

A LETTER FROM CHARLES KRANZ,
VOLUNTEER BOARD PRESIDENT



I believe that I speak for each and every Board Member of the Southwest Wisconsin Technical College Foundation, Inc., when I state that it has been one of the most challenging and rewarding years in the history of the Foundation. The accomplishments have been great including the completion of a new student housing complex, the unveiling of the newly created Donor Wall, and the milestone of reaching assets of over \$3 million.

On behalf of the Southwest Wisconsin Technical College Foundation Board of Directors, I would like to extend my deepest gratitude to all of the supporters of the Foundation. During a time of economic challenges, it is very reassuring to have so many individuals, businesses, and organizations reaching out to ensure that technical education remains a primary focus.

My fellow Board Members and I are dedicated to the mission of the Foundation and look forward to our continued service to the College. Each scholarship awarded, staff development request funded, and special project completed is one more person positively impacted by the College. We hope that you will join us in ensuring that people are given an opportunity to better their lives. One person can make a difference, and we are looking to each and every person who understands the importance of technical education to step forward and be a part of the Foundation. Once again, thank you for your support; we hope that you enjoy reading and sharing with others the 2002–2003 Southwest Wisconsin Technical College Foundation, Inc., Annual Report.

INDEX

Board of Directors page 2

Standing Committees page 3

Foundation Staff page 3

Retiree’s Breakfast page 4

Donor Wall Unveiled page 4

Statement of Financial Position page 5

Art & Antique Auction page 6

A Day for Southwest Tech page 7

Student Housing page 8

Foundation Board Looks to the Future page 8

Estate Planning page 8

Making Contributions page 9

Emergency Loan Programs page 9

Southwest Tech Staff Development Fund page 10

In-kind Gifts page 10

Scholarship and Awards Ceremony page 11

Gift Designation Options page 12

2002–2003 Gift Clubs page 13

2002–2003 Scholarship Recipients page 15

ANNUAL REPORT
2002—2003

FOUNDATION BOARD OF DIRECTORS

The Southwest Wisconsin Technical College Foundation, Inc., is overseen by 20 volunteer Board of Directors. These dedicated individuals provide a wealth of knowledge and expertise to ensure the continued success of the Foundation.

President: Charles Kranz • Vice President: Mary Graser • Secretary–Treasurer: Dr. Louis Williams

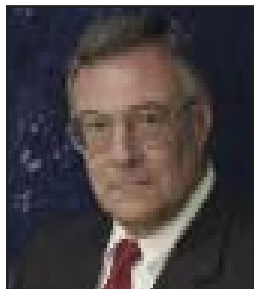
Harvey Bastian
Dr. Virginia Bradford
J. Bruce Bradley
Dennis Carpenter

Margo Clark
Mark Cupp
Joni Graves
Kay Kingeter

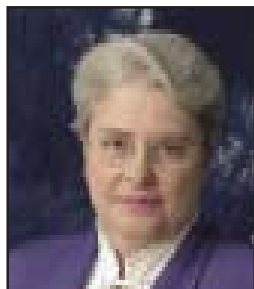
Dr. Karen R. Knox
Connie Larson
Ellen J. Leuck

David Lindow
Joyce Neuendorf
Dennis Pratt

Dr. Richard A. Rogers
Ulrich Sielaff
Randy Weeks



Charles Kranz,
President



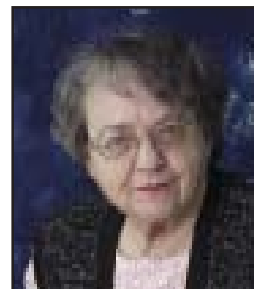
Mary Graser,
Vice President



Dr. Louis Williams,
Secretary–Treasurer



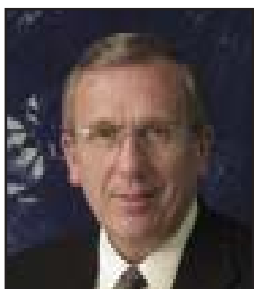
Harvey Bastian



Dr. Virginia Bradford



J. Bruce Bradley



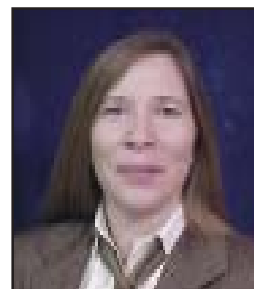
Dennis Carpenter



Margo Clark



Mark Cupp



Joni Graves



Kay Kingeter



Dr. Karen R. Knox



Connie Larson



Ellen J. Leuck



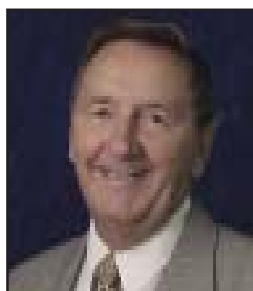
David Lindow



Joyce Neuendorf



Dennis Pratt



Dr. Richard A. Rogers



Ulrich Sielaff



Randy Weeks

FOUNDATION STANDING COMMITTEES

The Southwest Wisconsin Technical College Foundation Board of Directors understands the importance of establishing standing committees to assist in maintaining and moving the Foundation in a positive direction. The Foundation Board of Directors recruited individuals of the Southwest Tech faculty and staff and other residents of the five-county district to represent the various standing committees.

Executive Committee

Mary Graser
Dr. Karen R. Knox
Charles Kranz

Ellen J. Leuck
Joyce Neuendorf
Dr. Louis Williams

Investment Committee

Harvey Bastian
Mary Graser
Kay Kingeter

Dr. Karen R. Knox
Charles Kranz
Ellen J. Leuck

Project Recommendation Committee

Dr. Virginia Bradford
Dennis Carpenter
Margo Clark
Paul Cutting
Jean Hennessy

Dr. Karen R. Knox
Ellen J. Leuck
Julie Pluemer
Dennis Pratt
Carol Rogers

FOUNDATION STAFF



Standing (left to right):
Karen Campbell, Institutional Advancement Assistant
Ellen J. Leuck, Foundation Co-Director
Tammie Richter, Foundation Manager

Sitting (left to right):
Dr. Karen R. Knox, Foundation Co-Director
Heather Fifrick, Foundation Secretary

FOUNDATION HOLDS SEVENTH ANNUAL RETIREE'S BREAKFAST

The Foundation held its seventh annual retiree's breakfast on September 9, 2003. The Foundation provided a number of activities and programs for Southwest Wisconsin Technical College retirees and guests to participate in, which included a trip to the National Mississippi Riverboat Museum and Aquarium in Dubuque, Iowa; a golf outing at the Lancaster Golf Course; and a tour of the Southwest Tech campus. Before the attendees divided into groups for the various activities, everyone toured the newly constructed College Connection at Southwest Tech.

H & N PLUMBING, HEATING, AND ELECTRIC AND ANCHORBANK SPONSOR ANNUAL EVENT

A special thank you to H & N Plumbing, Heating, and Electric and AnchorBank for sponsoring the seventh annual retiree's breakfast.



Each year the Foundation invites the retirees of Southwest Wisconsin Technical College to visit the College and see the changes and advancements taking place. The Foundation takes great pride in showing the retirees how their dedication and commitment to the College has impacted all who have followed in their footsteps.

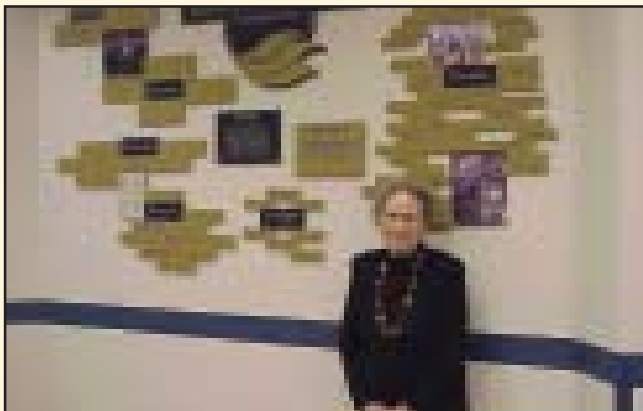
This year five individuals received their first time attendees pins. Every retiree receives an honorary retiree's pin at a special recognition program. This year the following individuals received their pins: Lloyd Dlack (1998), Joe Novinska (1988), Wayne Raymond (1991), Mark Strobusch (2001), and Lew Van Vliet (1997).

DONOR WALL UNVEILED

The Foundation unveiled its Donor Wall during the October 1, 2003, ribbon-cutting ceremony for the College Connection. The Donor Wall was made possible through contributions to honor John N. Kramer. The Donor Wall is an excellent way for the Foundation to acknowledge gifts made to the Foundation of \$10,000 or greater. It is located at the entrance of the College Connection directly across

from the receptionist. The Donor Wall is one of the very first and last things people see when entering and leaving the College.

If you would be interested in having your name placed on the Donor Wall, please contact Tammie Richter, Foundation Manager, at 608.822.3262, Ext. 2366.



Katherine Kramer poses next to the Donor Wall, which was made possible by gifts to honor her late husband, John N. Kramer.



Dr. Karen Knox, College President, acknowledges those who are represented on the Donor Wall.



Tammie Richter,
Foundation Manager

The Southwest Wisconsin Technical College Foundation, Inc., has experienced an outstanding year. Each time the Foundation receives a contribution, a gift in kind, or simple advice from a friend, each student and staff member of the College reaps the benefits. The Foundation is very fortunate to have so many supporters who understand that by contributing to scholarships, special projects, and staff development, everyone benefits. Each time a student graduates and achieves their goals of gaining employment, the entire society benefits. The Foundation is very proud to be a part of its ability to assist in this process. Yet the greatest pride is in the fact that so many individuals, businesses, and organizations are partners in this goal of quality technical education. Thank you again to all of the supporters of the Southwest Wisconsin Technical College Foundation, Inc.

STATEMENT OF FINANCIAL POSITION – JUNE 30, 2003

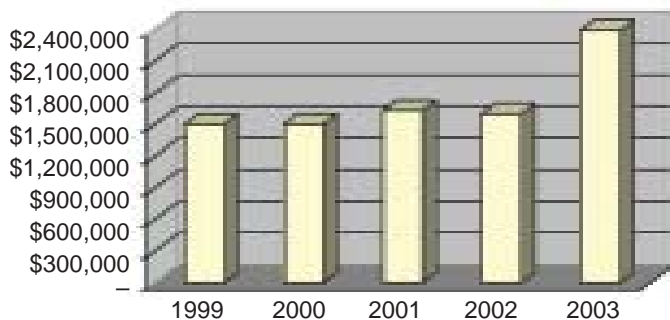
ASSETS	
Cash and Investments	\$ 1,871,730
Property and Equipment	<u>520,002</u>
TOTAL ASSETS	<u>\$2,391,732</u>
LIABILITIES	
Accounts Payable	\$ 85
Line of Credit	48,428
Security Deposits	11,120
Mortgage Payable	<u>287,295</u>
Total Liabilities	346,928
NET ASSETS	
Total Net Assets	<u>2,044,804</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$2,391,732</u>

REVENUE AND EXPENSES FOR FISCAL YEAR 2003

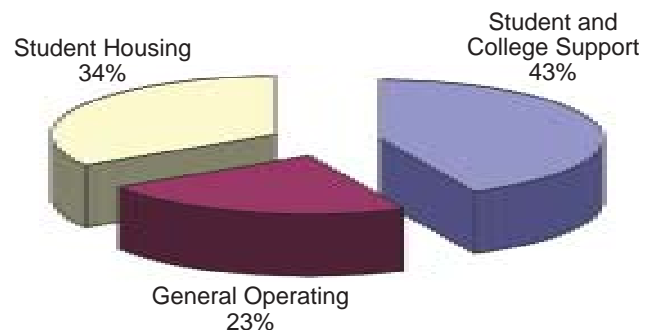
SUPPORT AND REVENUE	
Contributions and Other Revenue (excluding in-kind contributions)	\$ 890,996
Rental Income	81,805
Investment Return	<u>16,902</u>
Total Support and Revenue	\$ <u>989,703</u>
EXPENSES	
Student and College Support	\$ 102,833
General Operating (excluding in-kind expenses)	56,782
Student Housing	
General Operating	55,239
Depreciation and Interest	<u>28,020</u>
Total Expenses	\$ <u>242,874</u>

FOUNDATION ASSETS – JUNE 30, 2002	\$1,602,447
FOUNDATION ASSETS – JUNE 30, 2003	\$2,391,732

SWTC Foundation, Inc., Total Assets



Foundation Expenses FY 2003



THIRD ANNUAL ART & ANTIQUE AUCTION A HUGE SUCCESS

On Saturday, October 25, 2003, tri-state area residents attended an Art & Antique Auction held at Southwest Wisconsin Technical College. Shullsburg Cheese and Mortenson, Matzelle, and Meldrum sponsored this year's event. The event started at 2:00 p.m. with hors d'oeuvres, violin and piano music, and beverages. Between 3:00 and 5:00 p.m., 60 items consisting of art, antiques, and collectibles were auctioned to the highest bidder. The auctioneers who volunteered their time for this year's event were Gary and Jason Bell of Chester Bell Real Estate and Auction Services, Platteville, Wisconsin.

The Southwest Wisconsin Technical College Foundation once again looked to individuals and businesses from throughout the tri-state area for donations of items for the auction. Items included pieces by Tim Senn and Charles Peterson as well as metal sculptures by Ellis Nelson. Some of the many antiques included pottery, coins, and glassware. The large number of very high-quality donations is an indication of how much value the community places on technical education and the services the College provides to the community.

This year's featured artists were Tom and Diana Johnston from Mineral Point, Wisconsin. The Johnstons have a rambling old limestone brewery that was built in 1850 and serves as an unusual home, working studio, and pottery shop. The brewery, tucked in a hillside on the edge of Mineral Point, is open to visitors most days spring through early winter. Tom and Diana also opened Johnston Gallery at the top of High Street in historic Mineral Point. Tom and Diana Johnston's distinctive functional pottery is joined by a collection of classic contemporary crafts from 150 regional and national artists.

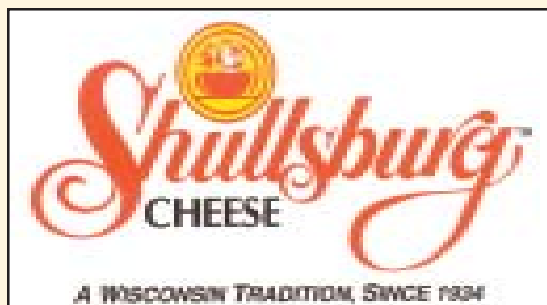


The Foundation would like to thank everyone who supported this year's event and looks forward to another successful Art & Antique Auction. Thank you to the following who donated items for the third annual Art & Antique Auction:

- Ruth Anderson
- Artgard, Inc.
- Dr. Paula Dail
- Darlene's Antiques
- Green Bay Packers Foundation
- J & M Homestead Antiques
- Tom & Diana Johnston, Johnston Gallery
- Greg Kalish, Kalish Customs
- Karen and Doug Knox
- Katherine Kramer
- Chuck J. and Ellen J. Leuck
- My Little Jelly Bean Antiques & Collectibles
- Ellis Nelson
- Jim & Joyce Neuendorf
- Jean Noel
- Colleen Ott, Art on 23 Gallery
- Tammie Richter
- Michael Riddet, Hawkshead Ltd.
- Dr. Richard and Carol Rogers
- Tim & Joan Senn, Taft's Mill Pottery
- Ulrich Sielaff, Stratus Corporation
- Jim and Janet Struss
- Things I Like
- Donald Tuescher
- Valley Antique Mall
- Marvin and Jane Weber, Olde Village Bank Antiques
- Randy & Shelly Weeks

ART AND ANTIQUE AUCTION SPONSORS

The Foundation would like to extend a very special thank you to Mortenson, Matzelle, Meldrum Insurance Solutions for Business and Shullsburg Cheese for sponsoring this event.



A DAY FOR SOUTHWEST TECH

The third annual "A Day for Southwest Tech" was an overwhelming success. On April 30, 2003, approximately 90 volunteers worked together to create awareness and raise funds for the "A Day for Southwest Tech" campaign. During the one-day event, volunteers visited 150 businesses throughout the communities of southwest Wisconsin and Dubuque, Iowa.

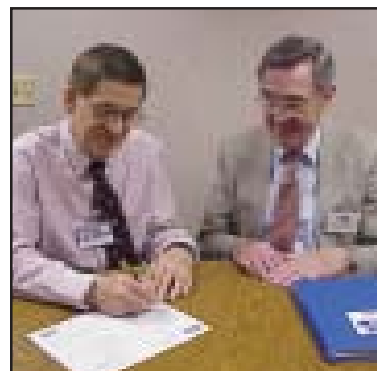
The volunteers accomplished two things that day—an increased awareness of the benefits of technical education and the collection of over \$67,000 in contributions. "A Day for Southwest Tech" is an annual event focused on providing individuals, organizations, and businesses with the opportunity to gain knowledge about the activities taking place at Southwest Tech and the chance to support the Foundation's mission of providing learning through funding and activities that support the College's commitment to excellence.



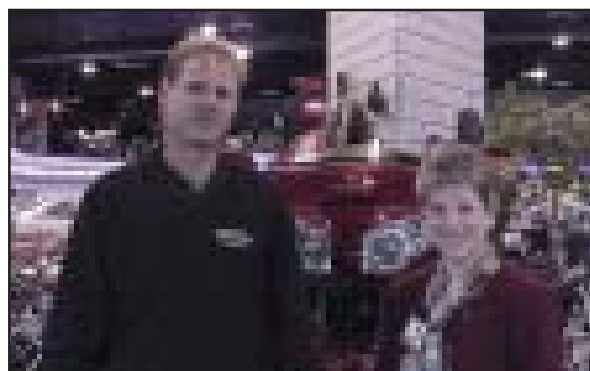
Stan Hollmann, volunteer, met with Joe Ellis, Collision Specialists, to accept a donation for "A Day for Southwest Tech."

The Foundation encourages anyone who has benefited from the services provided by Southwest Wisconsin Technical College to support the "A Day for Southwest Tech" campaign. The Foundation would like to extend a special thank you to the supporters of the third annual campaign. Donors for "A Day for Southwest Tech" are featured in the list of donors for 2002–2003.

Contributions can be designated to any current fund, a new fund can be established with a minimum gift of \$500, or donations can be placed in the Greater College Fund. All contributions are tax deductible and have a significant impact on the opportunities the Foundation is able to provide others.



Larry Loomis, Director of Human Resources for Richland hospital, met with Dr. Louis Williams, volunteer, to pledge their support of technical education.



George Vetesnik, Jr., of Vetsnik Power Sports, met with Carol Rogers, volunteer, to provide a contribution for the campaign.

A DAY FOR SOUTHWEST TECH SPONSORS

Mark your calendars for the 2004 "A Day for Southwest Tech" campaign! The Foundation will be sending volunteers out into the communities of the tri-state area on Wednesday, April 28, 2004. The Foundation would also like to acknowledge this year's corporate sponsors. Through the generosity of F & M Bank and Culver's Frozen Custard Butterburgers, the Foundation will be able to send volunteers to businesses that have impacted the lives of so many graduates of Southwest Wisconsin Technical College. Once again, thank you to the fourth annual "A Day for Southwest Tech" corporate sponsors.



HOUSING FOR 62 STUDENTS

The Southwest Wisconsin Technical College Foundation, Inc., was excited to open its doors for students interested in on-campus housing. Students were provided with a new facility this year, which featured a recreational room for them to enjoy ping-pong, pool tables, and television. The student residents could utilize the new facility, which was made possible when the Foundation was able to construct the sixplex unit. The new building also houses the laundry facility for the students.

The sixplex was officially unveiled at a ceremonial ribbon cutting on July 29, 2003. Representatives from USDA Rural Development, MZ Construction, legislative representatives, and many friends and supporters of technical education attended the event. A reception followed in the lower level of the student housing complex.



Students Brien Cleary, Welding, and Ben Roe, Golf Course Management, enjoy the convenience of campus housing.

After several years, the Foundation was finally able to eliminate a waiting list which had forced the Foundation to turn many students away. The Southwest Wisconsin Technical College Foundation, Inc., encourages individuals who

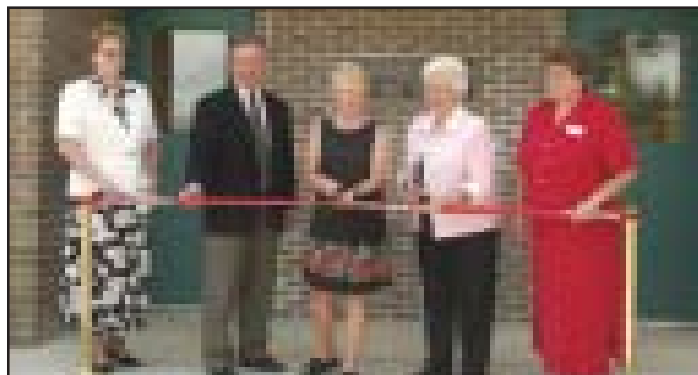
are interested in residing at the student housing complex to submit an application of intent. The application can be obtained by either contacting the Foundation Office at 608.822.3262, Ext. 2366, or by printing an application from the Southwest Tech website at www.swtc.edu. This application does not obligate an individual to reside at the student housing complex; it only ensures that a student will be sent a lease for consideration.

FOUNDATION BOARD LOOKS TO THE FUTURE

On October 7, 2003, members of the Foundation Board met to discuss and plan for the Foundation's future activities. The Foundation's last strategic planning session was held in July of 2000, and many of the goals had been achieved. The goals developed during the 2000 Strategic Plan that have been accomplished include:

- Development of the "A Day for Southwest Tech" campaign which has raised over \$250,000 since it was started
- Construction of a sixplex unit to house an additional 24 students each year
- Development of the Art & Antique Auction
- Publishing an annual report

As a result of the Strategic Planning Session, the Directors have developed a number of new projects and are looking forward to increasing the services offered to students and staff through the development of these goals. The Foundation Board of Directors would like to thank everyone who assisted in making these goals a reality.



Those who had the honor of officially opening the student housing were (left to right) Rosie Ewoldt and Stan Gruszynski, both of USDA Rural Development; Dr. Karen Knox, College President; Joyce Neuendorf, then President of the Foundation Board; and Ellen Leuck, Foundation Co-Director.

The Foundation fills the apartments on a first-come, first-serve basis. The date you submit an application determines the order in which a person receives a lease. There are no financial obligations until an individual returns a lease with security deposit to the Foundation.

The Foundation encourages any students who are interested in residing at the student housing complex to contact Tammie Richter, Foundation Manager, at 608.822.3262, Ext. 2366.



The newest addition to Southwest Tech's housing provides 24 students with on-campus housing.

ESTATE PLANNING

If you are thinking about developing an estate plan, the Foundation would like you to consider supporting the Foundation by including scholarships, staff development, or special projects in your plans. Planned gifts can be given through a number of vehicles including wills, trusts, and other planned gifts. If you are interested in developing a planned gift, please contact the Foundation.

MAKING CONTRIBUTIONS

Gifts of Cash

For many of the supporters of the Foundation, cash donations are the most popular avenue in which to make monetary donations. Cash contributions are tax deductible and may provide federal and state tax savings.

Gifts of Securities

These gifts provide the donor an opportunity to avoid capital gains and, at the same time, make a substantial gift to the Southwest Wisconsin Technical College Foundation, Inc.

Matching Funds

Many companies match dollar-for-dollar the contributions their employees make to not-for-profit organizations. For more information regarding corporate matching gifts, check with your employer or the Southwest Wisconsin Technical College Foundation, Inc.

Planned Gifts

Planning a deferred gift to the Southwest Wisconsin Technical College Foundation, Inc., is a practical way for you to actualize your philanthropic goals and, at the same time, realize significant tax savings. There are a variety of ways to establish a deferred gift to the Southwest Wisconsin Technical College Foundation, Inc.

A deferred gift is established with the intention of providing a contribution to the Southwest Wisconsin Technical College Foundation through a number of gift opportunities:

- Wills
- Charitable Remainder Trusts/Charitable Lead Trusts
- Charitable and Deferred Gift Annuities
- Unitrusts
- Gifts of Life Insurance

Memorials and Honorary Gifts

Many donors wish to give in memory of or in honor of a loved one or a special friend. Endowments, scholarships, and equipment purchases are only a few of the many memorial and honorary gift opportunities available to donors.

Method of Giving

Donors have the opportunity to pledge gifts to the Southwest Wisconsin Technical College Foundation, Inc., by calling the Foundation Office or sending pledges through the mail.

The Southwest Wisconsin Technical College Foundation provides donors with flexible opportunities to give:

- Greater College Fund – This allows the Southwest Wisconsin Technical College Foundation to allocate contributions to the area of greatest need at the time the gift is given.
- Restricted Gifts – A gift that is designated for a specific purpose at the time the gift is given.
- Endowment – To establish an endowment fund, a gift of \$10,000 or greater needs to be provided. Disbursements from an endowment will be made from the net investment income earned according to the criteria established by each individual endowment. The fund principal is perpetual.

STUDENTS DEPEND ON EMERGENCY LOAN PROGRAMS

This year students attending Southwest Wisconsin Technical College will ask for over \$2.4 million to support their educational goals. These funds will be realized through monies from loans and grants. Along with the financial obstacles students face when achieving their educational goals, students are also faced with unexpected costs when emergency situations arise. To assist in these situations, the Foundation has developed two emergency loan programs. The programs were made possible through generous gifts provided by donors who understand the importance of providing no interest emergency loans to students. These donors understand that without an emergency loan fund, students may have to leave school.

The first of the two emergency loan programs was started nearly 20 years ago and has grown significantly. This fund is supported by many individuals through payroll deductions and cash donations. Annually, this emergency loan program provides nearly \$28,000 to students through a revolving loan basis. The second emergency loan program was developed in 2003 specifically for students who are residents of Richland County. To date 23 applicants have received funding, assisting Richland County students in emergency situations.

The Foundation would like to thank the Southwest Wisconsin Technical College Financial Aid Department for their assistance in administering the programs, the Southwest Tech Counselors for their assistance with the Richland County Emergency Loan program, and the donors who have made these programs possible.

SOUTHWEST TECH STAFF BENEFIT THROUGH STAFF DEVELOPMENT FUND

Over the last four years, staff members of Southwest Wisconsin Technical College have submitted 72 applications for funding consideration. The Foundation was able to fund 36 of those requests for a total of \$14,062. To date the funding for the professional development program has come from individual donors, staff members, and the Foundation's unrestricted account (Greater College Fund).

The College has limited funds for professional development opportunities. The College commits resources to the development of staff members each year in order to keep curriculum current and skills updated; however, only a small percentage of the need is met. In order to provide employers with graduates who are knowledgeable in current methods and technologies for business, staff members must keep themselves knowledgeable in their related fields. This is accomplished partially by continuous reading and research by individual staff members,

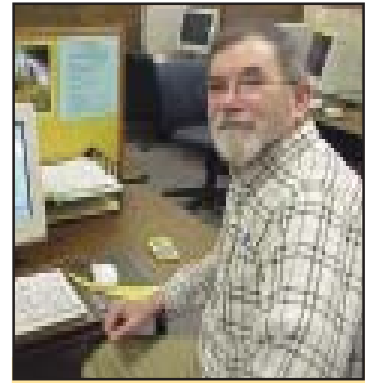


Brian Kitelinger, Emergency Services Support, attended the seminar "How to Balance Priorities and Manage Multiple Projects."

but must be enhanced periodically through seminars, conferences, and specialized training. Professional development activities require a commitment of resources to pay costs such as registration/training fees and travel. Some training opportunities are only available out of state and further increase costs. Budgetary restrictions have significantly reduced the opportunities provided to staff members for professional development.

Providing staff members with the opportunity to enhance their skills by experiencing hands-on training, exposure to new technology, or networking with peer professionals provides the basis for stronger programs. Results realized through the support of Professional Development funds include:

- Staff members ability to glean information from colleagues across the country and establish a network of resources
- Staff members ability to acquire current skills as they relate to technical education
- Strengthen instructor/student relationships when instructors can teach and bring into the classroom the "latest and greatest" information from their occupational field
- Generation of new ideas and concepts



Charlie Knox, Math/Science Instructor, attended the Wisconsin Association of Physics Teachers annual meeting.



Becky Fernette, Human Services Associate Instructor, attended the Mississippi Valley Great Teachers Seminar.

IN-KIND GIFTS

Listed on page 14 of the annual report is a list of all contributors who have made gifts to the Foundation through the In-kind Gifts program. This year the Foundation received a significant gift of \$5,000 worth of promotional space in the Grant, Iowa, Lafayette Shopping News. This in-kind gift has allowed the Foundation to promote several programs, including the benefits of supporting the scholarship program, the Art & Antique Auction, and the "A Day for Southwest Tech" campaign. This in-kind gift, along with the donations of items and services from all past donors, has been greatly appreciated.

If you are interested in making an in-kind donation, please contact Tammie Richter, Foundation Manager, at 608.822.3262, Ext. 2366. All in-kind gifts are approved by the Dean of each department of the College before being accepted. Thank you to everyone who has donated items to assist students in their educational goals or have donated gifts to assist the Foundation in promoting the programs and benefits associated with technical education.

OVER 400 PEOPLE ATTEND 2002–2003 SCHOLARSHIP AND AWARDS CEREMONY

The 2002-2003 Scholarship and Awards Ceremony took place on March 18, 2003. As a result of the generosity of many individuals, organizations, and businesses, the Foundation saw a significant increase in the number of scholarships made available to the students. The event provided over 400 people with an opportunity to see first hand the benefits of the scholarship program. Students received 134 scholarships totaling \$82,550. Attendees of the event included scholarship recipients and their families, staff members, friends of the Foundation, and contributors.

Each year the Foundation honors a Contributor of the Year. This year's Contributor of the Year was Paul Cutting. Mr. Cutting has been an instrumental part of the College since he began teaching in 1990. Mr. Cutting is very dedicated to his students, continually looking for ways to increase their educational experiences. He extended his impact on the educational advancement of his students when he worked diligently to establish the Agribusiness PAS (Postsecondary Agricultural Students) Endowment Fund.



Dr. Karen Knox, President of Southwest Tech, honors Paul Cutting, Agribusiness/Science Technology Instructor, as the Contributor of the Year.

In less than a two-year time frame, Mr. Cutting contacted alumni, area businesses, and other stakeholders to raise over \$10,000 for the establishment of an endowment account. Along with his fund raising efforts, Mr. Cutting has also become involved with the Foundation by volunteering his time for the Project Recommendation Committee. Also, during the 2002 "A Day for Southwest Tech" campaign, Mr. Cutting agreed to address the volunteers to encourage them to go out into the various communities to create awareness of the College and seek financial support for scholarships, staff development, and other special projects. The Foundation would like to thank Mr. Cutting for everything he has done to ensure that successful, confident, and capable graduates enter the workforce.



Charles Kranz receives the 2002–03 Board Member of the Year plaque from Southwest Tech President, Dr. Karen Knox.

The second honor presented was the award for Board Member of the Year. This year's recipient was Charles Kranz. Mr. Kranz became a member of the Southwest Wisconsin Technical College Foundation, Inc., volunteer Board of Directors in 2000. Mr. Kranz has served as the Vice-President of the Foundation Board and is currently serving as the President of the Foundation Board of Directors. Mr. Kranz has been instrumental in using his knowledge of law to assist the Foundation in many endeavors including the revamping of the by-laws, acquiring additional student housing, obtaining a new investment brokerage firm, and dealing with many other timely issues. Mr. Kranz is also very involved with the many activities sponsored by the Foundation including his participation in the Art & Antique Auction, "A Day for Southwest Tech," and the Scholarship and Awards Ceremony.

SCHOLARSHIP AND AWARDS CEREMONY SPONSORS

The Foundation would like to extend a special thank you to Brechler Insurance and Philips–Advance, the corporate sponsors for the 2002–2003 Scholarship and Awards Ceremony.



GIFT DESIGNATION OPTIONS

Professional Development

- 3500 Professional Staff Development–Faculty
- 3501 Professional Staff Development–Support Staff
- 3502 Professional Staff Development–Administration
- 3503 Knox International Education Fund
- 3504 Business & Marketing Educational Endowment

Agribusiness And Consumer Services Occupations Scholarships

- 3100 Ag Scholarship
- 3113 Barber/Cosmetology Scholarship

Business Program Scholarships

- 3108 Business Division Scholarship
- 3120 Marketing Scholarship
- 3167 Shannon Leffler Scholarship
- 3183 Margo Clark Business Scholarship
- 3192 BPA Scholarship

Community Scholarships

- 3104 Bameveld Scholarship
- 3105 Boscobel Scholarship
- 3116 Dodgeville Scholarship
- 3117 Dubuque Scholarship
- 3121 Fennimore Scholarship
- 3126 Highland Scholarship
- 3134 Lafayette County Scholarship
- 3135 Lancaster Scholarship
- 3140 Mineral Point Scholarship
- 3144 Potosi/Tennyson Scholarship
- 3146 Riverdale Scholarship
- 3153 Platteville Scholarship

Health And Human Services Scholarships

- 3136 Olivia May Nursing Scholarship
- 3138 Medical Associates' Scholarship
- 3139 Myerl Smith Alderson Scholarship
- 3141 Nursing Scholarship
- 3159 Barbara Fassbinder Scholarship
- 3175 EMS Health Scholarship
- 3176 Lehman Scholarship Fund
- 3181 Glen E. Cohen Nursing Scholarship
- 3198 Human Services Scholarship

Technical And Industrial Occupations Program Scholarships

- 3125 Heer Memorial Scholarship
- 3127 Holzer Memorial Scholarship
- 3130 Industrial Occupations Scholarship
- 3149 Welding Scholarship
- 3150 Zink Memorial Scholarship
- 3172 Kitty Wilkinson Scholarship
- 3173 Automotive Technician Scholarship
- 3184 Carl DeLaMater Scholarship
- 3185 Machine Tool Scholarship

Other Funds

- 3600 Greater College Fund
- 3604 Emergency Loan Fund

Company Scholarships

- 3152 John Deere Dubuque Works Scholarship
- 3152 Lands' End Scholarship
- 3154 Pepsi Scholarship
- 3171 Rayovac Corp. Fennimore Plant Scholarship
- 3177 Prairie Industries Scholarship
- 3178 Tricor Scholarship
- 3180 Pechiney Plastic Packaging Scholarship
- 3186 Heartland Credit Union Scholarship
- 3187 Homeward Bound Scholarship
- 3189 Majestic View Dairy LLC Scholarship
- 3200 Design Homes Scholarship
- 3201 Mound City Bank Scholarship

Individual Scholarships

- 3106 Brainerd Memorial Scholarship
- 3112 Burnie Christopherson Memorial Scholarship
- 3114 Arden Cornell Memorial Scholarship
- 3182 Jim Bittner Memorial Scholarship
- 3190 M & T Scholarship
- 3191 Jenkins Scholarship
- 3197 Garrison L. Lincoln Trust Scholarship
- 3202 Gregory & Stacy Martin Scholarship
- 3203 Alan Propst Scholarship
- 3204 GED/HSED Scholarship
- 3205 Illene Mullikin Scholarship

General Scholarships

- 3115 Displaced Homemakers Scholarship
- 3118 GED Testing and ESL Scholarship
- 3123 General Scholarship
- 3169 Roger Bierman Scholarship
- 3196 Hartline Family Scholarship

Endowment Scholarships

- 3103 Ron Anderson Leadership Scholarship
- 3107 Leo Bublitz Memorial Scholarship
- 3109 Walter B. & Millicent E. Calvert Family Scholarship
- 3110 Case Memorial Scholarship
- 3119 Elmer Fechner Endowment Memorial Scholarship
- 3124 George Gibson Memorial Scholarship
- 3129 Marion Howery Memorial Scholarship
- 3132 Lester Kingery Memorial Scholarship
- 3133 Koenecke Memorial Scholarship
- 3155 John N. and Katherine H. Kramer Scholarship
- 3161 Bemis/Milprint Associates' Scholarship
- 3162 David & Vonnie Lindow Scholarship
- 3163 Lenz Family Endowment Scholarship
- 3164 Brooks Ott Endowment Scholarship
- 3165 Scholarship for Child Care
- 3166 Wings Scholarship
- 3168 Fred and Cleo Parker Endowment Scholarship
- 3170 Edward S. Gorman Scholarship
- 3174 Gary and Mary Davis Scholarship
- 3193 Big & Marion Lourie Family Scholarship
- 3194 Upland Hills Health Endowment
- 3195 Alice & William Pennekamp Endowment
- 3199 R. Barbara Currie Endowment Scholarship

College Projects

- 3400 Alumni Fund
- 3401 Ambassador Project
- 3405 Great College Retreat
- 3406 Job Center
- 3407 Library Fund
- 3408 Scholarship and Awards Ceremony
- 3409 Student Clubs
- 3410 430 Student Activity Center
- 3411 Bill Wolfe Writing Contest
- 3422 CISM Project
- 3423 Retiree's Project
- 3424 Annual Report
- 3425 Agribusiness PAS Endowment
- 3426 Millard (Mick) Gundlach Endowment
- 3427 Art & Antique Auction
- 3428 General Ed Project
- 3429 Literacy Coalition
- 3430 Donor Wall
- 3431 Computer Information Systems
- 3432 Garrison L. Lincoln Revolving Loan
- 3433 A Day for Southwest Tech



Dr. Karen R. Knox,
College President

Economic development and a trained workforce are words you may not have thought of as you contributed to the Southwest Wisconsin Technical College Foundation. However, that is just what you have done. You have supported technical education, which in turn supplies the trained workforce responsible for the economic well being of southwest Wisconsin.

Each time the Foundation assists a student in completing his/her education, there is an economic benefit. Return on investment is 21 percent. For every dollar invested in a student, he/she will receive \$3.23 in higher future earnings. What better way to boost the economic well being of our region!

In addition, 68 percent of the graduates of Southwest Tech remain within the local five-county area of Crawford, Grant, Iowa, Lafayette, and Richland counties. An additional 18 percent remain in Wisconsin. An impressive 94 percent of graduates are employed within six months of graduation. These graduates are the nurses in our hospitals, bricklayers at construction sites, computer technicians in our schools, and law enforcement officers on our streets. These graduates are the backbone of our communities.

So, I say thank you to each of you—whether a pearl, ruby, sapphire, emerald, or diamond—for your investment in our local economy and in the future of our citizens.

PEARL (\$1-\$99)

Adamany, William
Austin, Carlton & Betty

Bartels, Diane
Beals, Harold & Geneva
Bell, Paul & Chris
Bezucha, Gary & Janet
Bodden, Robert
Bradford, Virginia
Bradley, Bruce & Margaret
Brandt, Lori
Brigson, Mary Ann
Butts, Carol Sue and
Raymond Meiklejohn

Case, Marvin
Christiansen, Patricia
Collision Specialists SSE
Cullen, Janice
Cureton, Deborah

Dall, Lily
Dubuque Industrial Supply Co.
Dye, James

Edge, Noreen
Esser, Ken & Amy

Flanagan, Nancy
Friederick's Family Restaurant
Fritz, Antone & Carole

Garvey, Kay & Pat
Gilow, Jeff

H & R Block of Platteville
& Lancaster

Ivey Construction

Johannesen, Mary

Keller Tax & Business Services
Kingeter, James & Jacqueline
Knapp, Linda
Kopp, Carol
Kranz, Charles & Carol

Larson, Connie
Lindow, David & Rochelle

McNamara Real Estate
& Auction Services

Nankee, Dan

Obma, Patti
O'Brien, Bonnie

Parrish, Tom & Linda
Peacock, Karin
Professional Staff Association,
Southwest Tech

Rosemeyer, Karen

Schmitz, Mary
Shumate, Sam
Stender, Sandy
Stimart, Chyme
Stockhausen, Barbara
Strohbusch, Mark & Nancy

Subway of Fennimore
Suddeth, Jim & Kathleen
Sveum, Dave

Weeks, Randy & Shelly
Whitish, Lisa
Wiest, Lori
Witzig, Kathy

Zimpel, Julia

RUBY (\$100-\$999)

Adams, Helen Mar
Allen, Cecil & Susan Davis
Allen-Bradley
Andersen, John
Anderson Welding

Bainbridge, Mary
Bastian, Harvey & Kathleen
Bausch, Martha
Bernhardt, Linda
Bloyer, Emery & Elaine
Bowden, Shirley
Briel's of Fennimore
Business & Marketing
Division, Southwest Tech
Business Professionals of
America, Southwest Tech
Bussan, Randy

Campbell, Scot & Karen
Citigroup Foundation
Collins, Bruce & Linda
Cutting, Paul

Davis, Mary
De La Mater, Jean
Design Homes
Devlin, Nancy
Dillman Equipment, Inc.
Dodgeville Veterinary Services
Draheim, Charles & Debra

Eastman Cartwright
Energy Management
Consultants
Engine Parts LLC

Farrell, Thomas & Jean
Fennmore Hills Motel
Fennimore Lumber Co.
Fifrick, Mark & Heather
Fillback Ford
Finney Implement, Inc.

Gander, John
Gordon Flesch Company, Inc.
Grant Equipment Co., Inc.

Hallada Motors
Heartland Credit Union
Henderson, Wynn
Hennessy, Jean
Highland Machine, Inc.
Hoffman, Pat
Hollmann, Stan
Homeward Bound, Inc.
HOSA, SWTC
Howery, Jane
Howery, Roberta
Hunter, Edith

Kilian, Jessie
Kite, Joy
Knight, Christopher & Kelsey
Knox, Charlie & Kellie
Kowalski-Kieler, Dickeyville
Kowalski-Kieler, Fennimore
Kowalski-Kieler, Lancaster
Kowalski-Kieler, Platteville

Lancaster Machine & Tool
Leuck, Chuck & Ellen
Lewison, Sue
Livingston State Bank
Loomis, Larry & Diane
Lori Knapp Crawford, Inc.

Majestic View Dairy, LLC
Martin, Greg & Stacy
Matthes, Janet
McNett, Florence
Medeke, Gene & Sue
Mid-American Machine
Moffett, Tom & Jan
Moore, Ginny
Mound City Bank
Murphey, Paul

Neuendorf, James & Joyce
Nicholson, Karyl
Nowak, Chet

Payson, Pat
Pechiney Plastic Packaging, Inc.
Peoples State Bank
Pioneer Motors
Prairie Industries
Pratt, Dennis
Propst, Alan

Raisbeck, Kevin
Rayovac Corporation
Fennimore Plant
Rentfro, Larry & Clariece
Richland Hospital
Richland Medical Center
Richter, Tammie
Ritchie Implement
Rockwell International
Corp. Trust
Roesch, Dennis & Jane
Rogers, Richard & Carol

Schindler, John
Selleck-Lehman, Sharon
Shakeproof Automotive
Sheehan, Tom
Slack Auction & Realty LLC
Southwest Accounting
Stephens Motors
Stephenson, Linda
Stirling, Donald & Mary

Struss, Janet
Swan, Scott
Swiss Colony

Tricor, Inc.

USBank

UW-Platteville

Vetesnik Power Sports

Warren, Deborah
Williams, Louis

SAPPHIRE (\$1,000-\$4,999)

A.G. Edwards & Sons
American Bank
AnchorBank

Brechler-Lendosky Group LLC

Fernette, Becky

Gibson, Marilyn
Gorman, Christine

Hartline, Steve & Patty

Jim's Building Center

Kirkwood Community
College Foundation
Knox, Doug & Karen

Lafayette County Literacy
Council

LaFollette, Godfrey & Kahn
Garrison L. Lincoln Family

Mauss, John & Mary Lou
Medical Associates Health
Plans

Needham, Carol

Philips-Advance
Transformer Co.

Senn, Tim & Joan
Shullsburg Cheese

Trelay Farms

Wisconsin Automobile &
Truck Dealers Association

EMERALD (\$5,000-\$9,999)

Bemis Company Foundation

F & M Bank

DIAMOND (\$10,000+)

Jameson, Sheila

Lands' End

Pennekamp, Alice
Piehl, Richard & Nancy

Southwest Wisconsin
Technical College
through the Enterprise
Fund

Upland Hills Health

ENDOWMENT ACCOUNTS

Agribusiness PAS Endowment

Ron Anderson Leadership
Scholarship

Bemis/Milprint Associates'
Scholarship

Leo Bublitz Memorial
Scholarship

Business & Marketing
Educational Endowment

Walter B. & Millicent E.
Calvert Family Scholarship

Case Memorial Scholarship

R. Barbara Currie Scholarship
Endowment

Gary & Mary Davis
Scholarship

Elmer Fechner Endowment
Memorial Scholarship

George Gibson Memorial
Scholarship

Edward S. Gorman Scholarship

Millard (Mick) Gundlach
Endowment

Marion Howery Memorial
Scholarship

Lester Kingery Memorial
Scholarship

Koenecke Memorial
Scholarship

John N. & Katherine H.
Kramer Scholarship

Lenz Family Endowment
Scholarship

David & Vonnie Lindow
Scholarship

Big & Marion Lourie
Scholarship

Brooks Ott Endowment
Scholarship

Fred & Cleo Parker
Endowment Scholarship

Alice & William Pennekamp
Endowment Scholarship

Scholarship for Child Care

Upland Hills Health
Scholarship

Wings Scholarship

IN-KIND GIFTS

American Bank

Artgard, Inc.

Collins Outdoor Advertising

Fanton, Susan D.

Kalish Customs

The Lamar Companies

Marten, Kim & Sheila

Miller, Curtis & Jessica

QueenB Radio Group

Rogers, Richard & Carol

Grant, Iowa, Lafayette
Shopping News

Waite, Dr. Jan

The Southwest Wisconsin Technical College Foundation, Inc., spent a great deal of time researching records to produce this list of contributors. If your name is not listed and you made a contribution between July 1, 2002, and June 30, 2003, please contact the Foundation and the correction will be noted in the next annual report.

2002–2003 SCHOLARSHIP RECIPIENTS

AnchorBank Scholarship Tiffany Stevens Nancy Merriam Amber Irish	Myerl Smith Alderson Scholarship Lori Kohn	Gary & Mary Davis Scholarship Katie Colson	Automotive Technician Scholarship Seth Rooney
Heartland Credit Union Scholarship Brandon Klaas	Brainerd Memorial Scholarship Barbara Ann Schauff	George Gibson Memorial Scholarship Jeremy Tomas Sandy Skattum	Business Division Scholarship Tamara A. Engelke
Homeward Bound Scholarship Nichole Mayne	Leo Bublitz Memorial Scholarship Joseph Vernon Krantz	Edward S. Gorman Scholarship Annette Marie Finney	Child Care Grant Scholarship Marsha Evans Lorna Burbach Holly Runde Ashley Bidlingmaier Tanisha Soles Jennifer Popp Tina Temby Amy Horner Becky Johnson Trina Lawinger Katherine Ann Dickman Jackie T. Edge Shanna Lynn Duerr Melissa Lenzendorf Heather Henkel Angie Marie Mullikin Crystal Konichek Karen Runde Kathryn M. Mergen Sarah Klaas Patti Jo Handfelt Kim Ellis
Lands' End Scholarship Sara Stanton Michael Vondra Judy Bethke April Mae Giesen Kammy K. Jones Daniel Pitzer Dennis (DJ) Mueller Kevin J. Finney Vicki Dudenbostel Lawrence R. Schmitz Mark J. Zart Phillip D. Parr Karen Layman Judy Ray Nancy Degner Anita Walker Michelle L. Elzen Rosemary Farnum-Myers Stephanie Fox Michelle Haggerty	Case Memorial Scholarship Adam Gillitzer	Marion Howery Memorial Scholarship Lisa Field	Displaced Homemaker Scholarship Tiffany Marie Jorgenson
Majestic View Dairy LLC Scholarship Sarah Retallick	Burnie Christopherson Memorial Scholarship Thomas E. Keeney	Scholarship for Child Care Brian L. Klein	General Foundation Scholarship Michael Havlik Tanya Marie Johnston Catie M. Brunson Eric Abing Theresa Recker Gabrielle Richardson Barbara Kroll Amber Irish Janise Moffett Peggy Wilson Brandon Popp Nichole Mayne Danielle Swiggum
Pechiney Plastic Packaging Scholarship Mitchell W. Busch	Margo Clark Business Scholarship Cindy Walter Angela Runde	Lenz Family Endowment Scholarship Lesley Jabs Eric Casper John Robbins Brian Kent Mathew Young Jody Laufenberg Alyssa Gross Bobbi Buskee Amanda Waterman Allen Horn Shane Tomas Karri Hahn Rebecca Murphy Jessica Nelson BJ Clark Chad Meier Katie Colson Adam Burns Jackie Edge Melissa Lenzendorf Stephanie Morrissey Chad Pearce Tim Green James McKillip Joe Smith	Industrial Occupations Division Scholarship Josh Bierman
Prairie Industries Scholarship Paul A. Klar	Glen E. Cohen Nursing Scholarship Diane Aide	Boscobel Scholarship Miranda Eckert	Marketing Scholarship Amanda Waterman
Rayovac Corporation Fennimore Plant Scholarship Michael Hill	Carl De La Mater Scholarship Brian L. Klein	Fennimore Scholarship Carol McCartney	Nursing Scholarship Nicole Wiest
Tricor Scholarship Sarah Rech	Arden Cornell Memorial Scholarship Patrick Klar	Lafayette County Scholarship Justin Paulson	Welding Scholarship Mitchell Busch
Pioneer/AgKnowledge Technical Scholarship Janet Wiedenfeld Kaci Edge Elizabeth Holding Amy Stelsel	Barbara Fassbinder Memorial Scholarship Deborah Ann Cirian Lisa Ann Dayton	Platteville Kiwanis Scholarship Nicholas Leibfried	
Wisconsin Automobile & Truck Dealers Association Scholarship Paul Wittmann Josh Bierman Phillip Parr	David & Vonnie Lindow Scholarship Lori Reiter	Ag Scholarship Theodore A. Behnke	
	M & T Scholarship Laura Cook		
	Pearl A. Matyas Memorial Scholarship Marsha Evans		
	Olivia May Nursing Scholarship Jessica New		
	Evelyn Millet Scholarship Evelyn Gagliano		
	Ron Anderson Leadership Scholarship Elizabeth Holding		
	Walter B. & Millicent E. Calvert Family Scholarship John Robbins		

A very special thank you to



for their generous donation toward
the printing of the 2002–2003 Annual Report.

Mission:

Promote learning through funding and
activities that support
Southwest Wisconsin Technical College's
Commitment to Excellence.



Vision:

Ensure the success of
Southwest Wisconsin Technical College
by serving as the foundation
for the highest quality technical education.