

Farm Business & Production Management

Helping Farm Families Reach Their Goals



UPCOMING FARM MANAGEMENT COURSES

ADVANCED FARM MANAGEMENT

Classes include customized on-farm training.

- **Crop Management: Crop Trait Selection** (begins November 2019)
- **Financial Management: Benchmarking Labor Costs** with focus on completing on-farm financial analysis (begins January 2020)
- **Livestock Management: Replacement Management** (begins March 2020)

Classes held at Dodgeville, Kickapoo, Lancaster, Richland Center, and Seneca.

NUTRIENT MANAGEMENT PLANNING

Learn how to write your own 590 Plan. Classes begin **November 7, 2019** and continue for 6 weeks, **Southwest Tech Campus, Fennimore.**

- SNAP-Plus Software Instruction
- Inputting Soil Sample Analysis
- Estimation of Manure Fertilizer Credits
- Manage Crop Rotation and Yield Goals

Work sessions to update your 590 Plan begin December 5, 2019, Southwest Tech Campus.

ON-FARM INDIVIDUAL ASSISTANCE

Contact an instructor today to schedule an appointment to work individually on a management topic of your choice. Individual time will be priced hourly and focused on your goals. Topics include but are not limited to:

- Financial Analysis
- Loan Application Planning
- Farm Succession Planning
- Business Planning
- Feasibility Study/Cash Flow
- Computer Software Training

For registration information, visit www.swtc.edu/fbpm

FOR ADDITIONAL COURSE INFORMATION

CONTACT A FARM BUSINESS & PRODUCTION MANAGEMENT INSTRUCTOR



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