time	Replacement	Replacing Rachel Preuschl	Brianna Heisz	Posted 7/29/26	A12: $19.56-$22.87	Hired at $19.75
17	Financial Aid Assistant/Accounting Bursar	Replacement	Replacing Stephanie Bernhardt	Karen Luckey	Posted 7/29/26	B22 Hourly: $19.56-$25.37	Hired at $23.00
18	Financial Aid Specialist	New	New position supporting the Student Success Plan initiative and our goal of 100% financial plan completion.	Brady Fox	Posted 8/13/26	B22 Hourly: $19.56 - $25.37	Hired at $23.25
19	Learning Innovation & Technology Specialist	Replacement	Replacing Tyler Tollefson	Brandon Lange	Posted 9/22/26	C45: $58,124.23-$89,888.00	Hired at $89,888
20	Electromechanical Technician Instructor (2)	Replacement/New	Replacing Jobert Bermudo and restructuring the Automation Instructor position into an additional Electromechanical Technician Instructor position	Interviewing	Posted 10/21/26	Bachelor's (BS) Equivalency $51,221-$81,444 Advanced (AS) Equivalency $53,878-$85,666 Master's (MS) Equivalency $56,533-$89,888	
21	Emergency Medical Services Program Director/Instructor	Replacement	Replacing Mallory Noble	Posted	Posted 10/22/26	Bachelor's (BS) Equivalency $51,221-$81,444 Advanced (AS) Equivalency $53,878-$85,666 Master's (MS) Equivalency $56,533-$89,888	
22	Diagnostic Medical Sonography Program Director/Instruc	New	New Program - Rural Health Transformation Grant Funded	Posted	Posted 10/22/26	Bachelor's (BS) Equivalency $51,221-$81,444 Advanced (AS) Equivalency $53,878-$85,666 Master's (MS) Equivalency $56,533-$89,888	

2. Enrollment Report

Southwest TECH

School Year 2026-27

Registration began on March 16, 2026

FTE COMPARISON REPORT - NOVEMBER 9, 2026

Program Number	Program Name	Headcount					FTE's				
		FY 24-25 11/11/2	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change	FY 24-25 11/11/24	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change
101011	Accounting	35	40	41	6	1	14.13	21.03	17.67	3.53	(3.37)
311011	Accounting Assistant	6	8	5	(1)	(3)	1.83	3.43	2.23	0.40	(1.20)
305316	Advanced EMT	-	12	4	4	(8)	-	1.60	0.67	0.67	(0.93)
100067	Agribusiness Science & Technology - Agribusiness Management	28	19	17	(11)	(2)	13.27	10.23	7.57	(5.70)	(2.67)
100939	Agronomy	22	26	20	(2)	(6)	10.77	13.60	9.47	(1.30)	(4.14)
310933	Agronomy Technician	1	-	1	-	1	0.50	-	0.50	-	0.50
100917	Animal Science	35	34	28	(7)	(6)	19.10	17.70	14.17	(4.93)	(3.53)
320701	Agricultural Power & Equipment Technician	31	26	26	(5)	-	16.57	13.77	13.87	(2.70)	0.10
303163	Artisanal Modern Meat Butchery (suspended 2627)	16	13	-	(16)	(13)	2.27	3.50	-	(2.27)	(3.50)
314051	Auto Collision Repair & Refinish Technician (suspended 2627)	13	9	1	(12)	(8)	6.70	5.03	0.10	(6.60)	(4.93)
106641	Automation Systems Technology (new 2627)	-	-	2	2	2	-	-	1.47	1.47	1.47
324042	Automotive Technician	34	35	33	(1)	(2)	14.40	13.30	13.97	(0.43)	0.67
314081	Bricklaying & Masonry (DOC)	-	-	16	16	16	-	-	8.40	8.40	8.40
304431	Building Maintenance & Construction (DOC)	-	2	13	13	11	-	0.13	4.77	4.77	4.63
314751	Building Trades-Carpentry	9	10	8	(1)	(2)	4.43	8.40	3.93	(0.50)	(4.47)
101021	Business Analyst / Data Analyst	6	2	-	(6)	(2)	2.97	1.03	-	(2.97)	(1.03)
101023	Business Management	79	86	70	(9)	(16)	34.17	40.23	33.97	(0.20)	(6.27)
105305	Cancer Information Management	57	41	41	(16)	-	18.73	17.47	17.63	(1.10)	0.17
115301	Cancer Information Management (Advanced Technical Certificate)	8	23	36	28	13	2.07	7.67	13.93	11.87	6.27
313071	Child Care Services	3	2	4	1	2	0.80	0.60	1.80	1.00	1.20
305095	Clinical Medical Assistant	22	15	14	(8)	(1)	8.83	6.77	9.07	0.24	2.30
304204	CNC Setup Technician	1	6	2	1	(4)	0.07	1.80	0.60	0.53	(1.20)
315021	Cosmetology	43	45	54	11	9	20.30	31.00	24.27	3.97	(6.73)
105046	Criminal Justice - Law Enforcement 2	35	29	32	(3)	3	14.07	13.00	13.60	(0.47)	0.60
105045	Criminal Justice Studies	8	6	4	(4)	(2)	3.20	2.80	2.10	(1.10)	(0.70)
305042	Criminal Justice-Law Enforcement 720 Academy	6	-	-	(6)	-	1.60	-	-	(1.60)	-
310915	Dairy & Livestock Technician	1	-	2	1	2	0.50	-	0.60	0.10	0.60
305082	Dental Assistant	10	11	17	7	6	5.33	5.60	8.60	3.27	3.00
105106	Direct Entry Midwife	98	111	96	(2)	(15)	41.07	52.50	47.87	6.80	(4.63)
308121	Driver and Safety Education Certification	7	8	4	(3)	(4)	1.60	2.30	0.50	(1.10)	(1.80)
103071	Early Childhood Education	45	36	34	(11)	(2)	18.70	18.03	17.17	(1.53)	(0.87)

Program Number	Program Name	FY 24-25 11/11/2	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change	FY 24-25 11/11/24	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change
613073	Early Childhood Licensing Basic Ages 0-2	1	-	-	(1)	-	0.20	-	-	(0.20)	-
314132	Electrical Power Distribution	43	43	43	-	-	20.13	20.33	20.97	0.83	0.63
504132	Electricity (Construction) Apprentice	27	30	35	8	5	1.80	2.00	2.33	0.53	0.33
106201	Electromechanical Technology	14	18	21	7	3	7.73	15.60	12.37	4.63	(3.23)
305313	Emergency Medical Technician	60	66	83	23	17	4.50	5.83	10.03	5.53	4.20
104813	Energy Management Technology (suspended)	1	-	-	(1)	-	0.50	-	-	(0.50)	-
103251	Golf Course Management	20	15	22	2	7	9.23	7.20	10.83	1.60	3.63
102012	Graphic And Web Design	32	25	20	(12)	(5)	14.40	21.93	9.20	(5.20)	(12.73)
105301	Health Information Technology	34	25	22	(12)	(3)	10.77	11.10	9.33	(1.43)	(1.77)
105203	Human Services Associate	18	14	20	2	6	9.53	9.30	13.40	3.87	4.10
108251	Individualized Technical Studies	1	2	-	(1)	(2)	0.20	0.40	-	(0.20)	(0.40)
504131	Industrial Electrician Apprentice	6	5	7	1	2	0.40	0.33	0.80	0.40	0.47
316201	Industrial Mechanic	6	2	3	(3)	1	3.30	0.67	1.53	(1.77)	0.87
106203	Instrumentation and Controls Technology	1	-	-	(1)	-	0.03	-	-	(0.03)	-
101512	IT - Cybersecurity Specialist	30	25	23	(7)	(2)	14.50	14.77	10.17	(4.33)	(4.60)
311509	IT - Network Systems Technician	4	4	3	(1)	(1)	1.70	2.07	1.60	(0.10)	(0.47)
101521	IT - Software Developer	-	-	11	11	11	-	-	5.97	5.97	5.97
305133	Laboratory Science Technician	1	-	-	(1)	-	0.07	-	-	(0.07)	-
101961	Leadership Development (suspended)	5	3	-	(5)	(3)	2.53	1.00	-	(2.53)	(1.00)
208001	Liberal Arts - Associate of Arts	41	38	30	(11)	(8)	15.77	21.43	14.83	(0.93)	(6.60)
208002	Liberal Arts - Associate of Science	11	16	24	13	8	3.80	7.53	13.53	9.73	6.00
315302	Medical Coding Specialist	45	38	29	(16)	(9)	14.43	16.40	10.77	(3.67)	(5.63)
105131	Medical Laboratory Technician	7	10	15	8	5	2.70	4.83	7.97	5.27	3.13
305024	Nail Technician	2	4	9	7	5	0.33	1.33	3.00	2.67	1.67
101966	Nonprofit Leadership (suspended)	7	4	1	(6)	(3)	3.50	2.20	0.20	(3.30)	(2.00)
105431	Nursing - Associate Degree	156	160	204	48	44	50.90	81.13	107.50	56.60	26.37
305431	Nursing Assistant	115	92	89	(26)	(3)	9.70	7.60	8.57	(1.13)	0.97
611013	Payroll Assistant	2	-	-	(2)	-	0.13	-	-	(0.13)	-
305132	Phlebotomist/Specimen Processor	-	9	6	6	(3)	-	0.93	0.60	0.60	(0.33)
105241	Physical Therapist Assistant	18	24	23	5	(1)	7.53	10.17	7.43	(0.10)	(2.73)
504275	Plumbing Apprentice	31	26	25	(6)	(1)	3.07	2.13	2.08	(0.99)	(0.06)
611824	Purchasing Agent/Buyer	-	1	-	-	(1)	-	0.27	-	-	(0.27)

FTE COMPARISON REPORT - NOVEMBER 9, 2026		Headcount					FTE's				
Program Number	Program Name	FY 24-25 11/11/2	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change	FY 24-25 11/11/24	FY 25-26 11/10/25	FY 26-27 11/09/26	25 to 27 Change	26 to 27 Change
105261	Radiography	17	26	19	2	(7)	6.73	15.63	10.77	4.03	(4.87)
311821	Supply Chain Assistant	1	-	1	-	1	0.67	-	0.27	(0.40)	0.27
101821	Supply Chain Management	22	23	17	(5)	(6)	8.70	10.50	8.47	(0.23)	(2.03)
105121	Surgical Technology	21	20	15	(6)	(5)	8.07	10.50	11.43	3.37	0.93
611012	Tax Preparer Assistant	-	4	-	-	(4)	-	0.93	-	-	(0.93)
104995	Technical Studies-Journeyworker	1	-	-	(1)	-	0.10	-	-	(0.10)	-
314421	Welding	38	29	28	(10)	(1)	18.73	20.13	13.47	(5.27)	(6.67)
	TOTAL PROGRAM DEGREE SEEKING:	**1,498**	**1,456**	**1,473**	**(25)**	**17**	**534.37**	**638.74**	**619.88**	**85.51**	**(18.86)**
38.14	38.14 Contracted Courses*	27	36	-	(27)	(36)	2.90	3.80	-	(2.90)	(3.80)
COLEDG	CollEDGE Up*	285	26	20	(265)	(6)	40.10	2.70	2.00	(38.10)	(0.70)
SCNOW	Start College Now*	193	543	531	338	(12)	34.53	86.37	88.30	53.77	1.93
UNDECIDE	Undecided*	1	-	-	(1)	-	0.13	-	-	(0.13)	-
UNDCL	Undeclared*	102	93	88	(14)	(5)	18.67	19.10	15.60	(3.07)	(3.50)
YOUTHAPP	Youth Apprenticeship*	12	54	103	91	49	1.07	4.97	10.60	9.53	5.63
	TOTAL DEGREE COURSE STUDENTS/FTEs:	**620**	**752**	**742**	**122**	**(10)**	**97.40**	**116.93**	**116.50**	**19.10**	**(0.43)**
COMSRV	Community Service (60)	-	-	10	-	10	-	-	0.05	-	0.05
BAS-ED	Basic Education (73,74,75,76)	134	225	147	13	(78)	21.26	13.37	18.98	(2.28)	5.61
REMED	Basic Education Remedial/Developmental (77, 78)	104	141	167	63	26	0.15	2.51	5.90	5.75	3.39
NONDEG	Non-Degree**	1,567	1,564	1,612	45	48	32.35	31.96	35.74	3.39	3.78
UNDES	Undesignated**	38	54	38	-	(16)	5.63	7.00	4.60	(1.03)	(2.40)
	TOTAL NON-DEGREE:	**1,843**	**1,984**	**1,974**	131	(10)	**59.39**	**54.84**	**65.26**	**5.87**	**10.43**
	TOTALS:	**3,961**	**4,192**	**4,189**	**228**	**(3)**	**691.16**	**810.51**	**801.64**	**110.48**	**(8.86)**
					5.8%	**-0.1%**				**16.0%**	**-1.1%**

Budgeted/Goal FTEs	1,355	1,300	1,300
% of Budgeted/Goal FTEs Achieved to date	**51.0%**	**62.3%**	**61.7%**
Final Actual FTEs Achieved	1,294	1,280	
% of Final Actual FTEs Achieved to date	53.4%	63.3%	
26/27 Projected Ending FTEs using historical trend	**1,501**	**1,266**	
Will budget be met	YES	NO	

*	**Degree courses - Aid codes 10, 30, 31, 32, and 50**
**	**Non-degree courses - Aid Codes 42 and 47**
CS	**Community Service - Aid Code 60**
GORY DEFINITIONS	
38.14	38.14 Contract is set up as a program in Anthology. Students apply and register in the program for billing and tracking purposes. They are degree level courses.
COLEDG	CollEDGE Up are degree courses/programs that are offered to area HS students.
SCNOW	Start College Now includes degree courses that HS students can enroll in for college credit (SWTC faculty teach the course).
TRANSCR	Transcripted Credit are high school courses that are also earning college credit through an agreement between SWTC and the high school.
UNDECIDE	Undecided is an option for prospective students to select when completing the application.
YOUTHAPP	Youth Apprenticeship are high school students enrolled in degree level course funded by CESA. Youth Apprenticeship is to be reported when credit is granted through a course offered by the high school or the college under the provisions of s. 106.13, Wis. Stats.
UNDEC	Undeclared are degree courses (10, 3x) taken by students that are not in a program.
UNDES	Undesignated is a category for tracking non-degree courses (aid codes 42 & 47). This is a carry-over from CAMS. Anthology tracks these students in the Non-Degree category.
NONDEG	Non-Degree is a category for tracking non-degree course (aid codes 42 & 47) enrollment.

3. Application Report

Program Application Comparison 2026/27 vs. 2027/28									
		11/10/25			11/09/26			
PROGRAM (Fall 2027 Applications)	CAP	IP	ACCEPT	TOTAL	IP	ACCEPT	TOTAL	YOY
Accounting		2	2	4	5	2	7	3
Accounting Assistant		1	0	1	1	0	1	0
Agribusiness Science & Technology - Agbus Mgmt		8	2	10	6	0	6	-4
Agricultural Power & Equipment Technician		8	2	10	8	4	12	2
Agronomy		3	0	3	1	0	1	-2
Agronomy Technician				0	1	0	1	1
Animal Science		7	2	9	4	3	7	-2
Automation Systems Technology		1	0	1	1	1	2	1
Automotive Technician		14	2	16	10	0	10	-6
Building Trades-Carpentry		5	2	7	4	1	5	-2
Business Management		12	1	13	8	2	10	-3
Cancer Information Management		1	0	1		2	2	1
Cancer Information Management (ATC)		2	5	7		2	2	-5
Child Care Services			0	0		0	0	0
Clinical Medical Assistant					5	1	6	6
CNC Setup Technician			0	0		0	0	0
Cosmetology	28	15	2	17	25	17	42	25
Criminal Justice Studies		3	1	4	2	0	2	-2
Criminal Justice-Law Enforcement 2		6	0	6	2	1	3	-3
Dairy and Livestock Technician		2	0	2		0	0	-2
Dental Assistant		16	1	17	8	2	10	-7
Driver and Safety Education Certification			0	0				0
Direct Entry Midwife		5	0	5		0	0	-5
Early Childhood Education		12	1	13	8	2	10	-3
Early Childhood Licensing Basic Ages 0-2			0	0		0	0	0
Electrical Power Distribution	44	32	12	44	26	14	40	-4
Electro-Mechanical Technology		3	0	3	6	2	8	5
Electricity (Construction) Apprentice		9	0	9	6	0	6	-3
Golf Course Management		3	2	5	7	2	9	4
Graphic and Web Design		6	0	6	3	0	3	-3
Health Information Technology			0	0	2	0	2	2
Human Services Associate		5	1	6	3	0	3	-3
Individualized Technical Studies			0	0	1	0	1	1
Industrial Electrician Apprentice		3	0	3		0	0	-3
Industrial Mechanic		3	0	3		0	0	-3
IT-Cybersecurity Specialist		2	2	4	4	0	4	0
IT-Network Systems Technician		2	0	2	1	0	1	-1
IT-Software Developer		1	0	1	1	0	1	0
Liberal Arts - Associate of Arts		8	0	8	7	1	8	0
Liberal Arts - Associate of Science		2	0	2	3	1	4	2
Medical Assistant		2	2	4				-4
Medical Coding Specialist		3	0	3	2	0	2	-1
Medical Laboratory Technician		7	0	7		0	0	-7
Nail Technician	14	4	3	7		0	0	-7
Nursing Assistant (Reviewed Separately)								
Nursing-Associate Degree	48/20	49	4	53	79	19	98	45

		11/10/25			11/09/26			
PROGRAM (Fall 2027 Applications)	**CAP**	**IP**	**ACCEPT**	**TOTAL**	**IP**	**ACCEPT**	**TOTAL**	**YOY**
Phlebotomist/Specimen Processor			2	2	1	0	1	-1
Physical Therapist Assistant		9	0	9	7	0	7	-2
Plumbing Apprentice			0	0	1	0	1	1
Radiography	10	20	10	30	44	17	61	31
Supply Chain Assistant			0	0		0	0	0
Supply Chain Management			0	0		0	0	0
Surgical Technology	10	2	1	3	5	1	6	3
Technical Studies-Journeyworker			0	0	1	0	1	1
Undecided		5	0	5	6	0	6	1
Undeclared			0	0		3	3	3
Welding		21	7	28	10	8	18	-10
TOTAL		**324**	**69**	**393**	**325**	**108**	**433**	**40**

PROGRAM (Spring 2027 Applications)	**CAP**	**IP**	**ACCEPT**	**TOTAL**	**IP**	**ACCEPT**	**TOTAL**	**YOY**
Accounting		5	2	7	2	1	3	-4
Accounting Assistant			2	2		0	0	-2
Advanced EMT			0	0		2	2	2
Agribusiness Science & Technology - Agbus Mgmt			1	1		0	0	-1
Agronomy		1	0	1	1	0	1	0
Animal Science			1	1		1	1	0
Automation Systems Technology			0	0	1	0	1	1
Building Trades-Carpentry			3	3		0	0	-3
Business Management		8	3	11	5	6	11	0
Cancer Information Management		9	6	15	7	6	13	-2
Cancer Information Management (ATC)		10	12	22	6	13	19	-3
Child Care Services			0	0		1	1	1
Criminal Justice Studies		1	0	1		1	1	0
Criminal Justice-Law Enforcement 2			3	3	2	1	3	0
Criminal Justice-Law Enforcement 720 Academy			0	0	3	2	5	5
Dairy and Livestock Technician		1	0	1	1	2	3	2
Direct Entry Midwife	40	107	34	141	77	29	106	-35
Driver and Safety Education Certification		1	0	1	1	0	1	0
Early Childhood Education		3	4	7	3	6	9	2
Electro-Mechanical Technology		1	0	1	3		3	2
Emergency Medical Technician			0	0		18	18	18
Golf Course Management		1	0	1	1	0	1	0
Graphic and Web Design		7	3	10		0	0	-10
Health Information Technology		7	1	8	2	3	5	-3
Human Services Associate		5	0	5	1	1	2	-3
Individualized Technical Studies		1	0	1		0	0	-1
Industrial Electrician Apprentice			0	0		0	0	0
Industrial Mechanic			0	0		0	0	0
IT-Cybersecurity Specialist		2	1	3	1	0	1	-2
IT-Network Systems Technician		2	1	3	2	1	3	0
Liberal Arts - Associate of Arts		1	2	3	2	1	3	0
Liberal Arts - Associate Science		3	1	4	6	3	9	5
Medical Assistant		2	2	4				-4
Medical Coding Specialist		15	10	25	5	3	8	-17
Medical Laboratory Technician		2	0	2	2	0	2	0

PROGRAM (Spring 2027 Applications)	CAP		IP	ACCEPT	TOTAL		IP	ACCEPT	TOTAL		YOY
Nail Technician				2	2		1	6	7		5
Nursing Assistant (Reviewed Separately)											
Nursing-Associate Degree			51	19	70		25	16	41		-29
Payroll Assistant			1	0	1			0	0		-1
Phlebotomist/Specimen Processor				0	0		2	1	3		3
Physical Therapist Assistant			1	1	2		6	0	6		4
Plumbing Apprentice				0	0		4	1	5		5
Production Planner Certificate				0	0			0	0		0
Radiography			7	0	7			0	0		-7
Supply Chain Assistant			2	0	2		1	0	1		-1
Supply Chain Management			0	2	2		1	0	1		-1
Surgical Technology			4	2	6			2	2		-4
Tax Preparer Assistant			1	0	1			0	0		-1
Technical Studies Journeyworker				0	0		1	0	1		1
Undecided			5	0	5		6	0	6		1
Undeclared				0	0			27	27		27
Welding			1	5	6			0	0		-6
TOTAL			**268**	**123**	**391**		**181**	**154**	**335**		**-56**

4. Student Success Scoreboard

Student Success Scoreboard – November 9, 2026

Student Group	Complete Career Assessment	Complete Academic Map	Complete Financial Plan	Complete Success Plan	Complete Faculty Touchpoint	Plan Started (Any Stage)	Total Students	Percentage with Plan Started	Percentage with Plan Complete	
Active Status: Program Students	1,053	1,064	1,048	1,020	1,038	1,065	1,065	100%	96%	Goal = 100%
Applicant & Accept: Program Students	217	221	110	103	-	228	270	84%	38%	
All Statuses: Program Students	2,196	2,112	1,845	1,751	2,170	2,421	7,443			
Active Status: Dual Enrollment Students	-	-	-	279	-	283	1,555			
All Statuses: Dual Enrollment Students	-	-	-	476	-	494	4,411			
All Statuses: Adult Education Students	-	-	-	81	-	114	476	24%	17%	Goal = 100%

SSP Scoreboard Monthly Comparison

	6/30/2026	8/14/2026	8/20/2026	9/16/2026	10/7/2026	11/9/2026	
Active Students: Plan Started	688	658	1,049	1,099	1,095	1,066	
% Active Students: Plan Started	100%	100%	100%	100%	100%	100%	Goal = 100%
Active Students: Complete Plan	626	605	982	1,050	1,046	1,020	
% Active Students: Complete Plan	91%	92%	94%	96%	96%	96%	Goal = 100%
Active Dual Enrollment Students: Complete Plan	167	153	196	235	268	279	
All Dual Enrollment Students: Complete Plan	427	426	426	432	453	476	
All Adult Education Students: Complete Plan	43	44	44	88	76	81	
% Adult Education Students: Complete Plan	9%	9%	9%	12%	16%	17%	Goal = 100%

Financial Gap Monthly Comparison

FY27	6/30/2026	8/14/2026	9/16/2026	10/7/2026	11/9/2026
# Students with Initial Gap	480	541	513	507	495
Sum of Initial Gaps	$ 5,043,470	$ 5,667,729	$ 5,377,330	$ 5,297,926	$ 5,025,148
Average Initial Gap	$ 10,507	$ 10,476	$ 10,482	$ 10,450	$ 10,152
# of Students with Current Gap	527	582	571	547	509
Sum of Current Gaps	$ 5,303,632	$ 5,666,141	$ 5,324,783	$ 4,998,316	$ 4,518,117
Average Current Gap	$ 10,064	$ 9,736	$ 9,325	$ 9,138	$ 8,876

5. SWTC Foundation FY27 1st Quarter Report

Southwest Wisconsin TECHNICAL COLLEGE | FOUNDATION

Southwest Tech Foundation FY2627

First Quarter Report

Fundraising Totals 07/01/26 - 09/30/2026 & YTD

- **Total Cash Gifts Received: $295,946.55**
- **Total Gift-in-Kinds Received: $35,400.00**
- **Total Outstanding pledges: $735,280.29**

Total Received: $331,346.55

FY2627 Gift Highlights of $2,500-plus from 07.01.26 to 09.30.26

- **Simpson's Tractor**, $5,000 Cash Gift for Simpson's Tractor Ithaca Student Success Plan STEP Scholarship Endowment
- **Simpson's Tractor**, $5,000 Cash Gift for Simpson's Tractor Weston Student Success Plan STEP Scholarship Endowment
- **Simpson's Tractor**, $2,500 Cash Gift for Simpson's Tractor Richland Center Student Success Plan Scholarship Endowment
- **Morningside Assisted Living,** $3,000 Cash Gift for Charger Annual Fund, Foundation Corporate Sponsorship 20266-2027
- **Barb Stockhausen,** $20,267.82 Cash Gift for Gerg Smadas STEP Scholarship
- **Premier Cooperative – Fennimore,** $35,000 Gift-in-Kind for Industry, Trades & Agriculture Development Fund
- **Schlecht Family Foundation,** $100,000 Cash Gift for the GRIT Scholarship
- **Patrick Thiele,** $50,000 Cash Gift for Katie's Cupboard
- **Chris Prange,** $25,0000 Cash Gift for the Prange Family Scholarship
- **Madison Community Foundation,** $22,000 for the Garrison L. Lincoln Scholarship
- **Nicholas May,** $10,000 Cash Gift for the Olivia May Memorial Nursing Scholarship
- **Rotary Club of Richland County,** $5,000 Cash Gift for the Rotary Club of Richland County Electrical Power Distribution Scholarship
- **Lactalis American Group, Inc.,** $5,000 Cash Gift Charger Annual Fund, Foundation Corporate Sponsorship 2026-2027
- **Alsum Farms & Produce Inc.,** $3,000 Cash Gift Charger Annual Fund, Foundation Corporate Sponsorship 2026-2027

First Quarter Summary

The first quarter of the 2026–27 fiscal year was a season of staff transition, alumni, donor, and community engagement, and meaningful fundraising momentum for the Southwest Tech Foundation. As we welcomed new staff and continued building relationships with our stakeholders, we also celebrated the generosity of our donors and the impact their support makes possible for students.

Staff transitions and renewed focus

This year has brought several important staff transitions, including the retirement of Executive Director, Dennis Cooley and the departure of Development Officer Adam Philips. Dennis's expertise, dedication, and passion helped shape the success of both the Foundation and Real Estate Foundation. The strong foundation he helped build positions us well for continued success.

We also welcomed Megan McCarthy as our Annual Giving and Donor Relations Coordinator. Her addition allows us to renew our focus on two essential areas of Foundation work: a strong annual giving program and meaningful donor relations program. Through consistent communication, stewardship, and thoughtful engagement, we will work to retain current donors while creating more opportunities for our campus community and supporters to invest in student success.

Community presence and engagement

Since July, we have hosted over **63 donor visits** and attended more than **13 donor and community related events** to show our support, strengthen relationships, and demonstrate our commitment to the communities we serve. These opportunities also allow us to engage with alumni, donors, community members, and industry partners outside of campus.



Golfing with donors and '72 graduates, Daryl Tresner and Larry Heer for the 2026 Upland Hills Hospital Golf Outing.

Chargers Day of Giving exceeds expectations



We kicked off the academic year with Southwest Tech's inaugural Chargers Day of Giving on September 23. The response was tremendous: **more than $112,000** was raised in gifts, along with an additional **$145,000 in pledges** payable over time, for a total commitment of more than **$257,000.**

A primary focus was the Student Success Endowment, which provides scholarship support to help students overcome financial barriers and pursue their educational goals. With a goal of reaching **$2 million,** the endowment is now approaching **$1.7 million.**

We also focused on Katie's Cupboard, the campus food pantry that provides students with food and essential household items. As student need and operating costs continue to grow, sustained support is increasingly important. Before the campaign, Katie's Cupboard had approximately $83,000 in its endowment. Following Chargers Day of Giving, that amount grew to **more than $151,000**. This growth strengthens the resources available to support students today while building a lasting source of support for future students.



Celebrating our donors and partners

On September 30, the College District Board, Foundation Board, and Real Estate Foundation Board came together for a joint meeting. The program highlighted the College's strategic direction and

priorities, and connected that work to the ways each board contributes to the College's mission and vision.

That evening, we welcomed more than **100 attendees** to celebrate their generosity and recognize those inducted into the Donor Wall. The Donor Wall honors individuals and organizations whose cumulative giving reaches $10,000 or more, as well as those who have documented a planned gift. We also recognized several supporters whose generosity, advocacy, and partnership make a lasting difference for Southwest Tech.

The **Distinguished Philanthropy Award** was presented to **Patrick Thiele** in recognition of his transformational-level giving and commitment over the past several years. The **Cummins Foundation** received the **Excellence in Partnership Award** in recognition of its generosity and outstanding partnership with Southwest Tech. The **Friend of the College** Award recognized **Dave and Lois Fritz,** of Tricor Insurance and the Potosi Brewery Foundation, and **Bruce and Sue Fritz**, of Tricor Insurance. Their generosity, advocacy for a Southwest Tech education, and belief in the College's mission reflect the value of strong community partnerships.

Daryl Tresner, a 1972 Auto Technology graduate, received the **Alumni Ambassador Award** in recognition of his generosity and the enthusiasm with which he represents Southwest Tech and its programs.



Recognizing the generosity and partnership of Dave and Lois Fritz.

The evening was also an opportunity to hear directly about student experiences and the difference donor support makes. Those stories brought our mission to life and reinforced how philanthropy helps students access education, persist through challenges, and prepare for meaningful careers.

Looking ahead

In the coming weeks, the Foundation will work closely with Dr. Pickard and the college's executive team to discuss future fundraising priorities of the foundation and continue strong alignment between the two entities.

Submitted by Stacia Stephenson, Director of Advancement

6. SWTC Real Estate Foundation FY27 1st Quarter Report

SWTC Real Estate Foundation

First Quarter Report

July 1, 2026 -September 30,2026

For the past several years, the Southwest Tech Real Estate Foundation has built its inventory of housing beds to **148** through its partnership with the College's Building Trades-Carpentry (BTC) Program. The partnership has allowed the REF to self-fund the past **two 8-bed duplex projects** and build its collective assets to **more than $3.0 million.**

Hail damage repairs have been completed by Heinrichs Roofing with a **total cost of $316,426. Insurance paid** out **$269,298.06**, so REF only had to come up with a **difference of $47,128** for roof and siding repairs.

SWTC Real Estate Foundation		
Financial Statements - Balance Sheet		
For the Three Months Ending Wednesday, September 30, 2026		
	Assets	
	Cash and Cash Equivalents	**Balance**
1101 + 1102 + 1103	Student Housing-Cash-Student Housing	$ 50,264.82
1312	Student Housing-Accounts Receivable	37,067.21
1350	Student Housing-Allowance for Bad Debt	(5,785.69)
	Total Current Assets	**$ 81,546.34**
	Non-Current Assets	
1501	Prepaid expenses	0.00
1700 + 1710	Land and Land Improvements	634,190.56
1801	Capital Additions-Buildings	4,064,619.39
1802	Furniture/Equipment	155,392.05
1810	Loan Origination Fees	8,199.60
1859	Accumulated Depreciation	(1,447,537.78)
1860	Accumulated Amortization	(8,199.60)
	Total Non-Current Assets	**3,406,664.22**
	Total Assets	**3,488,210.56**
	Liabilities	
2101	(a) Accounts Payable	28,465.74
2104	Payable to SWTC Foundation	
	Total Current Liabilities	**28,465.74**
	Non-current Liabilities	
2200	MCB Mortgage #88348	207,866.25
2201	MCB Mortgage #88347	890,746.98
2202	MidwestOne Loan #489685	523,380.06
2299	Housing Withholding	
	Total Non-current Liabilities	**1,621,993.29**
	Total Liabilites	**1,650,459.03**
	Capital and Retained Earnings	
3301	Retained Earnings	1,858,738.40
4000 + 9999	CY Earnings	(20,986.87)
	Total Capital and Retained Earnings	**1,837,751.53**
	Total Liability and Retained Earnings	**3,488,210.56**

Seasonal Housing Partnership

For the past several years, the REF has partnered with area farmers and a third-party service provider to offer temporary housing for migrant workers who travel to Southwest Wisconsin to assist with seasonal agricultural work. These workers fill important labor needs for agricultural operations throughout the region, particularly during the month of July.

Many of the workers are housed in REF-owned properties, with College Housing accommodating **57 renters this year.** Regular property walk-throughs and the transition from carpeting to luxury vinyl tile flooring contributed to a very positive experience for both the renters and College Housing. Both parties have expressed interest in continuing the partnership in July 2027.

This partnership provides an opportunity to put REF-owned housing to productive use while supporting the needs of area agricultural employers and the regional economy.

Inventory of properties

The Real Estate Foundation (REF) continues to manage and strategically invest in properties that support the College's current and future needs.

The REF is planning to make an offer in December on a lot located at 1620 Lincoln Avenue in Fennimore. Acquiring this property would provide the Building Trades and Construction (BTC) program with additional flexibility and help ensure land is available for future student projects.

Another priority for the REF is disposing of the land the REF purchased from Iowa County – with the aid of a Housing and Urban Development (HUD) grant two years ago. Following the College's recent decision to step back from a potential outreach center project at the corner of Highways 23 and 18 (the former Iowa County Jail site), the REF is working closely with legal counsel to navigate the disposition of the property in accordance with HUD requirements.

In March 2026, the REF purchased a vacant lot at 1035 Jefferson Street in Fennimore, which is anticipated to serve as the site of a future BTC project. Additionally, the REF owns two vacant lots on campus that could accommodate future expansion of the College's eight-bed duplex projects.

Building Trades and Construction Partnership

BTC students continue to make progress on the home being constructed in Lancaster during the 2026-27 academic year. This project represents an intricate public-private partnership involving multiple organizations, including the City of Lancaster, Southwest Tech, Duncan Construction, Eastman Cartwright, and the Southwest Tech Real Estate Foundation, along with other community partners.

The collaboration provides students with valuable hands-on learning experiences while demonstrating the impact of partnerships between education, industry, and local communities.

Watch the latest video highlighting our students' work and progress on the Lancaster home:
https://www.facebook.com/share/v/1CCxjjvH8v/

Submitted by Stacia Stephenson, Director of Advancement

G. American Association of Community Colleges (AACC) Membership Renewal

The 2027 membership invoice from the American Association of Community Colleges (AACC) follows. This year's annual membership is $3,871.00. (The 2026 membership fee was $3760.00.)

American Association of Community Colleges
One Dupont Circle, NW, Suite 700, Washington, DC, 20036, USA
Phone: (202) 728-0200 Fax: (202) 833-2467

ANNUAL DUES NOTICE

Date: 14-Oct-2026
Ship-To: 000000001102-0

Order Number: 1000185299
Order Date: 22-Sep-2026

Southwest Wisconsin Technical College
Attn: Caleb White
Interim President
1800 Bronson Boulevard,
Fennimore, WI 53809

Product	Fulfill Status	Status	Qty	Unit Price	Unit Discount	Coupon	Adjustment	Total
AACC/INST-MBR-AACC - Institutional Member 01-Jan-2027 to 31-Dec-2027	Active	Proforma	1	3,796.00	0.00	0.00	0.00	3,796.00
AACC/PRES-ACADEMY-AACC - Presidents Academy Fee 01-Jan-2027 to 31-Dec-2027	Active	Proforma	1	75.00	0.00	0.00	0.00	75.00

Shipping:	0.00
Total :	3,871.00
Paid To Date	0.00
Current Amount Due :	3,871.00

Please detach the lower portion and return it with your payment. Thank you.

Customer: 000000001102-0 Southwest Wisconsin Technical College
Order No.: 1000185299

Balance Due(USD): 3,871.00

Federal Tax ID: 53 0196569

Amount: _____

Send payments to: American Association of Community Colleges
PO Box 75263
Philadelphia, PA 19171

H. Approval of Bid: Full-Sized Van Procurement (Bid 2627-17)

NOTE: This was on last month's board meeting consent agenda, with the recommendation being approved. The winning bidder retracted its bid submission, thus requiring this item to return to the Board for another review and approval.

Bids were sought for the purchase of a new 2026 or newer full-size passenger van. Four vendors submitted proposals. The tabulation results and recommendation are included in the electronic packet of meeting materials.

Bid #2627-17 Full-Size Van Procurement

The public opening of the Bid for **Full-Size Van Procurement** for the college was held on Tuesday, October 2, 2026, at 1:00 p.m. CST.

Purpose

The Southwest Wisconsin Technical College is requesting bids for the purchase of a new 2026 newer full-size passenger van. The vehicle must meet the specifications and requirements outlined in this document.

Four (4) vendors submitted proposals for the Bid. Bid tabulation results are as follows:

Bid Tabulation

Dorsch Ford Green Bay, WI	Ewald Automotive Hartford, WI	Hiller Ford Franklin, WI	Holiday Automotive Fond du Lac, WI
$60,202.80	$60,168.00	$58,487.00	*$47,756.90

*Lowest cost van could not meet the bid specification of a V6 engine

Recommendation: Award a contract for Full-Size Van Procurement to Hiller Ford, of Franklin, WI, in the amount of $58,487.00.

Southwest Tech Board Approval date:

***Recommendation**: Approve, as presented, the October 2026 Consent Agenda.*

Other Items Requiring Board Action

A. Resolution Awarding the Sale of $4,500,000 General Obligation Promissory Note Series 2026A

Bids received on November 19, 2026, will be made available at the meeting for the sale of $4,500,000 in General Obligation Promissory Notes, Series 2025A. Jordan Masnica, Vice President of Public Finance of Robert W. Baird & Co., and Caleb White, Vice President of Administrative Services, will present the bids and answer questions. The draft resolution and Moody's Investors Service assignment of the College's Aa2 rating for the sale of the $4,500,000 in General Obligation Promissory Notes, Series 2026A, follow.

Recommendation: *Approve the Resolution Awarding the Sale of $4,500,000 General Obligation Promissory Notes, Series 2026A*.

RESOLUTION NO. _____

RESOLUTION AWARDING THE SALE OF $4,500,000
GENERAL OBLIGATION PROMISSORY NOTES, SERIES 2026A

WHEREAS, on October 15, 2026, the District Board of the Southwest Wisconsin Technical College District, Crawford, Grant, Iowa, Lafayette, Richland, Green, Dane, Sauk and Vernon Counties, Wisconsin (the "District") adopted a resolution (the "Authorizing Resolution") which authorized the issuance of general obligation promissory notes in the amount of $1,128,000 for the public purpose of paying the cost of building remodeling and improvement projects and in the amount of $3,372,000 for the public purpose of paying the cost of the acquisition of movable equipment (collectively, the "Project");

WHEREAS, the District caused Notices to Electors to be published in the Dodgeville Chronicle on October 22, 2026 giving notice of adoption of the Authorizing Resolution, identifying where and when the Authorizing Resolution could be inspected, and advising electors of their right to petition for a referendum on the question of the issuance of general obligation promissory notes to finance building remodeling and improvement projects and the acquisition of movable equipment;

WHEREAS, no petition for referendum has been filed with the District and the time to file such a petition expires on November 23, 2026;

WHEREAS, the District Board has heretofore found and determined that the Project is within the District's power to undertake and therefore serves a "public purpose" as that term is defined in Section 67.04(1)(b), Wisconsin Statutes;

WHEREAS, the District is authorized by the provisions of Section 67.12(12), Wisconsin Statutes, to borrow money and issue general obligation promissory notes for such public purposes;

WHEREAS, the District has directed Robert W. Baird & Co. Incorporated ("Baird") to take the steps necessary to sell such general obligation promissory notes (the "Notes") to pay the cost of the Project;

WHEREAS, Baird, in consultation with the officials of the District, prepared an Official Notice of Sale (a copy of which is attached hereto as Exhibit A and incorporated herein by this reference) setting forth the details of and the bid requirements for the Notes and indicating that the Notes would be offered for public sale on November 19, 2026;

WHEREAS, the Secretary (in consultation with Baird) caused a form of notice of the sale of the Notes to be published and/or announced and caused the Official Notice of Sale to be distributed to potential bidders offering the Notes for public sale;

WHEREAS, the District has duly received bids for the Notes as described on the Bid Tabulation attached hereto as Exhibit B and incorporated herein by this reference (the "Bid Tabulation"); and

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WHEREAS, it has been determined that the bid proposal (the "Proposal") submitted by the financial institution listed first on the Bid Tabulation fully complies with the bid requirements set forth in the Official Notice of Sale and is deemed to be the most advantageous to the District. Baird has recommended that the District accept the Proposal. A copy of said Proposal submitted by such institution (the "Purchaser") is attached hereto as Exhibit C and incorporated herein by this reference.

NOW, THEREFORE, BE IT RESOLVED by the District Board of the District that:

Section 1A. Ratification of the Official Notice of Sale and Offering Materials. The District Board hereby ratifies and approves the details of the Notes set forth in Exhibit A attached hereto as and for the details of the Notes. The Official Notice of Sale and any other offering materials prepared and circulated by Baird are hereby ratified and approved in all respects. All actions taken by officers of the District and Baird in connection with the preparation and distribution of the Official Notice of Sale, and any other offering materials are hereby ratified and approved in all respects.

Section 1B. Award of the Notes. For the purpose of paying the cost of the Project, there shall be borrowed pursuant to Section 67.12(12), Wisconsin Statutes, the principal sum of FOUR MILLION FIVE HUNDRED THOUSAND DOLLARS ($4,500,000) from the Purchaser in accordance with the terms and conditions of the Proposal. The Proposal of the Purchaser offering to purchase the Notes for the sum set forth on the Proposal [(as modified on the Bid Tabulation and reflected in the Pricing Summary referenced below and incorporated herein)], plus accrued interest to the date of delivery, resulting in a true interest cost as set forth on the Proposal, is hereby accepted, subject to expiration of the petition period provided for under Section 67.12(12)(e)5, Wisconsin Statutes, without the filing of a sufficient petition for a referendum with respect to the issuance of the Notes. The Chairperson and Secretary or other appropriate officers of the District are authorized and directed to execute an acceptance of the Proposal on behalf of the District. The good faith deposit of the Purchaser shall be applied in accordance with the Official Notice of Sale, and any good faith deposits submitted by unsuccessful bidders shall be promptly returned. The Notes shall bear interest at the rates set forth on the Proposal.

Section 2. Terms of the Notes. The Notes shall be designated "General Obligation Promissory Notes, Series 2026A"; shall be issued in the aggregate principal amount of $4,500,000; shall be dated December 14, 2026; shall be in the denomination of $5,000 or any integral multiple thereof; shall be numbered R-1 and upward; and shall bear interest at the rates per annum and mature on June 1 of each year, in the years and principal amounts as set forth on the Pricing Summary attached hereto as Exhibit D-1 and incorporated herein by this reference. Interest shall be payable semi-annually on June 1 and December 1 of each year commencing on June 1, 2027. Interest shall be computed upon the basis of a 360-day year of twelve 30-day months and will be rounded pursuant to the rules of the Municipal Securities Rulemaking Board. The schedule of principal and interest payments due on the Notes is set forth on the Debt Service Schedule attached hereto as Exhibit D-2 and incorporated herein by this reference (the "Schedule").

Section 3. Redemption Provisions. The Notes are not subject to optional redemption.

Section 4. Form of the Notes. The Notes shall be issued in registered form and shall be executed and delivered in substantially the form attached hereto as Exhibit E and incorporated herein by this reference.

Section 5. Tax Provisions.

(A) Direct Annual Irrepealable Tax Levy. For the purpose of paying the principal of and interest on the Notes as the same becomes due, the full faith, credit and resources of the District are hereby irrevocably pledged, and there is hereby levied upon all of the taxable property of the District a direct annual irrepealable tax in the years 2027 through 2030 for the payments due in the years 2027 through 2031 in the amounts set forth on the Schedule. The amount of tax levied in the year 2027 shall be the total amount of debt service due on the Notes in the years 2027 and 2028; provided that the amount of such tax carried onto the tax rolls shall be abated by any amounts appropriated pursuant to subsection (D) below which are applied to payment of principal of or interest on the Notes in the year 2027.

(B) Tax Collection. So long as any part of the principal of or interest on the Notes remains unpaid, the District shall be and continue without power to repeal such levy or obstruct the collection of said tax until all such payments have been made or provided for. After the issuance of the Notes, said tax shall be, from year to year, carried onto the tax roll of the District and collected in addition to all other taxes and in the same manner and at the same time as other taxes of the District for said years are collected, except that the amount of tax carried onto the tax roll may be reduced in any year by the amount of any surplus money in the Debt Service Fund Account created below.

(C) Additional Funds. If at any time there shall be on hand insufficient funds from the aforesaid tax levy to meet principal and/or interest payments on said Notes when due, the requisite amounts shall be paid from other funds of the District then available, which sums shall be replaced upon the collection of the taxes herein levied.

(D) Appropriation. The District hereby appropriates from taxes levied in anticipation of the issuance of the Notes, proceeds of the Notes or other funds of the District on hand a sum sufficient to be irrevocably deposited in the segregated Debt Service Fund Account created below and used to pay debt service on the Notes coming due in 2027 as set forth on the Schedule.

Section 6. Segregated Debt Service Fund Account.

(A) Creation and Deposits. There shall be and there hereby is established in the treasury of the District, if one has not already been created, a debt service fund, separate and distinct from every other fund, which shall be maintained in accordance with generally accepted accounting principles. Debt service or sinking funds established for obligations previously issued by the District may be considered as separate and distinct accounts within the debt service fund.

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Within the debt service fund, there hereby is established a separate and distinct account designated as the "Debt Service Fund Account for General Obligation Promissory Notes, Series 2026A" (the "Debt Service Fund Account") and such account shall be maintained until the indebtedness evidenced by the Notes is fully paid or otherwise extinguished. There shall be deposited into the Debt Service Fund Account (i) all accrued interest received by the District at the time of delivery of and payment for the Notes; (ii) any premium which may be received by the District above the par value of the Notes and accrued interest thereon; (iii) all money raised by the taxes herein levied and any amounts appropriated for the specific purpose of meeting principal of and interest on the Notes when due; (iv) such other sums as may be necessary at any time to pay principal of and interest on the Notes when due; (v) surplus monies in the Borrowed Money Fund as specified below; and (vi) such further deposits as may be required by Section 67.11, Wisconsin Statutes.

(B) Use and Investment. No money shall be withdrawn from the Debt Service Fund Account and appropriated for any purpose other than the payment of principal of and interest on the Notes until all such principal and interest has been paid in full and the Notes canceled; provided (i) the funds to provide for each payment of principal of and interest on the Notes prior to the scheduled receipt of taxes from the next succeeding tax collection may be invested in direct obligations of the United States of America maturing in time to make such payments when they are due or in other investments permitted by law; and (ii) any funds over and above the amount of such principal and interest payments on the Notes may be used to reduce the next succeeding tax levy, or may, at the option of the District, be invested by purchasing the Notes as permitted by and subject to Section 67.11(2)(a), Wisconsin Statutes, or in permitted municipal investments under the pertinent provisions of the Wisconsin Statutes ("Permitted Investments"), which investments shall continue to be a part of the Debt Service Fund Account. Any investment of the Debt Service Fund Account shall at all times conform with the provisions of the Internal Revenue Code of 1986, as amended (the "Code") and any applicable Treasury Regulations (the "Regulations").

(C) Remaining Monies. When all of the Notes have been paid in full and canceled, and all Permitted Investments disposed of, any money remaining in the Debt Service Fund Account shall be transferred and deposited in the general fund of the District, unless the District Board directs otherwise.

Section 7. Proceeds of the Notes; Segregated Borrowed Money Fund. The proceeds of the Notes (the "Note Proceeds") (other than any premium and accrued interest which must be paid at the time of the delivery of the Notes into the Debt Service Fund Account created above) shall be deposited into a special fund (the "Borrowed Money Fund") separate and distinct from all other funds of the District and disbursed solely for the purpose or purposes for which borrowed. Monies in the Borrowed Money Fund may be temporarily invested in Permitted Investments. Any monies, including any income from Permitted Investments, remaining in the Borrowed Money Fund after the purpose or purposes for which the Notes have been issued have been accomplished, and, at any time, any monies as are not needed and which obviously thereafter cannot be needed for such purpose(s) shall be deposited in the Debt Service Fund Account.

Section 8. No Arbitrage. All investments made pursuant to this Resolution shall be Permitted Investments, but no such investment shall be made in such a manner as would cause the Notes to be "arbitrage bonds" within the meaning of Section 148 of the Code or the Regulations and an officer of the District, charged with the responsibility for issuing the Notes, shall certify as to facts, estimates, circumstances and reasonable expectations in existence on the date of delivery of the Notes to the Purchaser which will permit the conclusion that the Notes are not "arbitrage bonds," within the meaning of the Code or Regulations.

Section 9. Compliance with Federal Tax Laws. (a) The District represents and covenants that the projects financed by the Notes and the ownership, management and use of the projects will not cause the Notes to be "private activity bonds" within the meaning of Section 141 of the Code. The District further covenants that it shall comply with the provisions of the Code to the extent necessary to maintain the tax-exempt status of the interest on the Notes including, if applicable, the rebate requirements of Section 148(f) of the Code. The District further covenants that it will not take any action, omit to take any action or permit the taking or omission of any action within its control (including, without limitation, making or permitting any use of the proceeds of the Notes) if taking, permitting or omitting to take such action would cause any of the Notes to be an arbitrage bond or a private activity bond within the meaning of the Code or would otherwise cause interest on the Notes to be included in the gross income of the recipients thereof for federal income tax purposes. The Secretary or other officer of the District charged with the responsibility of issuing the Notes shall provide an appropriate certificate of the District certifying that the District can and covenanting that it will comply with the provisions of the Code and Regulations.

(b) The District also covenants to use its best efforts to meet the requirements and restrictions of any different or additional federal legislation which may be made applicable to the Notes provided that in meeting such requirements the District will do so only to the extent consistent with the proceedings authorizing the Notes and the laws of the State of Wisconsin and to the extent that there is a reasonable period of time in which to comply.

Section 10. Designation as Qualified Tax-Exempt Obligations. The Notes are hereby designated as "qualified tax-exempt obligations" for purposes of Section 265 of the Code, relating to the ability of financial institutions to deduct from income for federal income tax purposes, interest expense that is allocable to carrying and acquiring tax-exempt obligations.

Section 11. Execution of the Notes; Closing; Professional Services. The Notes shall be issued in printed form, executed on behalf of the District by the manual or facsimile signatures of the Chairperson and Secretary, authenticated, if required, by the Fiscal Agent (defined below), sealed with its official or corporate seal, if any, or a facsimile thereof, and delivered to the Purchaser upon payment to the District of the purchase price thereof, plus accrued interest to the date of delivery (the "Closing"). The facsimile signature of either of the officers executing the Notes may be imprinted on the Notes in lieu of the manual signature of the officer but, unless the District has contracted with a fiscal agent to authenticate the Notes, at least one of the signatures appearing on each Note shall be a manual signature. In the event that either of the officers whose signatures appear on the Notes shall cease to be such officers before the Closing, such signatures shall, nevertheless, be valid and sufficient for all purposes to the same extent as if they had remained in office until the Closing. The aforesaid officers are hereby authorized and

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directed to do all acts and execute and deliver the Notes and all such documents, certificates and acknowledgements as may be necessary and convenient to effectuate the Closing. The District hereby authorizes the officers and agents of the District to enter into, on its behalf, agreements and contracts in conjunction with the Notes, including but not limited to agreements and contracts for legal, trust, fiscal agency, disclosure and continuing disclosure, and rebate calculation services. Any such contract heretofore entered into in conjunction with the issuance of the Notes is hereby ratified and approved in all respects.

Section 12. Payment of the Notes; Fiscal Agent. The principal of and interest on the Notes shall be paid by the Secretary or the Treasurer (the "Fiscal Agent").

Section 13. Persons Treated as Owners; Transfer of Notes. The District shall cause books for the registration and for the transfer of the Notes to be kept by the Fiscal Agent. The person in whose name any Note shall be registered shall be deemed and regarded as the absolute owner thereof for all purposes and payment of either principal or interest on any Note shall be made only to the registered owner thereof. All such payments shall be valid and effectual to satisfy and discharge the liability upon such Note to the extent of the sum or sums so paid.

Any Note may be transferred by the registered owner thereof by surrender of the Note at the office of the Fiscal Agent, duly endorsed for the transfer or accompanied by an assignment duly executed by the registered owner or his attorney duly authorized in writing. Upon such transfer, the Chairperson and Secretary shall execute and deliver in the name of the transferee or transferees a new Note or Notes of a like aggregate principal amount, series and maturity and the Fiscal Agent shall record the name of each transferee in the registration book. No registration shall be made to bearer. The Fiscal Agent shall cancel any Note surrendered for transfer.

The District shall cooperate in any such transfer, and the Chairperson and Secretary are authorized to execute any new Note or Notes necessary to effect any such transfer.

Section 14. Record Date. The 15th day of the calendar month next preceding each interest payment date shall be the record date for the Notes (the "Record Date"). Payment of interest on the Notes on any interest payment date shall be made to the registered owners of the Notes as they appear on the registration book of the District at the close of business on the Record Date.

Section 15. Utilization of The Depository Trust Company Book-Entry-Only System. In order to make the Notes eligible for the services provided by The Depository Trust Company, New York, New York ("DTC"), the District agrees to the applicable provisions set forth in the Blanket Issuer Letter of Representations, which the Secretary or other authorized representative of the District is authorized and directed to execute and deliver to DTC on behalf of the District to the extent an effective Blanket Issuer Letter of Representations is not presently on file in the District office.

Section 16. Official Statement. The District Board hereby approves the Preliminary Official Statement with respect to the Notes and deems the Preliminary Official Statement as "final" as of its date for purposes of SEC Rule 15c2-12 promulgated by the Securities and Exchange Commission pursuant to the Securities and Exchange Act of 1934 (the "Rule"). All

actions taken by officers of the District in connection with the preparation of such Preliminary Official Statement and any addenda to it or final Official Statement are hereby ratified and approved. In connection with the Closing, the appropriate District official shall certify the Preliminary Official Statement and any addenda or final Official Statement. The Secretary shall cause copies of the Preliminary Official Statement and any addenda or final Official Statement to be distributed to the Purchaser.

Section 17. Undertaking to Provide Continuing Disclosure. The District hereby covenants and agrees, for the benefit of the owners of the Notes, to enter into a written undertaking (the "Undertaking") if required by the Rule to provide continuing disclosure of certain financial information and operating data and timely notices of the occurrence of certain events in accordance with the Rule. The Undertaking shall be enforceable by the owners of the Notes or by the Purchaser on behalf of such owners (provided that the rights of the owners and the Purchaser to enforce the Undertaking shall be limited to a right to obtain specific performance of the obligations thereunder and any failure by the District to comply with the provisions of the Undertaking shall not be an event of default with respect to the Notes).

To the extent required under the Rule, the Chairperson and Secretary, or other officer of the District charged with the responsibility for issuing the Notes, shall provide a Continuing Disclosure Certificate for inclusion in the transcript of proceedings, setting forth the details and terms of the District's Undertaking.

Section 18. Record Book. The Secretary shall provide and keep the transcript of proceedings as a separate record book (the "Record Book") and shall record a full and correct statement of every step or proceeding had or taken in the course of authorizing and issuing the Notes in the Record Book.

Section 19. Bond Insurance. If the Purchaser determines to obtain municipal bond insurance with respect to the Notes, the officers of the District are authorized to take all actions necessary to obtain such municipal bond insurance. The Chairperson and Secretary are authorized to agree to such additional provisions as the bond insurer may reasonably request and which are acceptable to the Chairperson and Secretary including provisions regarding restrictions on investment of Note proceeds, the payment procedure under the municipal bond insurance policy, the rights of the bond insurer in the event of default and payment of the Notes by the bond insurer and notices to be given to the bond insurer. In addition, any reference required by the bond insurer to the municipal bond insurance policy shall be made in the form of Note provided herein.

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Section 20. Conflicting Resolutions; Severability; Effective Date. All prior resolutions, rules or other actions of the District Board or any parts thereof in conflict with the provisions hereof shall be, and the same are, hereby rescinded insofar as the same may so conflict. In the event that any one or more provisions hereof shall for any reason be held to be illegal or invalid, such illegality or invalidity shall not affect any other provisions hereof. The foregoing shall take effect immediately upon adoption and approval in the manner provided by law.

Adopted, approved and recorded November 19, 2026.

_____
Jane Yeomans-Wonderling
Chairperson

ATTEST:

_____
Kent Enright
Secretary

(SEAL)

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EXHIBIT A

Official Notice of Sale

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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EXHIBIT B

Bid Tabulation

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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EXHIBIT C

Winning Bid

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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EXHIBIT D-1

Pricing Summary

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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EXHIBIT D-2

Debt Service Schedule and Irrepealable Tax Levies

To be provided by Robert W. Baird & Co. Incorporated and incorporated into the Resolution.

(See Attached)

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EXHIBIT E

(Form of Note)

UNITED STATES OF AMERICA

REGISTERED NO. R-___	STATE OF WISCONSIN SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT GENERAL OBLIGATION PROMISSORY NOTE, SERIES 2026A	DOLLARS $_____

MATURITY DATE:	ORIGINAL DATE OF ISSUE:	INTEREST RATE:	CUSIP:
June 1, _____	December 14, 2026	____%	_____

DEPOSITORY OR ITS NOMINEE NAME: CEDE & CO.

PRINCIPAL AMOUNT: _____ THOUSAND DOLLARS
($_____)

FOR VALUE RECEIVED, the Southwest Wisconsin Technical College District, Crawford, Grant, Iowa, Lafayette, Richland, Green, Dane, Sauk and Vernon Counties, Wisconsin (the "District"), hereby acknowledges itself to owe and promises to pay to the Depository or its Nominee Name (the "Depository") identified above (or to registered assigns), on the maturity date identified above, the principal amount identified above, and to pay interest thereon at the rate of interest per annum identified above, all subject to the provisions set forth herein regarding redemption prior to maturity. Interest shall be payable semi-annually on June 1 and December 1 of each year commencing on June 1, 2027 until the aforesaid principal amount is paid in full. Both the principal of and interest on this Note are payable to the registered owner in lawful money of the United States. Interest payable on any interest payment date shall be paid by wire transfer to the Depository in whose name this Note is registered on the Bond Register maintained by the Secretary or the Treasurer (the "Fiscal Agent") or any successor thereto at the close of business on the 15th day of the calendar month next preceding each interest payment date (the "Record Date"). This Note is payable as to principal upon presentation and surrender hereof at the office of the Fiscal Agent.

For the prompt payment of this Note together with interest hereon as aforesaid and for the levy of taxes sufficient for that purpose, the full faith, credit and resources of the District are hereby irrevocably pledged.

This Note is one of an issue of Notes aggregating the principal amount of $4,500,000, all of which are of like tenor, except as to interest rate and maturity date, issued by the District pursuant to the provisions of Section 67.12(12), Wisconsin Statutes, for the public purposes of paying the cost of building remodeling and improvement projects ($1,128,000) and the acquisition of movable equipment ($3,372,000), as authorized by resolutions adopted on October 15, 2026 and November 19, 2026. Said resolutions are recorded in the official minutes of the District Board for said dates.

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This Note is not subject to optional redemption.

It is hereby certified and recited that all conditions, things and acts required by law to exist or to be done prior to and in connection with the issuance of this Note have been done, have existed and have been performed in due form and time; that the aggregate indebtedness of the District, including this Note and others issued simultaneously herewith, does not exceed any limitation imposed by law or the Constitution of the State of Wisconsin; and that a direct annual irrepealable tax has been levied sufficient to pay this Note, together with the interest thereon, when and as payable.

This Note has been designated by the District Board as a "qualified tax-exempt obligation" pursuant to the provisions of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended.

This Note is transferable only upon the books of the District kept for that purpose at the office of the Fiscal Agent, only in the event that the Depository does not continue to act as depository for the Notes, and the District appoints another depository, upon surrender of the Note to the Fiscal Agent, by the registered owner in person or his duly authorized attorney, together with a written instrument of transfer (which may be endorsed hereon) satisfactory to the Fiscal Agent duly executed by the registered owner or his duly authorized attorney. Thereupon a new fully registered Note in the same aggregate principal amount shall be issued to the new depository in exchange therefor and upon the payment of a charge sufficient to reimburse the District for any tax, fee or other governmental charge required to be paid with respect to such registration. The Fiscal Agent shall not be obliged to make any transfer of the Notes after the Record Date. The Fiscal Agent and District may treat and consider the Depository in whose name this Note is registered as the absolute owner hereof for the purpose of receiving payment of, or on account of, the principal or redemption price hereof and interest due hereon and for all other purposes whatsoever. The Notes are issuable solely as negotiable, fully-registered Notes without coupons in the denomination of $5,000 or any integral multiple thereof.

No delay or omission on the part of the owner hereof to exercise any right hereunder shall impair such right or be considered as a waiver thereof or as a waiver of or acquiescence in any default hereunder.

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IN WITNESS WHEREOF, the Southwest Wisconsin Technical College District, Crawford, Grant, Iowa, Lafayette, Richland, Green, Dane, Sauk and Vernon Counties, Wisconsin, by its governing body, has caused this Note to be executed for it and in its name by the manual or facsimile signatures of its duly qualified Chairperson and Secretary; and to be sealed with its official or corporate seal, if any, all as of the original date of issue specified above.

SOUTHWEST WISCONSIN TECHNICAL COLLEGE DISTRICT, WISCONSIN

By: _____
Jane Yeomans-Wonderling
Chairperson

(SEAL)

By: _____
Kent Enright
Secretary

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ASSIGNMENT

FOR VALUE RECEIVED, the undersigned sells, assigns and transfers unto

_____

(Name and Address of Assignee)

_____

(Social Security or other Identifying Number of Assignee)

the within Note and all rights thereunder and hereby irrevocably constitutes and appoints _____, Legal Representative, to transfer said Note on the books kept for registration thereof, with full power of substitution in the premises.

Dated: _____

Signature Guaranteed:

_____ _____

(e.g. Bank, Trust Company or Securities Firm) (Depository or Nominee Name)

NOTICE: This signature must correspond with the name of the Depository or Nominee Name as it appears upon the face of the within Note in every particular, without alteration or enlargement or any change whatever.

_____

(Authorized Officer)

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MOODY'S
RATINGS

Rating Action: Moody's Ratings assigns Aa2 to Southwest Wisconsin TCD, WI's GO notes

12 Nov 2026

New York, November 12, 2026 -- Moody's Ratings (Moody's) has assigned a Aa2 rating to Southwest Wisconsin Technical College District, WI's General Obligation Promissory Notes, Series 2026A with a planned par amount of $4.5 million. We maintain the district's outstanding general obligation unlimited tax (GOULT) rating at Aa2. Post issuance, the district is expected to have around $19 million in debt outstanding.

RATINGS RATIONALE

The Aa2 GOULT rating reflects the district's large tax base, ample reserves and low debt and pension burden. While the district's tax base has steadily grown in recent years, it remains smaller than similarly rated peers. Finances have been stable since 2020; the district has closed each fiscal year with a net current asset ratio between 25% and 35%. Preliminary financial results for fiscal 2026 (June 30 year-end) show a $575,000 general fund surplus. The district's net current assets will likely remain solid in 2026 as the general fund balance grows to over $14 million.

Net direct debt and pension leverage are both low, at cumulatively less than 1.3x operating revenues. Leverage will remain stable following the sale as the district amortizes nearly as much principal as it issues.

RATING OUTLOOK

We do not assign outlooks to local governments with this amount of debt.

FACTORS THAT COULD LEAD TO AN UPGRADE OF THE RATING

- Growth in the regional economy that raises tax base size and resident income to levels of higher-rated peers

- A net current asset ratio above 50%

FACTORS THAT COULD LEAD TO A DOWNGRADE OF THE RATING

- Trend of imbalanced operations or narrowing of operating reserves such as reduction of the net current asset ratio to below 20%

- Growth in combined leverage to above 2.0x revenue

PROFILE

Southwest Wisconsin Technical College District provides vocational education to residents of Iowa, Grant and Lafayette Counties as well as portions of several surrounding counties. The district encompasses approximately 3,800 square miles, with 163 municipalities and 30 public school districts within southwest boundaries. There is one centrally located campus in Fennimore, approximately 70 miles southwest of the

City of Madison (Aaa stable), with fiscal 2025 enrollment of around 1,300 full-time equivalent students.

METHODOLOGY

The principal methodology used in this rating was US Public Finance General Obligation Debt published in May 2026 and available at https://ratings.moodys.com/rmc-documents/466158. Alternatively, please see the Rating Methodologies page on https://ratings.moodys.com for a copy of this methodology.

REGULATORY DISCLOSURES

For further specification of Moody's key rating assumptions and sensitivity analysis, see the sections Methodology Assumptions and Sensitivity to Assumptions in the disclosure form. Moody's Rating Symbols and Definitions can be found on https://ratings.moodys.com/rating-definitions.

For any affected securities or rated entities receiving direct credit support/credit substitution from another entity or entities subject to a credit rating action (the supporting entity), and whose ratings may change as a result of a credit rating action as to the supporting entity, the associated regulatory disclosures will relate to the supporting entity. Exceptions to this approach may be applicable in certain jurisdictions.

For ratings issued on a program, series, category/class of debt or security, certain regulatory disclosures applicable to each rating of a subsequently issued bond or note of the same series, category/class of debt, or security, or pursuant to a program for which the ratings are derived exclusively from existing ratings, in accordance with Moody's rating practices, can be found in the most recent Credit Rating Announcement related to the same class of Credit Rating.

For provisional ratings, the Credit Rating Announcement provides certain regulatory disclosures in relation to the provisional rating assigned, and in relation to a definitive rating that may be assigned subsequent to the final issuance of the debt, in each case where the transaction structure and terms have not changed prior to the assignment of the definitive rating in a manner that would have affected the rating.

Moody's does not always publish a separate Credit Rating Announcement for each Credit Rating assigned in the Anticipated Ratings Process or Subsequent Ratings Process.

Regulatory disclosures contained in this press release apply to the credit rating and, if applicable, the related rating outlook or rating review.

Please see https://ratings.moodys.com for any updates on changes to the lead rating analyst and to the Moody's legal entity that has issued the rating.

Please see the issuer/deal page on https://ratings.moodys.com for additional regulatory disclosures for each credit rating.

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B. Approval of WTCS Facilities Request: Health Science Building Remodel

In creating additional accessible learning classrooms for new programming and as part of the College's 3- and 10-year master facilities plans, the administration submits a resolution seeking authorization from the Wisconsin Technical College System Board to remodel space on the first and second floors of the Health Science Building. Caleb White, Vice President for Administrative Services, will present the resolution that follows.

Recommendation: Approve, as presented, the Resolution for the Health Science Building Remodel project.

RESOLUTION
OF THE
SOUTHWEST WISCONSIN TECHNICAL COLLEGE BOARD

WHEREAS, Southwest Wisconsin Technical College (SWTC) has statutory authority to renovate an existing facility, and

WHEREAS, Southwest Wisconsin Technical College has recognized the need to renovate space on the first and second floors of the Health Science building (Bldg 1600) to create additional accessible learning classrooms for new programming at SWTC which will been accepting students for coursework beginning in August 2027, as part of the College's 10-year master facilities plan, and

WHEREAS, Southwest Wisconsin Technical College has considered contracting the design and engineering of the proposed remodel areas of the college campus, Fennimore, Wisconsin, to HSR Associates, and

WHEREAS, Southwest Wisconsin Technical College has the ability to fund the renovation project via capital funds provided by the Rural Health Transformation Program,

WHEREAS, Southwest Wisconsin Technical College elects to modify its 3 Year Facilities Plan as approved by the Southwest Wisconsin Technical College Board and submitted to the Wisconsin Technical College System Board for their approval in July 2026 to include the Health Science building remodeling project,

BE IT THEREFORE RESOLVED that the Southwest Wisconsin Technical College Board approves contracting for the design and renovation of rooms 1639, 1641 and 2605 on the first and second floors of the Health Science building on SWTC campus, Fennimore, Wisconsin, to provide additional accessible learning classrooms for new programming.

Adopted and recorded this 19th day of November 2026.

_____
Jane Wonderling
Chairperson

ATTEST:

_____
Kent Enright
Secretary

1600 RHT grant remodel

Task	Due Date
Engage HSR with budget to develop scope and design	08/06/26
Engagement with stakeholders in design/development	Aug/Sept
Design Complete	10/31/26
Update to exec	11/03/26
SWTC board approves schematic design, budget and resolution (inlcuding amending 3 year plan to include project)	11/19/26
Packet to WTCS board	11/20/26
Construction Documents Complete	11/30/26
Bid Specs & Vendor list to Budget & Finance	12/04/26
Room Reservation/Meeting Request - Notice Due to Newspaper	12/04/26
Bid release: Euna	12/07/26
Pre-Bid Meeting	12/21/26
Bid opening	01/04/27
WTCS board approval	01/19/27
Contract Award	01/28/27
Construction Commencement	TBD
Completion	08/13/27

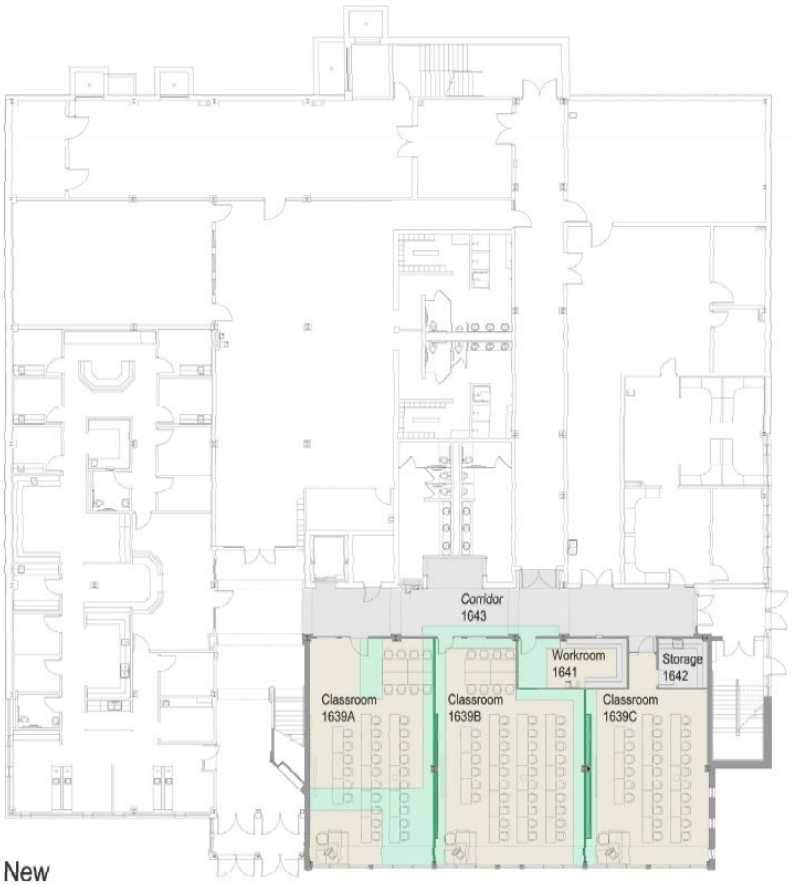


Existing

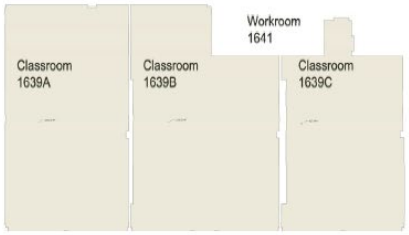
Rm 1639

Building 1600 Interior Renovation

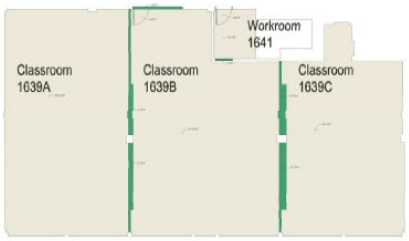
Southwest Wisconsin Technical College



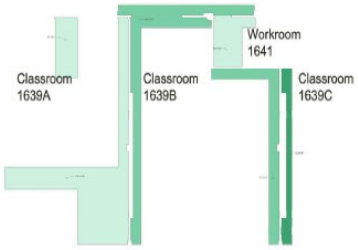
New
Rm 1639
Building 1600 Interior Renovation
Southwest Wisconsin Technical College



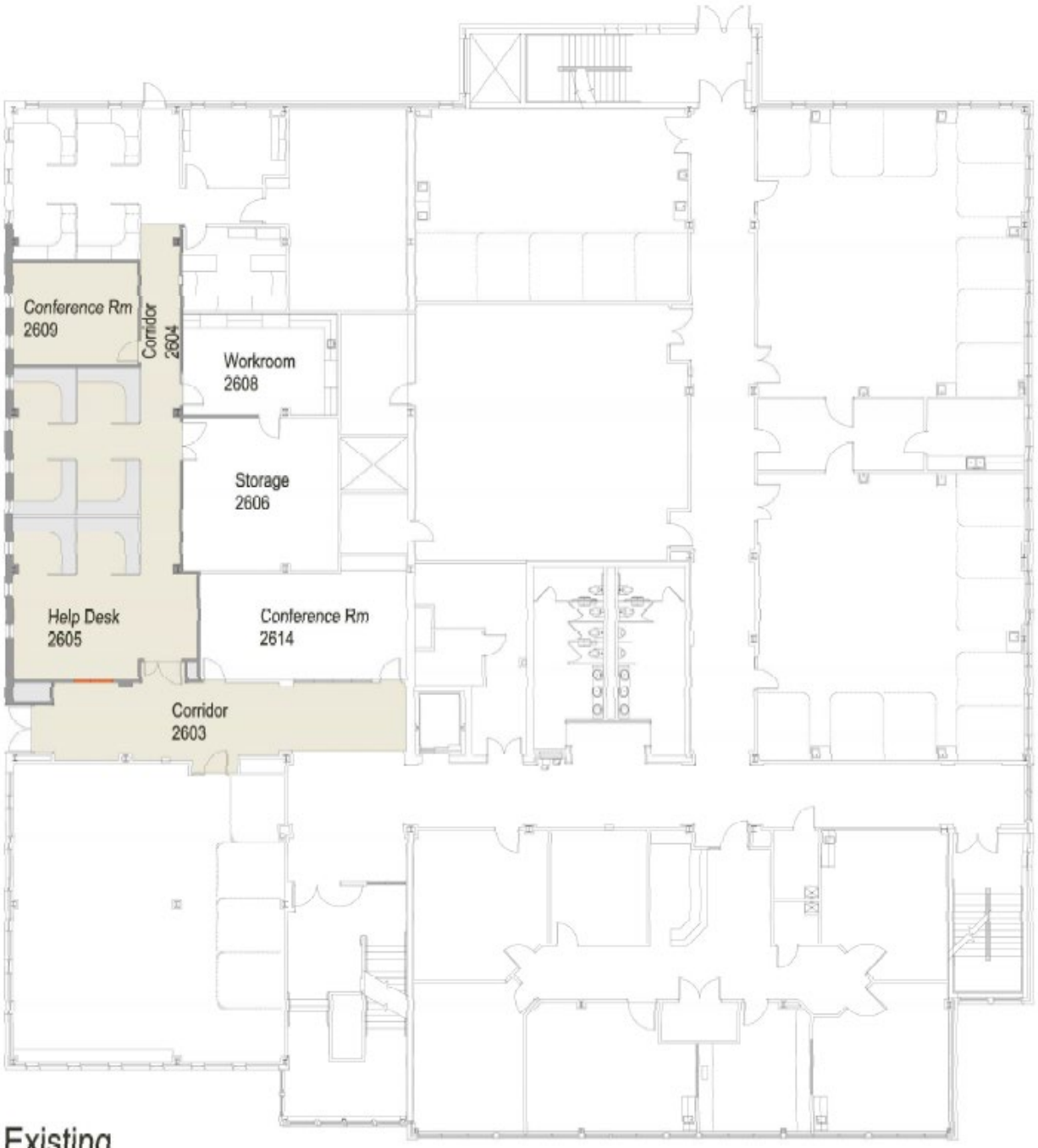
Ceiling



General Construction



Flooring



Existing

Rm 2605
Building 1600 Interior Renovation
Southwest Wisconsin Technical College



New
Rm 2605
Building 1600 Interior Renovation
Southwest Wisconsin Technical College

C. Approval of Fund & Account Transfers (2025-2026 Budget Modifications)

Information on the budget modifications follows. Caleb White, Vice President for Administrative Services, will present a financial review followed by a review of the changes to the following funds: General and Debt Services.

Recommendation: *Approve, as presented, the 2025-2026 Budget Modifications.*

Budget Modifications - 2025-26

** Unaudited **

General Fund - 100	Budget	Actual	Revised	Change
Revenues				
Local Government	5,434,000	5,329,831	5,434,000	-
State Aids	11,361,100	11,756,172	11,361,100	-
Program Fees	5,004,000	5,289,280	5,004,000	-
Material Fees	295,000	290,414	295,000	-
Other Student Fees	561,000	690,287	561,000	-
Insitutional	2,747,200	2,523,828	2,747,200	-
Federal	1,421,400	678,304	1,421,400	-
Transfer	482,800	28,194	482,800	-
Total Revenues	27,306,500	26,586,310	27,306,500	-
Expenses				
Instructional	15,625,100	14,457,274	15,475,100	(150,000)
Instructional Resources	308,900	291,887	308,900	-
Student Services	3,342,300	3,117,625	3,342,300	-
General Institutional	5,806,800	5,847,027	5,856,800	50,000
Physical Plant	2,200,100	2,297,931	2,300,100	100,000
Total Expenses	27,283,200	26,011,744	27,283,200	-
Inc/(Dec) in fund bal.	23,300	**574,566**	23,300	-

Spec Rev Fund - 200	Budget	Actual	Revised	Change
Revenues				
Insitutional	-	-	-	-
Federal	-	-	-	-
Total Revenues	-	-	-	-
Expenses				-
Instructional	-	-	-	-
Total Expenses	-	-	-	-
Inc/(Dec) in fund bal.	-	-	-	-

Capital Projects - 300	Budget	Actual	Revised	Change
Revenues				
Insitutional	75,000	165,544	75,000	-
State	-	12,654	-	-
Federal	-	-	-	-
Proceeds from debt	4,000,000	4,500,000	4,000,000	-
Total Revenues	4,075,000	4,678,198	4,075,000	-
Expenses				
Instructional	820,000	329,957	820,000	-
Instructional Resources	60,000	-	60,000	-
General Institutional	1,235,000	1,024,607	1,235,000	-
Physical Plant	1,885,000	1,030,910	1,885,000	-
Transfer	678,800	77,970	678,800	-
Total Expenses	4,678,800	2,463,444	4,678,800	-
Inc/(Dec) in fund bal.	(603,800)	**2,214,754**	**(603,800)**	**-**

Debt Serv Fund - 400	Budget	Actual	Revised	Change
Revenues				
Local Government	6,800,000	6,900,000	6,900,000	100,000
State Aids	24,000	24,757	24,000	-
Insitutional	36,000	109,313	36,000	-
Transfer	140,000	235,314	140,000	-
Total Revenues	7,000,000	7,269,384	7,100,000	100,000
Expenses				
Physical Plant	6,946,500	6,949,200	7,046,500	100,000
Total Expenses	6,946,500	6,949,200	7,046,500	100,000
Inc/(Dec) in fund bal.	53,500	**320,184**	**53,500**	-

Enterprise - 500	Budget	Actual	Revised	Change
Revenues				
Insitutional	2,300,000	2,218,602	2,300,000	-
Federal	30,000	14,242	30,000	-
Transfer	-	(9,497)	-	-
Total Revenues	2,330,000	2,223,347	2,330,000	-
Expenses				
Auxiliary Services	2,400,000	2,231,059	2,400,000	-
Total Expenses	2,400,000	2,231,059	2,400,000	-
Inc/(Dec) in fund bal.	(70,000)	**(7,712)**	**(70,000)**	**-**

Int Service Fund - 600	Budget	Actual	Revised	Change
Revenues				
Insitutional	4,455,000	3,726,759	4,455,000	-
Total Revenues	4,455,000	3,726,759	4,455,000	-
Expenses				
Auxiliary Services	4,455,000	3,301,259	4,455,000	-
Total Expenses	4,455,000	3,301,259	4,455,000	-
Inc/(Dec) in fund bal.	-	**425,500**	**-**	**-**

Trust/Agency Fd - 700	Budget	Actual	Revised	Change
Revenues				
State Aids	700,000	590,098	700,000	-
Other Student Fees	400,000	317,112	400,000	-
Insitutional	900,000	733,054	900,000	-
Federal	7,100,000	5,393,078	7,100,000	-
Total Revenues	9,100,000	7,033,342	9,100,000	-
Expenses				
Student Services	9,080,000	7,049,634	9,080,000	-
Auxiliary	45,000	11,060	45,000	-
Transfer	(56,000)	(59,283)	(56,000)	-
Total Expenses	9,069,000	7,001,411	9,069,000	-
Inc/(Dec) in fund bal.	31,000	**31,931**	**31,000**	**-**

BUDGET MODIFICATION
District: Southwest Wisconsin Technical College
Fiscal Year: 2025-26

General Fund - 100

	Current Budget Adopted 6/19/2025	Modified Budget Adopted 11/19/2026	Amount of Change
Resources			
Local Government	5,434,000	5,434,000	-
State Aids	11,361,100	11,361,100	-
Program Fees	5,004,000	5,004,000	-
Material Fees	295,000	295,000	-
Other Student Fees	561,000	561,000	-
Insitutional	2,747,200	2,747,200	-
Federal	1,421,400	1,421,400	-
Transfers	482,800	482,800	-
Total Resources	27,306,500	27,306,500	-
Uses			
Instructional	15,625,100	15,475,100	(150,000)
Instructional Resources	308,900	308,900	-
Student Services	3,342,300	3,342,300	-
General Institutional	5,806,800	5,856,800	50,000
Physical Plant	2,200,100	2,300,100	100,000
Total Uses	27,283,200	27,283,200	-

Caleb J. White
Vice President for Administrative Services

BUDGET MODIFICATION
District: Southwest Wisconsin Technical College
Fiscal Year: 2025-26

Debt Service Fund - 400

	Current Budget Adopted 6/19/2025	Modified Budget Adopted 11/19/2026	Amount of Change
Resources			
Local Government	6,800,000	6,900,000	100,000
State Aids	24,000	24,000	-
Insitutional	36,000	36,000	-
Other Funding Sources	140,000	140,000	-
Total Resources	7,000,000	7,100,000	100,000
Uses			
Physical Plant	6,946,500	7,046,500	100,000
Total Uses	6,946,500	7,046,500	100,000

Caleb J. White
Vice President for Administrative Services

D. Approval of Benefits and Compensation Proposal

The electronic Board packet of meeting information includes a proposal for Benefits and Compensation. Dr. Pickard will review the proposal with the Board and request approval at the meeting.

Recommendation: *Approve, as presented, the Benefits and Compensation Proposal.*

Compensation and Benefits Proposal
November 19, 2026

Compensation Proposal

In recognition of the positive operational budget variance achieved in 2025/2026 due in large part to the strong fiscal stewardship shown by college employees, the College recommends the following:

- Pay all regular benefited full-time employees a $1,200 stipend and all regular benefited part-time employees a $600 stipend on November 27, 2026.

- The President is requesting to be excluded from eligibility for this stipend so that the recognition is focused on college employees and their contributions to the positive 2025/2026 operational budget variance.

Benefits Proposal

Per guidance from the college's benefits consultant, the college is recommending the following changes to premium rates under the self-insured models for the following benefits:

- Increase health premiums by 2% for all coverage tiers beginning January 1, 2027
- Increase dental premiums by 2% for all coverage tiers beginning January 1, 2027

E. Approval of Modification to the Admission & Waitlist Policy - Special Circumstance for Nursing Program/High School Students

Southwest Tech seeks SWTC Board approval to use a Special Circumstances Policy to hold three program spots per year in the Associate Degree Nursing program for qualified dual credit students. SWTC's Special Circumstances Policy Submission Form follows for the Board's review and requested approval. An approved form will then be submitted to the WTCS Board for their final approval.

Recommendation: Approve, as presented, the Modification to the Admission & Waitlist Policy – Special Circumstance for Nursing Program/High School Students.

Special Circumstances Policy Submission Form

No Special Circumstances Policy can conflict with state statute or administrative code.

College Information

College Name: Southwest WI Technical College

Contact Person: Cynde Larsen

Contact Email: clarsen@swtc.edu

Contact Phone Number: 608-822-2642

Program Information

List all Program(s) for Special Circumstances Admission covered under this policy:
Include the program number and title. If necessary, please use the Special Circumstances Excel Spreadsheet.

Nursing - Associate Degree

Priority Enrollment

List the Individuals/Populations with Priority Enrollment:

Dual enrollment students who participated in the Start College Now and CollEdge Up programs.

Cohort Information
If multiple programs are included, please list each program with its corresponding information.

Total Number of Spots in Program:

103

Number of Spots Reserved for Special Circumstances:

3 program slots per year.

Does this program currently have a waiting list? No

If yes, how many students are on this list?

There was a waitlist of 5 at one point in Fall 2026. For Fall 2027, there is not currently a waitlist.

If yes, how many terms/enrollment cycles has this waiting list been in place?

The waitlist was in place in Fall of 2026, but is not currently in place. We anticipate a waitlist may be in place in the future and wish to have this policy in place.

Justification:

Why is the college seeking priority enrollment for the specific programs and student populations? *Limit to 500 characters.*

We seek to designate 3 seats for StartCollege Now dual enrollment students as part of our commitment to strengthening partnerships with K-12 institutions, increasing accessibility to higher education, supporting student success, and strengthening rural economies.

Policy Information:

Will additional information be required from the student? Yes

If yes, please specify:

Students will document their acknowledgment of their need to graduate high

How will this policy be communicated to students? (e.g., website, brochures, advising sessions)

SWTC website, SWTC dual enrollment team members, recruiters, and advisors.

Data Collection and Reporting:

How will data on special circumstances admissions be collected and used to evaluate the demographics of students, specifically focusing on federal protected classes such as gender, race/ethnicity, disability, and national origin minority communities? *The goal is to ensure that the enrollment process for special circumstances policies does not create barriers to program access for these protected groups.*

We will regularly monitor and collect data on student enrollment in core courses and specific programs. This will give us a clear picture of who is enrolled and will help us identify potential disparities in enrollment between dual enrollment and non-dual enrollment students and by special populations groups.

Policy Attachment and District Board Review

Attach a copy of the Special Circumstances Policy.

Anticipated District Board Approval Date: 11/19/26

College Sponsor

Signature: Cynde Larsen Digitally signed by Cynde Larsen Date: 2026.11.10 12:11:04 -06'00' **Date:**

Instructional Services Administrator

Printed Name: Cynthia Larsen

When the document is complete, please follow your district's procedures for review and submission. The appropriate personnel should submit this form along with all attached documentation in a single .pdf file to programs@wtcsystem.edu.

F. Second Reading of Board Governance Policy 3.3: Compensation and Benefits

The First Reading of Policy 3.3: Compensation and Benefits was at the October 15, 2026, meeting. The second reading of the policy follows

Recommendation: *Approve, as presented, the Second Reading of the Board Governance Policy 3.3: Compensation and Benefits.*

3.3 COMPENSATION AND BENEFITS

Presidential Compensation and Benefits

The Board shall establish and approve the compensation and benefits of the President. The President shall:

1. Not establish, change, or authorize their own compensation or benefits.
2. Provide the Board with information necessary to support decisions regarding presidential compensation and benefits.
3. Comply with applicable laws, regulations, Board policies, and the terms of the President's employment agreement.
4. Protect the College's fiscal integrity, reputation, and public trust in matters related to presidential compensation and benefits.

Compensation and Benefits for Employees and Others

The President shall ensure that compensation and benefits practices for employees, consultants, and contract workers:

1. Support the attraction, retention, and development of a qualified workforce.
2. Are fiscally responsible and sustainable.
3. Comply with applicable laws, regulations, and Board policies.
4. Promote fairness, equity, and transparency.
5. Protect the College's reputation and public trust.
6. Do not promise or imply permanent or guaranteed employment.
7. Ensure individuals meet applicable certification, credentialing, and position requirements.
8. Provide the Board with recommendations and information necessary to make decisions regarding compensation and benefits matters reserved for Board approval.

Adopted:	1/24/02
Reviewed:	3/27/03, 3/22/07, 1/17/08, 10/15/10, 9/22/22
Revised:	2/28/13, 4/23/15, <Date of Board Approval>

SECOND READING

G. Review and First Reading, as necessary, of Board Governance Policy 3.6: Asset Protection

Information relating to Policy 3.6: Asset Protection follows: 1) questions for Board reflection; 2) the current Board policy; 3) a draft of the policy with proposed updates (a first read, if warranted).

Recommendation: *Approve, as necessary, the First Reading of the Board Governance Policy 3.6: Asset Protection.*

Questions for the Board

1. **What assets does the Board expect this policy to protect?**
   Are we explicitly including data, technology, cybersecurity, intellectual property, and financial assets?

2. **What decisions does the Board want to reserve to itself?**
   Real-property transactions clearly qualify. Are there any other asset decisions that should require Board approval?

3. **What outcomes should the Board expect while leaving implementation to administration?**
   This is where the current policy can become less operational.

4. **What failures or risks does the Board expect the President to report?**
   Establishing a materiality principle would help distinguish genuine governance matters from routine operational issues.

3.6 ASSET PROTECTION

The President shall cause assets to be adequately maintained and protected from unnecessary risk.

Accordingly, the President may not:

1. Fail to insure against theft and casualty losses in amounts consistent with replacement values or against liability to Board members, staff, or the College itself in amounts consistent with limits of coverage obtained by comparable organizations.

2. Permit plant and equipment to be subjected to improper wear and tear or inadequate maintenance.

3. Unnecessarily expose the College, the Board, or staff to claims of liability.

4. Receive, process, or disburse funds under controls which are not sufficient to meet the auditor's standards.

5. Invest funds in non-interest bearing accounts or in investments not permitted by Wisconsin law. Further, no investments shall be made without compliance with, in order of priority, the following principles:
    a. Security of the investment;
    b. Receiving favorable consistent interest earned on the investment; and
    c. Local financial institutions receiving favorable consideration where (a) and (b) are relatively equal.

6. Acquire, encumber, or dispose of real property without Board approval.

7. Fail to protect property, information, and files from loss or damage.

8. Fail to protect the College's trademarks, copyrights, and intellectual property interests.

Adopted: 04/25/02
Reviewed: 5/22/03, 05/1/07, 01/17/08, 10/15/10, 10/20/22
Revised: 02/ 28/13

3.6 ASSET PROTECTION

The President shall ensure that the College's assets are appropriately safeguarded, maintained, and managed in a manner that protects the College's financial integrity, operational continuity, and public trust.

The President shall ensure that:

1. College assets are appropriately insured or otherwise protected against reasonably foreseeable loss and liability.

2. Facilities, equipment, technology, and other physical assets are appropriately maintained and protected from unnecessary deterioration, loss, or damage.

3. Appropriate risk management practices are maintained to protect the College, the Board, employees, students, and the public from unnecessary exposure to liability.

4. Effective internal controls are maintained for the receipt, custody, processing, investment, and disbursement of College funds and other financial assets.

5. College funds are invested in accordance with Wisconsin law, applicable Board policy, and principles that appropriately consider security, liquidity, and return.

6. Real property is not acquired, encumbered, or disposed of without Board approval.

7. College information, records, data, technology systems, and other information assets are appropriately safeguarded from unauthorized access, loss, disclosure, alteration, or damage.

8. The College's trademarks, copyrights, intellectual property, and other proprietary interests are appropriately protected.

9. Material threats to College assets or significant failures of asset protection controls are communicated to the Board in a timely manner.

Adopted: 04/25/02
Reviewed: 5/22/03, 05/1/07, 01/17/08, 10/15/10, 10/20/22
Revised: 11/19/26

H. Review and First Reading, as necessary, of Board Governance Policy 3.7: Communication and Counsel to the Board

Information relating to Policy 3.7: Communication and Counsel to the Board follows: 1) questions for Board reflection;: 1) questions for Board reflection; 2) the current Board policy; 3) a draft of the policy with proposed updates (a first read, if deemed appropriate).

Recommendation: *Approve, as necessary, the First Reading of the Board Governance Policy 3.7: Communication and Counsel to the Board.*

Questions for the Board

1. What information does the Board need to govern effectively?
Not everything administration knows needs to reach the Board. What information is sufficiently significant that the Board needs it to fulfill its responsibilities?

2. What does "material" mean to us?
The Board should consider whether the proposed language creates the right expectation for significant financial, legal, operational, reputational, and institutional matters.

3. How should the President address concerns about Board compliance?
Does the revised Item 3 appropriately give the President both the responsibility and ability to identify potential Board policy concerns without placing the President in the role of policing individual Board members?

4. Does the policy preserve the governance and administration distinction?
The Board should receive the information it needs to govern without the policy inadvertently encouraging the Board to become involved in routine administrative matters.

3.7 - COMMUNICATION AND COUNSEL TO THE BOARD

The President shall keep the Board adequately informed. Accordingly, the President shall:

1. Submit monitoring data required by the Board (see Policy 2.3, Monitoring College Effectiveness) in a timely, accurate, and understandable fashion, and directly addressing provisions of the Board policies being monitored.

2. Make the Board aware of relevant trends, anticipated adverse media coverage, actual or anticipated legal actions, or material external and internal changes, particularly changes in the assumptions upon which any Board policy has previously been established.

3. Advise the Board if, in the President's opinion, the Board is not in compliance with its own policies on Governance Process and Board/Staff Relationship, particularly in the case of Board behavior which is detrimental to the working relationship between the Board and the President.

4. Present information in an appropriate form that is accurate, complete, concise, and is not misleading.

5. Provide a mechanism for official Board, officer, or ad hoc committee communications.

6. Interact with the Board on matters within the area of Board responsibility.

7. Report in a timely manner on actual or anticipated non-compliance with any Board policy.

Adopted: 04/25/02
Reviewed: 05/22/03, 05/1/07, 01/17/08, 10/15/10, 11/17/22
Revised: 05/22/03

3.7 - COMMUNICATION AND COUNSEL TO THE BOARD

The President shall ensure that the Board receives timely, accurate, complete, relevant, and understandable information necessary to fulfill its governance responsibilities and make informed decisions.

The President shall:

1. Provide monitoring information required by the Board in accordance with Policy 2.3, Monitoring College Effectiveness, in a timely and understandable manner that addresses the applicable Board policies being monitored.

2. Keep the Board informed of significant trends, risks, opportunities, legal matters, and material internal or external developments that may affect the College's operations, financial condition, reputation, fulfillment of its mission, or assumptions underlying Board policy.

3. Advise the Board when, in the President's judgment, the Board may not be operating in accordance with its Governance Process or Board/President relationship policies.

4. Present information to the Board in a manner that is accurate, complete, concise, understandable, and not misleading.

5. Maintain appropriate mechanisms for official communications with the Board, Board officers, and Board committees.

6. Provide information and counsel regarding matters within the Board's governance responsibilities while respecting the distinction between Board governance and administrative authority.

7. Inform the Board in a timely manner of actual or anticipated noncompliance with Board policy and of other material matters requiring Board awareness or action.

Adopted: 04/25/02
Reviewed: 05/22/03, 05/1/07, 01/17/08, 10/15/10, 11/17/22
Revised: 11/19/2026

Board Monitoring of College Effectiveness

A. Review 2027-2028 Budget Process

The 2027-2028 budget process will be presented by Mr. White. An outline of the process follows:

2027-2028 DISTRICT BUDGETARY PROCESS

Budget development is an integral step in planning and dedicating operational resources to facilitate the implementation of strategic directions for Southwest Tech in the forthcoming year and beyond. The budget allocates financial resources for on-going programs, courses and services, as well as for new initiatives. Budgeting is done in accordance with Chapter 65 of the Wisconsin Statutes, Wisconsin Technical College System (WTCS) Administrative Rules and local district policy; prepared in the format required by the WTCS; and submitted to the state office by July 1, 2027.

In planning for the prudent use of the College's resources, a budget will be developed:

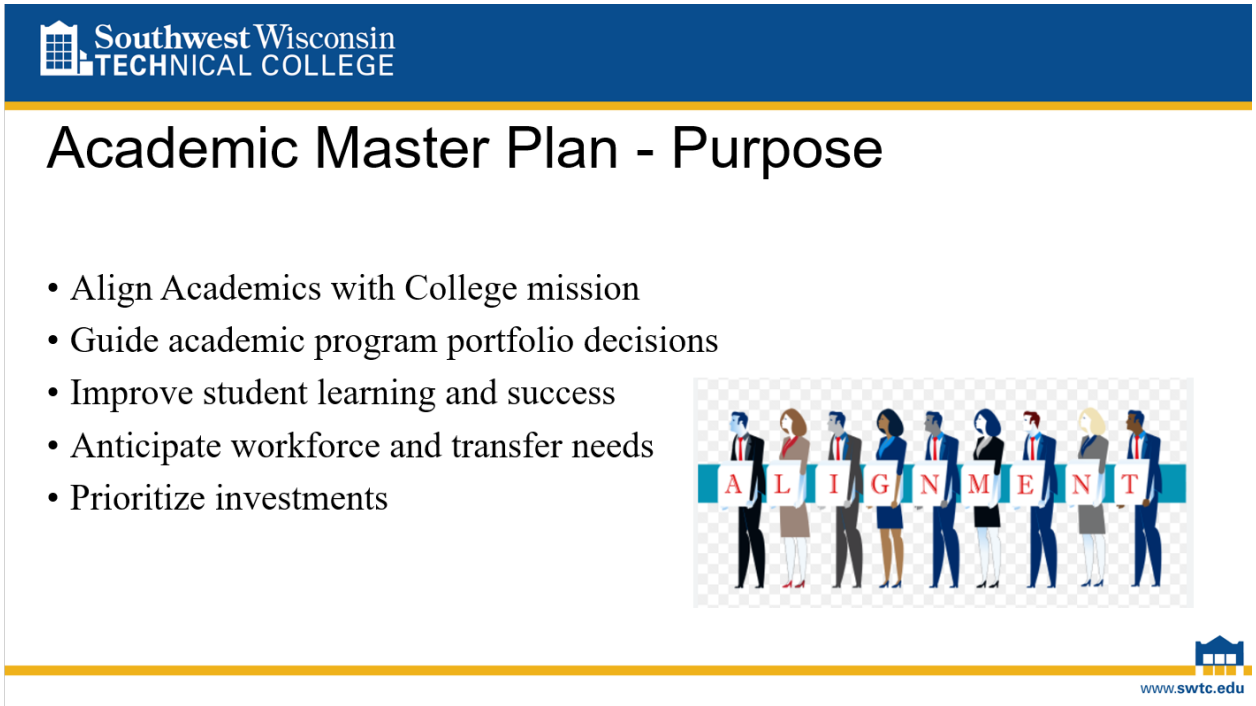
- that complements the vision, mission and strategic directions of the College;
- that addresses the needs of students, business and industry, and other external agencies;
- that is sensitive to public concerns and local economic trends.

TIMELINE	ACTIVITY
November 15	Fiscal Services initiates process and schedule for each department to plan staffing needs and define programs/services, both new and ongoing.
November 15 – December 23	Budget managers collect budget requests from staff and develop program and overall departmental budgets by cost center encompassing the collective input of staff and accounting for all elements of operational and capital expenditures.
December 23 – February 1	Controller meets with supervisors to adjust departmental chart-of-accounts for tracking/reporting (including proposed grants) and integrates budget requests to specific accounts. Schedule budget review sessions with College Leadership to balance priorities and new initiatives within budget capacity.
January 15	Operational and Capital budget request are due.
January to March 1	Grant proposals for upcoming year by main sources are due. Other grants/projects may filter in throughout a budget year as federal, state and private application windows dictate.
February 1	Fiscal Services compiles the College's aggregate budget. This provides the basis for comparative analysis at various levels of detail among multiple years.
February District Board Meeting	District Board reviews College priorities and establishes budget assumptions and parameters.
April District Board Meeting	Detail review of the proposed budget by the full District Board. Modify assumptions and parameters if necessary.
May 15	Review budget changes with the respective departments and staff.
May District Board Meeting	Second update of the proposed budget to the District Board.
June 15	Final adjustment to budget document.
June District Board Meeting	Public hearing on proposed budget followed by regular board meeting and budget adoption.

B. Review of Academic Master Plan

Dr. Cynde Larsen, Chief Academic Officer and Executive Dean, will share insights on the plan that follows.





Southwest Wisconsin TECHNICAL COLLEGE

Current Program Portfolio

- 19 Associate Degree Programs
  - 7 with Embedded 1-Year Technical Diplomas
- 1 Advanced Technical Certificate
- 2 2-Year Technical Diploma
- 3 1-Year Technical Diplomas (Stand-Alone)
- 6 < 1 Year Technical Diplomas

THIS IS WHERE DOORS OPEN

Southwest Wisconsin TECHNICAL COLLEGE

6 Highest Enrolled Programs by Headcount (11.09.26)

• Nursing	204 (Up 44)
• Midwifery	96 (Down 15)
• Nursing Assistant	89 (Steady)
• Business Management	70 (Down 16)
• Combined Agriculture Programs	66 (Down 13)
• Cosmetology	54 (Up 9)

THIS IS WHERE YOU BEGIN

Southwest Wisconsin TECHNICAL COLLEGE

Data Sources for Program Need Consideration

- Program Graduate Return on Investment (ROI)
- JobsEQ – Federal Labor Data
- Wisconsin Department of Workforce Development
- SWTC Advisory Committees
- General Surveillance

THIS IS WHERE YOU BEGIN

Southwest Wisconsin TECHNICAL COLLEGE

Academic Master Plan Update

- Expanding Phlebotomy to Fall and Spring offering beginning Spring 2027
- Fall 2027 Diagnostic Medical Sonography (DMS)– Anticipate Jan 12, 2027 HLC approval
- Exploring Fall 2028 Dental Hygiene – Programmatic accreditation submission planned for March 2027
- **Exploring**
- FAME – Model for Manufacturing, IT, and Agriculture. Employment is central.
- Expanding Dental Assistant to Fall and Spring offering
- HVAC-Related Programming
- Truck Driving ad hoc committee recommended expansion of current Business and Industry offering
- Enhancements to Electrical Power Distribution program including expanded underground-related capacity

THIS IS WHERE PURPOSE UNFOLDS

Southwest Wisconsin TECHNICAL COLLEGE

Academic Master Plan Update

- Dual credit student program pathways
  - Both State and Federal incentives are in place to bring dual credit students into healthcare pathways earlier
    - Incentivized largely through grant-related processes
    - Special Circumstances policy request – Up to 3 of 103 Nursing program entry slots reserved for dual credit students per year
  - Full-program dual credit student enrollment is increasing yearly
    - Building trades carpentry
    - Welding
    - Medical Assistant
    - Nail Technician
    - CNC

THIS IS WHERE **PURPOSE UNFOLDS**

Southwest Wisconsin TECHNICAL COLLEGE

Promoting Program Health and Graduate ROI

- Program Review process occurring now through December 1 with recommendations to the Executive Team in December
- Medical Assistant – Monitoring enrollment and demand. Demand could increase with rising demand for Nursing program slots across the State.
- Accounting – Monitor program numbers to determine if twice yearly entry and exits are cost effective.
- Continue to evolve curriculum and transfer to support strong wages:
  - Human Services Associate
  - Early Childhood Education
  - Cosmetology
  - Golf Course Management

THIS IS WHERE **PURPOSE UNFOLDS**

Southwest Wisconsin TECHNICAL COLLEGE

Key Takeaways

- The Academic Master Plan provides a framework for sustainable growth, innovation, and long-term value to students, employers, and the communities we serve.
- Current planning is guided by labor market data, graduate return on investment, advisory committee feedback, and environmental scanning
- New program development addresses high-demand healthcare workforce needs, while additional opportunities are being explored in manufacturing, HVAC, IT, and Agriculture
- Ongoing monitoring of enrollment, employment demand, transfer opportunities, and graduate outcomes ensures responsible stewardship of College resources and strong return on investment for students.

THIS IS WHERE **PURPOSE UNFOLDS**

Southwest Wisconsin TECHNICAL COLLEGE

Through intentional planning and data-informed decision making, SWTC is building an academic portfolio that supports student success, meets regional workforce needs, and positions the College for long-term sustainability and impact.

Questions? Comments? Suggestions?

THIS IS WHERE **PURPOSE UNFOLDS**

Information and Correspondence

A. Chairperson's Report

1. **District Boards Association (DBA) Update**
2. **DBA Legislative Meeting, Madison, WI – January 14, 2027**
3. **ACCT National Legislative Summit – February 7-10, 2027**

B. College President's Report

1. **Fall Graduation – Friday, December 11, 2026**

Fall 2026 Graduation Ceremony Schedule

1:00pm Ceremony
Accounting
Accounting Assistant
Auto Collision Repair & Refinish Technician
Business Management
Child Care Services
Cosmetology
Early Childhood Education
Electro-Mechanical Technology
GED/HSED
Liberal Arts - Associate of Arts
Liberal Arts - Associate of Science
Nail Technician
Nonprofit Leadership
Supply Chain Assistant
Supply Chain Management

3:00pm Ceremony
Cancer Information Management
Cancer Information Management (ATC)
Dental Assistant
Direct Entry Midwife
Nursing - Associate Degree

2. **College Happenings**

C. Other Information Items

Establish Board Agenda Items for Next Meeting (Regular Meeting)

A. Agenda

1. **Financial Audit**

B. Date, Time, & Place

Thursday, December 17, 2026, Virtual

Adjournment