

*Bright Futures Begin*  
**Here. Now.**



*Southwest Tech and the Southwest Tech Foundation, Inc.*  
**2010-2011 ANNUAL REPORT / 2012 CALENDAR**



Duane M. Ford, Ph.D.  
College President

An annual report, like graduation, is a celebration and a commencement. On these pages we celebrate the accomplishments of students and staff members as well as the generous support of our donors, friends, and regional business professionals. Congratulations and thank you to all Southwest Tech stakeholders for another remarkable year doing what we do best, "Changing lives by providing opportunities

for success!" I hope readers will celebrate and then share this report with family and friends who might not be aware of the extent or quality of our service to students and the public.

This is also a commencement. Dr. Karen Knox, our fourth president, retired this past summer. Under Karen's leadership this college bloomed. And, thanks to the support of district taxpayers who overwhelmingly supported Southwest Tech's first ever referendum, we magnificently upgraded our facilities. It is an honor and a personal challenge to commence my presidency on the heels of her successes.

Looking to the future, Southwest Tech must continue to excel as a provider of career and technical education with particular attention on student numbers, money, and fun. Students are our lifeblood, we need to do well at student recruitment, persistence, and graduation. New programs and delivery methods designed to respond to the needs of employers and students will help. With regard to money, we must use every dime from taxpayers and students wisely while proactively seeking alternative sources of revenue. Such alternative sources will include private donations, grants, contract work, and entrepreneurial endeavors. Finally we need to maintain an attractive, engaging, and fun learning and work environment. Students, employees, public stakeholders, and donors will find us attractive if they or their friends understand us to be "cool."

Celebrate, as we have accomplished much this year. Share Southwest Tech's story with family and friends. Join me as we commence what next needs to be done.

Sincerely,

Duane M. Ford, Ph.D.  
Southwest Tech President

## Southwest Tech District Board



**Jim Kohlenberg**  
Chairperson  
Employer Member  
Appointed 2001



**Bill Carlin**  
Vice-Chairperson  
Employee Member  
Appointed 2001



**Missy Fitzsimons**  
Secretary  
Employee Member  
Appointed 2006



**Rhonda Sutton**  
Treasurer  
Additional Member  
Appointed 2010



**Dean Isaacson**  
School Administrator  
Member  
Appointed 2006



**Russ Moyer**  
Additional Member  
Appointed 1981



**Eileen Nickels**  
Elected Official Member  
Appointed 2006



**Chris Prange**  
Additional Member  
Appointed 2011



**Don Tuescher**  
Employer Member  
Appointed 1994

### On the Cover

Bright futures begin **Here. Now.** for current Southwest Tech students Lindsey Everson, Fennimore; Jared Yager, Highland; Jordan Bekkum, Gays Mills; Trevor Landon, Lancaster; and Becca Nechkash, Barneveld.

### Southwest Tech

## 2011-2012 Budget Summary

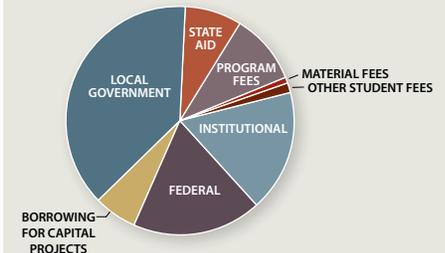
### REVENUES/RESOURCES

|  |                     |
|--|---------------------|
| Local Government .....                 | \$15,805,000        |
| State Aid .....                        | 3,251,000           |
| Program Fees .....                     | 4,180,000           |
| Material Fees .....                    | 340,000             |
| Other Student Fees.....                | 610,000             |
| Institutional.....                     | 7,127,000           |
| Federal .....                          | 7,509,000           |
| Borrowing for<br>Capital Projects..... | 2,500,000           |
| <b>Total Revenues .....</b>            | <b>\$41,322,000</b> |

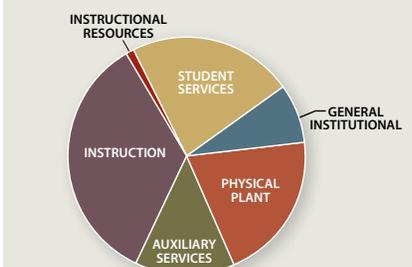
### EXPENDITURES/USES

|                                |                     |
|--------------------------------|---------------------|
| Instruction .....              | \$14,309,000        |
| Instructional Resources.....   | 518,000             |
| Student Services .....         | 9,298,000           |
| General Institutional.....     | 3,353,000           |
| Physical Plant.....            | 8,499,000           |
| Auxiliary Services.....        | 5,550,000           |
| <b>Total Expenditures.....</b> | <b>\$41,527,000</b> |

### Revenues



### Expenditures



**An interview with Southwest Tech President Duane M. Ford, Ph.D.**

During his first quarter as President, Dr. Ford has placed a priority on promoting partnerships between the college and employers in the Southwest Tech district.

**Since starting as the new Southwest Tech President in July, how many companies in southwest Wisconsin have you met with and what made you decide to conduct these visits?**

In five months, Southwest Tech staff members and I have visited 50 different companies. These were primarily large to medium sized employers not only in southwest Wisconsin but across the border in northern Illinois and northeast Iowa.

I think it's important that a new President understands the campus they are leading. The best way to do that is to ask for

feedback from the people you serve. Our business and industry



partners are important College stakeholders because they employ our graduates and often contract with us for on-site workforce training or professional development programming. The investment of time and effort to meet



with them face-to-face at their place of business was very helpful to my personal education as well as for strengthening or, in some cases building new, relationships.

**What was the agenda during your visits?**

There were many positive things that came out of the meetings. Other than giving me an appreciation of how Southwest Tech serves the workforce demands of our region, we received valuable feedback on services that local employers want. For instance, the Tri-State Region has a vibrant specialty foods industry. We met with a number of cheese producers and realized that there is a connection between the training needs of their quality control lab technicians and our Medical Lab Tech program. So we learned that a program



designed to meet one need, with a little tweaking could serve another important need in our area.

Our meetings also included a lot of discussion about the customized labor training needs of employers in our region. Southwest Tech's Workforce Training and Economic Development (WTED) division is dedicated to providing industry-specific training opportunities for existing employees. Particular areas of discussion were centered on the topics of LEAN management principles, safety training, and technical training in areas like electronics and advanced manufacturing,

which relies on automation tools like process logic controls and other complex equipment that maintenance technicians and engineers need to be proficient in. The result of these discussions was the submission of Workforce Advancement Training

grants that, if approved by the state, will provide approximately \$117,000 in training support designed to raise the workforce skills of over 110 employees in our region.



**What's next?**

We will continue to meet with business and industry partners in our region through personal visits and other networking opportunities. There were many action items that came out of our visits which now

have employers visiting our campus as a logical next step. Engaging the people who hire our graduates has been a tradition in technical education. We view these relationships as more important than ever as technology changes, alternative sources of funding become more important, and as dynamic new emerging career fields present themselves.

Achieving our mission relies on solid business and industry relationships and it has been a real pleasure working on that since starting in July.



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## Public Safety Complex



The new Public Safety Training Complex consists of a burn building, a splash tower, an emergency vehicle operations course (EVOC), and an outdoor firearms range.

Below: The Southwest Tech District Board voted to approve Midwest Builders, Inc. of Fennimore to construct a training center on the newly built Public Safety Training Complex. The 9,100 square foot building will include two classrooms, a mock jail cell, a mock tavern, offices for Criminal Justice and Fire/EMS personnel, and a secure storage room. The training center is scheduled for completion in the spring of 2012.



## Criminal Justice-Law Enforcement Program Nationally Recognized for Fitness Training

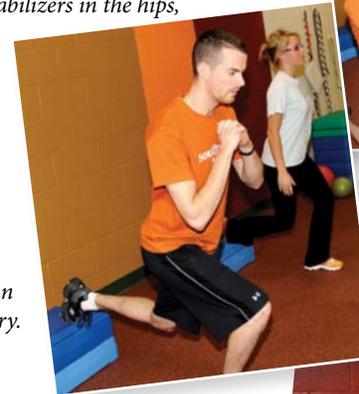
The Southwest Tech Criminal Justice-Law Enforcement program was recently recognized by PoliceOne.com for the development of a Tactical Function Training (TFT) program. PoliceOne.com is the most trusted online destination for law enforcement and provides information and resources designed to keep officers safer and more effective on the streets. The goal of TFT is to train officers for the function ability of their job with a focus on building strength and flexibility in specific areas officers easily strain or injure.

The Criminal Justice-Law Enforcement program has built their fitness regimen around TFT. Here, students Chris Hirsch and Kayla Klein perform the Bulgarian Squat. By being on only one leg, muscle stabilizers in the hips, knees, and ankles work harder, thus getting stronger. With as much time as an officer sits in a squad car, the muscle stabilizers can lose their strength and set an officer up for injury.

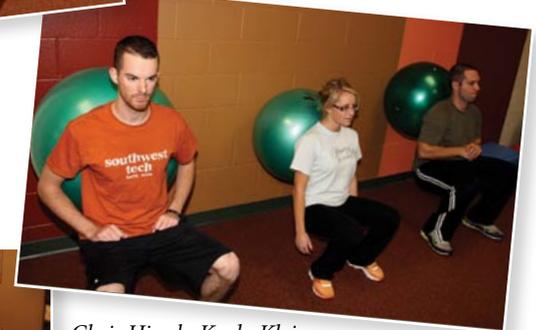


Chris Hirsch and Corey Pelloch perform kneeling medicine ball chops. This is a great beginner exercise to teach how to engage the proper core and glute muscles

while also performing a dynamic motion. Often times, muscle injuries like strains and pulls occur as a result of improper muscle recruitment where one muscle is doing too much work and another is not doing enough.



Students Kayla Klein and Corey Pelloch demonstrate stability ball roll outs, a great core strengthener that forces the core to have to work extra hard in order to maintain proper form. Making the core stronger does several things for an officer, including combatting the sedentary nature of the job, reducing injuries, and allows for more force development when in a physical altercation.



Chris Hirsch, Kayla Klein, and Corey Pelloch strengthen their lower body with stability ball squats. They are also learning proper squat form so that more advanced movements can be performed in the future. By getting down deep, it takes the lower body muscles through a full range of motion and for some, it acts as a dynamic stretch if they are not used to getting down very low in a squat motion.





### Perfect Pass Rate for Nursing Graduates

The faculty and staff at Southwest Tech are proud to announce the 2011 graduating class of the Nursing-Associate Degree program achieved a 100% pass rate for the NCLEX-RN exam for state board licensure to become registered nurses in Wisconsin. The current national exam pass rate average is 89.5%. Congratulations to our registered nurse graduates!

### Engineering Technologist Students Gain Real World Experience with Rayovac

Southwest Tech Engineering Technologist program students received the opportunity to apply what they learn in the classroom by partnering with Rayovac Corporation in Fennimore. The students are designing and fabricating a mechanical assist that will help Rayovac's operators

move and manipulate batteries. The machine created by the students will increase efficiency and worker comfort by changing the previous manual process where the operators physically pick up and move trays of batteries for inspection.

*Mike Vida, Engineering Manager at Rayovac Corporation in Fennimore, believes this process improvement will not only increase production throughout the plant but also enhance safety.*



### Expert Electricians Present at Conference

Southwest Tech's electrician conference addressed training needs presented by industry professionals and provided an opportunity to hear from experts about changes occurring in the industry. Hot topics included arc-flash safety, personal protection equipment laws and regulations, and the mandatory licensing requirement effective April 1, 2013. Southwest Tech's workforce training and economic development department has course options available for electricians to meet these requirements. Contact Lisa Whitish at (608) 822-2360 or wted@swtc.edu.



Southwest Tech instructors Doug Phillips and Jason Kolbe discussed changes in the electrical industry with experts from the State, Fluke Corporation, Miller Electric, Littlefuse, Inc., and EDGEton Sales, Inc.

*After serving in the Marines, Robert Clark decided it was time to pursue his dream to open his own business and enrolled in Southwest Tech's Business Management program. "The instructors at Southwest Tech really want you to succeed. This experience has exceeded my expectations and I will always be grateful for the training I have received."*



# ATTENTION

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## College Open House - Both Educational and Entertaining!

Southwest Tech's Open House took place on Tuesday, October 18, and was a tremendous hit with over 500 people in attendance and approximately 175 new students applying. The event was attended by high school students and their parents, individuals looking for a new career, and students attending other institutions interested in making a change. Next year's Open House will be held on Wednesday, October 17, 2012; however, campus tours can be scheduled any time by e-mailing [visit@swtc.edu](mailto:visit@swtc.edu) or by calling (800) 362-3322, Ext. 2354.



*The Barber/Cosmetologist program students pampered Open House guests by giving hand paraffin dips while the Esthetician program offered makeup applications and 10-minute hand and foot massages.*



*Richland Center resident Mysti Nundahl and Kaci Cassidy of Blanchardville had some fun at the Graphic & Web Design program's photo booth where anyone could have their photo taken with mustaches, feather boas, and other fun accessories.*



*Lauren Peterson of Platteville won an iPad2 during the Open House for participating in the campus scavenger hunt that encouraged attendees to visit multiple programs and service areas on campus. Peterson attended the Open House to learn more about the Administrative Professional and Criminal Justice programs at Southwest Tech. "I attended a 4-year university for two years and found out it wasn't for me. I would rather take classes that are focused on my field than take general classes. I also like that instructors at Southwest Tech focus on each student and the class sizes are smaller," explained Peterson.*



*Deb Ihm, Instructor Farm Business & Production Mgmt.*

## Ihm Receives Outstanding Ag Educator Award

Southwest Tech Farm Business & Production Management instructor Deb Ihm was recently recognized as an Outstanding Ag Educator for post-secondary institutions by the Wisconsin Association of Agriculture Educators (WAAE). Ihm attended the WAAE Professional Development Conference in Green Bay where she participated in a series of professional development workshops and was one of two post-secondary instructors to be recognized as an Outstanding Ag Educator.

## Hoffman Retires from WAAE State Board

Southwest Tech Agricultural Power & Equipment Technician program instructor Pete Hoffman recently retired from the Wisconsin Association of Agricultural Educators (WAAE) State Board after serving a term of eight years. "I joined the Board to represent post-secondary schools across the state," explains Hoffman. "I felt it would be beneficial to have representation at the post-secondary level to open the communication between high school ag teachers and post-secondary instructors. Through the years that I have been a member of WAAE, I have developed many strong relationships with other agriculture instructors across the state and have been invited into high school classrooms to present ag mechanics to students. The benefits of being on the Board have been immeasurable."



*Pete Hoffman, Instructor Agricultural Power & Equipment Technician*

## Golf Team

Students in the Golf Course Management program have the opportunity to participate in Southwest Tech's golf team. Since 2009, the team has had a student qualify for Nationals and has even had a NJCAA All American player. This year, Golf Course Management student AJ Berrell will compete at Nationals in Chautauqua, New York.





### ***Student Ambassadors: The Faces of Southwest Tech***

Seventeen Southwest Tech students have been selected to represent the College as Student Ambassadors during the 2011–2012 school year. Throughout the year, the Ambassadors will welcome community members and prospective students to campus by giving tours, sitting on student panels, and participating in a variety of campus and community events. To arrange a campus tour, email [visit@swtc.edu](mailto:visit@swtc.edu) or call (800) 362-3322, Ext. 2354.

### ***Southwest Tech Memorializes Hollmann***

On January 24, 2011, Southwest Tech grieved the loss of Stan Hollmann, one of Southwest Tech's founding fathers. Stan retired from Southwest Tech in 2009 as the Vice President of Administrative Services and Chief Financial Officer after 38 years of service to the College. In July, Stan was memorialized in a dedication ceremony where his family unveiled a red granite rock, a Japanese lilac tree, and a cedar bench near the College's Kramer Administration Building. The area is dedicated to Stan's memory and his work on behalf of the students of southwest Wisconsin.



### ***Robots Battle at Local High Schools***

Robot Wars is a collaboration between Southwest Tech and local high schools to promote STEM curriculum. STEM is an initiative to teach science, technology, engineering, and math through hands-on, project-based learning, which will allow students to gain the knowledge and skills to meet the technological demands of the 21st century work force.

Students from 12 local high schools participated in Robot Wars competitions hosted by Iowa-Grant and Platteville High Schools.



### ***Beautiful Southwest Wisconsin Photo Contest***

Danielle Merry, Southwest Tech Graphic & Web Design program student, was the first prize winner of Southwest Tech's Beautiful Southwest Wisconsin Photo Contest. More than 50 photos were submitted to Southwest Tech's Facebook page during the month-long contest. Congratulations Danielle!

*"I was really excited to get out of the small town I grew up in and couldn't wait to go to a university in a big city. Once I got there, I couldn't get the help I needed. I was just a number." CoraBeth Halverson decided to apply at Southwest Tech. "Here, the instructors know me by name and the school feels like home. It was the best decision I could have made."*



#### *College Mission*

Southwest Tech provides lifelong learning opportunities with an individualized focus for students and communities.

#### *College Vision*

Southwest Tech will be a leader in learning-centered education.

#### *Service Theme*

We change lives by providing opportunities for success!



**J. Bruce Bradley**  
Foundation Board  
President

**Hello,**

Following a year of high intensity construction activity, Southwest Tech has now had a year of "fitting in" to its new facilities. While keeping in mind the ongoing

goal of serving the area employers and residents, the College has moved forward with expanded and expedited programs along with improved delivery services.

In view of the physical changes on campus, the Southwest Tech Foundation is taking a closer look at its own operations. During a strategic planning session last summer, the Foundation Board revised the articulation of its vision statement as follows: "To be the Foundation sought out for investment to allow Southwest Tech to deliver the highest quality technical education." It was felt that this statement would be a better reflection of the Foundation's role for the foreseeable future.

These, as yet undefined challenges, will be met by the Foundation under the guidance of the new College President Dr. Duane Ford; Foundation Manager Heather Fifrick; and the Foundation's new Director of Development Betsy Ralph. The Foundation will be expanding beyond its traditional roles of scholarships, student housing, and staff development. Part of this challenge will be to support the college as it adjusts

to changes in funding sources from both the state and national levels.

As always, the Foundation owes a tremendous debt of gratitude to our supporters including community members, College staff, and area enterprises served by the College. During these changing times we urge you to sustain your contributions and increase them if possible.

Contributions can take several forms. In addition to monetary support, in-kind contributions are a very viable way of providing program resources which in turn free College financial resources for other worthwhile uses. A third form of support for the College is as a volunteer. The College needs volunteers on the advisory committees for most of its programs. Also, the Foundation currently has several Board positions open. If this type of involvement or support appeals to you, please contact Heather Fifrick to make preferences known.

Thank you to everyone who has supported Southwest Tech and the Foundation in the past and special thanks to those who will contribute this year, both the continuing contributors and new supporters.

Remember, your support keeps Southwest Tech **Here. Now!**

Best Regards,  
**J. Bruce Bradley**  
Southwest Tech Foundation Board President

## Southwest Tech Foundation, Inc. Volunteer Board of Directors



**J. Bruce Bradley**  
President



**Lenore Sydnor**  
Vice President



**Randy Weeks**  
Secretary-Treasurer



**Mark Cupp**  
Past President



**Bill Allen**



**Harvey Bastian**



**Dr. Virginia Bradford**



**Ron Coppernoll**



**Dr. Duane M. Ford**



**Jim Kohlenberg**



**Connie Larson**



**Nick Nice**



**Carol Rogers**



**Pat Shemak**



**Mary Sprosty**



### Foundation Mission

Promote learning through funding and activities that enables Southwest Tech to provide opportunities for success.

### Foundation Vision

To be the Foundation sought out for investment to allow Southwest Tech to deliver the highest quality technical education.



## Foundation Staff

(L to R) Betsy Ralph, Director of Development; Duane M. Ford, Foundation Director; and Heather Fifrick, Foundation Manager.



Heather Fifrick  
Foundation Manager

*It's hard to believe another year has come and gone at the Foundation! With a new year beginning, I look forward to a new phase for the Foundation. Last summer, the Foundation Board met for a strategic planning session. The Board decided to expand on the great services we are already offering and to add a position within the Foundation. I am pleased to be working with Betsy Ralph, who is our new Director of Development. Together we will enhance the opportunities we provide to help students be successful.*

*Thank you to those who have supported the Foundation, the College, and its students this past year. We look forward to continuing and expanding our relationship with you. Your gifts of money to support scholarships and special projects ensures that Southwest Tech students are able to focus on their education instead of how they will pay for tuition, buy gas for their cars, or put food on the table. Your generous in-kind donations enrich their learning experience. Students have the opportunity to be trained using the actual equipment they will encounter in their professional trades. I am overwhelmed by your generosity!*

*If you are not a donor, I invite you to come and see the "cool" things going on at Southwest Tech. Take a tour, talk with students and staff, and see how you can provide opportunities to change the lives of our students. Every gift is precious; no gift is too small. Please join with the Foundation as we provide for the success of our students...**Here. Now.** I promise you will not be disappointed!*

*Heather M. Fifrick*  
Heather Fifrick, Foundation Manager



Betsy Ralph  
Director of Development

## Ralph Joins Foundation Staff

My name is Betsy Ralph and I am the newest addition to the Southwest Tech Foundation. My title is Director of Development and my role will include relationship building between corporations, businesses, organizations and individuals as well as writing grants to help further the mission of the Foundation and the College. Before joining the Southwest Tech Foundation, I received my Bachelor of Science in Communication Technologies from the University of Wisconsin-Platteville in 2006. I went on to work at Wisconsin Badger Camp for five years as the Development/Communications Director. During this time, I met and worked with a number of wonderful people who reaffirmed a belief I have had all my life: southwest Wisconsin is home to friendly, caring people who work hard and give back to help others reach their potential. Southwest Tech plays a very large part in this by providing opportunities for success like no other institution in this area can. Whether it is scholarship opportunities, helping someone make an estate gift that helps students, or funding new equipment for any one of the dynamic programs, I love that my job involves finding funding opportunities that can help people reach their goals no matter how large or small. Over the next year, I look forward to meeting and getting to know you and all the donors that help make these opportunities a reality throughout southwest Wisconsin and at Southwest Tech...**Here. Now.**

*Betsy is visiting each of the College's programs to get a good understanding of funding and equipment needs. She is shown here receiving a grinding lesson from the Welding program.*



*As a high school senior, Kristopher Clark was aware of the positive reputation of Southwest Tech's Agribusiness/ Science Technology program. "I want a career in the agriculture field and like that Southwest Tech's rural setting is surrounded by agriculture. Combine that with knowledgeable instructors who have worked in the industry and hands-on learning, I knew Southwest Tech was the right school for me."*



## Celebrating Your Generosity!

Each year the Foundation is honored to add to the Donor Wall those whose lifetime giving has reached \$10,000 or more. On March 8, 2011, the Foundation was proud to add the following to the wall: Katie Garrity, Karen and Doug Knox, and Becky Fernette. These donors partner with the Foundation to proudly offer opportunities for student success!



*The Robert & Marion Garrity Scholarship was established by Katie Garrity (left), Southwest Tech Dean of Health Occupations, and her brother, Mike Garrity, in memory of their parents. The scholarship reached endowment status this year and will continue to provide support to students in perpetuity.*

*Dr. Karen R. Knox and her husband, Doug, have been dedicated contributors to the Southwest Tech Foundation since the beginning of Karen's tenure as Southwest Tech President. They have supported numerous projects and scholarships offered through the Foundation and it was a pleasure to honor them with a donor wall plaque representing \$50,000 of giving.*



*Southwest Tech Human Services Associate program instructor Becky Fernette was honored for her contributions totaling \$10,000 with a plaque on the Foundation's Donor Wall. Becky's dedication to the Human Services program is exhibited through her support of the students and their educations.*



## A Day for Southwest Tech

On May 4th teams of volunteers visited with local business and industry to raise nearly \$40,000 in support of scholarships and special projects. These funds support students striving to obtain a degree in technical education. Helping to promote *A Day for Southwest Tech* and ensure its success was Citizens Bank, a valued partner

of the Foundation. For more information about this event, please contact Heather Fifrick, Foundation Manager, (800) 362-3322, Ext. 2366, or email [hffifrick@swtc.edu](mailto:hffifrick@swtc.edu). Mark your calendars: The 12th annual *A Day for Southwest Tech* is May 2, 2012!

*2011 A Day for Southwest Tech  
Sponsored By*



## The Future of Southwest Tech Today!

No matter where you are in life, it is never too early to start planning for the future. Did you know there are ways to support the Southwest Tech Foundation that won't affect your current lifestyle or your family's security in the future? By making a planned gift to the Southwest Tech Foundation today you can make a lasting impact on the facilities, scholarships, equipment, and opportunities available to students for years to come.

Planned gifts come in many different forms and can be adapted to fit any lifestyle or income. With the gift of a charitable bequest, you can leave a portion of your estate to the Southwest Tech Foundation or you may wish to direct your bequest to an endowment fund. This means that the principal gift will always be preserved and only the earnings will be used each year for the program or scholarship of your choice, just as if you were still making your annual donations.

We welcome gifts of appreciated assets and securities, life insurance, annuities, as well as any combination of these examples.

We know your financial, philanthropic, and estate goals are unique. We encourage you to talk to your family, estate planners, and the Southwest Tech Foundation as you incorporate your philanthropic objectives into your plans. It is our goal to be here to share the many opportunities available in leaving a legacy gift to Southwest Tech that is as unique as you are.

With a little planning today you can ensure the Southwest Tech Foundation is here to help for the future. For more information, please contact Betsy Ralph, Southwest Tech Director of Development, by calling (800) 362-3322, Ext. 2362 or Heather Fifrick, Southwest Tech Foundation Manager, at (800) 362-3322, Ext. 2366.

## 18th Annual Scholarship & Awards Ceremony: Connecting Donors and Scholars at Southwest Tech

The Southwest Tech Foundation is proud to partner with businesses and individuals who are passionate about supporting technical education. One way our benefactors support students is through the Foundation's scholarship program. Because of the generosity of our benefactors, the Foundation was able to award over \$85,000 in scholarship

funds to students at the 18th Annual Scholarship and Awards Ceremony on March 8, 2011. Over 400 people attended the event including donors, scholarship recipients and their families, and Southwest Tech staff. The 2011 ceremony was made possible through generous corporate donations from Kramer & Brownlee, LLC

and First National Bank of Platteville. The ceremony is a wonderful night that brings the donors and recipients together so donors witness firsthand the direct impact their gifts make in changing the lives of our students! Join with the Foundation today and help provide more opportunities for student success.



During the Scholarship & Awards Ceremony, the Foundation recognizes individuals who have made a difference for Southwest Tech and its students. Foundation representative Mark Cupp is shown here presenting plaques to this year's honorees (L to R): Carol Rogers, Foundation Board Member of the Year; Carla and Jean DeLaMater, Donor of the Year, representing the Carl DeLaMater Scholarship; and Lewis Swedarsky, Donor of the Year, representing the Mora and Garrison Lincoln Scholarship Fund.



The Lincoln family legacy is deeply rooted in the Richland Center area. True to their family values, the Lincoln's left a legacy to support education and enhance the future of Richland County citizens. Representing the Mora and Garrison Lincoln Scholarship Fund was Lewis Swedarsky, shown here with the scholarship recipients.



The Bloyer/Fifrick Family Scholarship was represented by Elaine and Emery Bloyer shown here with recipient Lindsay Ready.



Martin Knezovich was awarded the Dillman Equipment Scholarship, represented by General Manager Tony Schwab.



Curwood Human Resource Manager Tammy Nelson presented a scholarship to Justin Warne.



The family of Kathleen Ann Sincox-Durst established a memorial scholarship to aid students enrolled in child care programs. The family is shown here presenting the scholarship to Sarita Peterson.



Katie Anderson, Graphic & Web Design program instructor, established the GWD Scholarship for her students. Katie presented scholarships to Jennifer Ehle and Megan Jacobsen.

2011 Scholarship & Awards Ceremony  
Sponsored by



**KRAMER & BROWNLEE, LLC**  
EILEEN A. BROWNLEE, ATTORNEY AT LAW  
John N. Kramer (1912 - 2001)



## 2011 Retirees Reunion

Each year, the Southwest Tech Foundation hosts a Retirees Reunion for individuals who have retired from the College. This year, we welcomed them back to campus and showed off our new state-of-the-industry facilities. It's amazing how much the College has changed!



Southwest Tech retiree Jolly Michel welcomed new President, Dr. Duane Ford, to the College.



Retirees Don Tucker and Dan Nankee reminisce on their days of teaching.

Retirees Reunion  
Sponsored By



## Ensuring Students Succeed

The Foundation believes that many students face an inordinate amount of obstacles while attending college. Many of these are directly related to financial concerns. Last year, students had an unmet financial need of over \$6.5 million dollars. Knowing what obstacles our students face, how can we help our students overcome them and stay in school?

Two years ago, the Foundation began a gas card program to assist students with the cost of commuting to and from classes on campus. In this two year period we have given over \$7,000 in fuel aid to students. This equates to over 700 gas cards given to ensure students can attend their classes. The Foundation also supports Southwest Tech's Food Pantry located in the College's library. Our partnership with Second Harvest Food Bank allows the pantry to purchase food at



a discount, which helps our funding spread to more students. Since January 2011, the food pantry has helped 662 students put food on their table.

You can help by supporting these already high-impact programs that have assisted so many students in need. Without these programs, many students face dropping out of school in order to find a job to pay for gas and food. The students are so appreciative of this support and are in awe at all the Foundation and College will do to help them succeed. Please become a part of our support system today. To learn more about the gas card program and food pantry or to make a donation, please contact Heather Fifrick, Foundation Manager, at (608) 822-2366 or Betsy Ralph, Director of Development, at (608) 822-2362. **Your generosity will help change the life of a student at Southwest Tech!**

## Vets Honored at Luncheon

Southwest Tech is proud of our veterans; and to show our appreciation, on November 8th we hosted a luncheon to honor those who have served or are serving in the Armed Forces. Students and community members were able to share stories and show mutual appreciation for their service. Luncheon attendees were treated to a presentation by Kathy McPhail who spoke about Operation: Military Kids, a program to support children whose parents are deployed. Whitish-Funk Post #184 of Fennimore presented the colors. Over \$700 was raised at the luncheon to support the Veterans Scholarship!



College President Dr. Duane Ford is shown here with John Kohout, Ron Larson, and Ralph Wienkes representing the VFW of Montfort Ritchie-Bowers-Kohout Post No. 9298.

Representing the Beckett-Kurth American Legion Post #257 of Ridgeway is David Renz, who presented a donation from the Post to the Veterans Scholarship.



Vern Ward, Gilbertson-Pizter VFW Post of Boscobel, presents a contribution to the Veterans Scholarship.



Ivan Johnson, Bob Griffith, Emery Bloyer, and Richard Hanson represented the American Legion Whitish-Funk Post #184 of Fennimore.



*Southwest Tech Foundation, Inc.*  
**Statement of Financial Position**  
 June 30, 2011

**ASSETS**

Cash and Investments.....\$ 2,607,306  
 Property and Equipment..... 1,720,916  
**Total Assets.....\$4,328,222**

**NET ASSETS**

Unrestricted ..... 433,557  
 Temporarily Restricted ..... 1,311,646  
 Permanently Restricted ..... 990,000  
 Total Net Assets ..... \$ 2,735,203

**LIABILITIES**

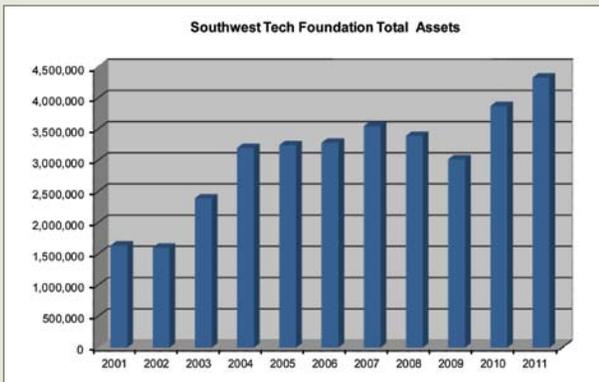
Accounts Payable.....\$ 99,153  
 Security Deposits..... 25,359  
 Mortgage Payable ..... 1,468,507  
 Total Liabilities.....\$ 1,593,019

**TOTAL LIABILITIES  
 AND NET ASSETS .....\$4,328,222**

*Audited Financial Statements*

**ASSETS**

June 30, 2010: \$3,871,091      June 30, 2011: \$4,328,222



**Phone-A-Thon Returns This Spring**

The Southwest Tech Foundation is bringing back the Phone-A-Thon this spring! This month-long annual event will help bring current students, retirees, and staff together with alumni and retiree donors to raise money and interest in program specific scholarships. The Phone-A-Thon will help provide opportunities for the

Foundation to learn of our alumni and retirees' experiences as well as allow the alumni and retirees to provide support for the programs they attended and worked in while at Southwest Tech. Keep your eyes and ears open for more information about this event as it becomes available. If you are interested in assisting with Phone-A-Thon or would like to donate, please contact Betsy Ralph, Director of Development, at (608) 822-2362 or Heather Fifrick, Foundation Manager, at (608) 822-2366.

**SCHOLARSHIP AWARDS**

| School Year | No. of Scholarships | Range of Awards | Total Scholarships |
|-------------|---------------------|-----------------|--------------------|
| 1999-00     | 86                  | \$250 — \$3,133 | \$43,383           |
| 2000-01     | 126                 | \$250 — \$1,500 | \$67,450           |
| 2001-02     | 115                 | \$250 — \$1,500 | \$64,450           |
| 2002-03     | 134                 | \$250 — \$1,000 | \$82,550           |
| 2003-04     | 141                 | \$250 — \$2,000 | \$83,600           |
| 2004-05     | 155                 | \$250 — \$1,000 | \$91,800           |
| 2005-06     | 188                 | \$250 — \$1,500 | \$107,800          |
| 2006-07     | 214                 | \$250 — \$2,000 | \$120,900          |
| 2007-08     | 203                 | \$250 — \$3,000 | \$115,400          |
| 2008-09     | 161                 | \$250 — \$1,500 | \$89,200           |
| 2009-10     | 150                 | \$250 — \$2,250 | \$80,625           |
| 2010-11     | 173                 | \$250 — \$1,000 | \$85,050           |

AN INVESTMENT IN KNOWLEDGE  
 PAYS THE BEST INTEREST  
 BENJAMIN FRANKLIN

*Ela was born and raised in Poland and moved to Lancaster after meeting her husband. While in Poland, she attended college and majored in accounting. When she moved, she needed to learn accounting systems and processes as they apply to the U.S. "Southwest Tech is giving me a hands-on education directly related to my field and allows me to be close to home."*



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## 2010-2011 Gift Club

The following individuals and businesses supported the Southwest Tech Foundation between July 1, 2010 and June 30, 2011. We invite you to join our family of gems with your contribution in support of technical education in southwest Wisconsin. A contribution to our Foundation is an investment in the economy of our area and the future of our citizens.



\$10,000+

Southwest Tech through the Enterprise Matching Fund



\$5,000 - \$9,999

Citizens Bank  
Jim's Building Center  
Doug and Dr. Karen R. Knox  
The Mora and Garrison Lincoln Scholarship Fund  
Beverly Loy  
Micro Accounting Systems, Inc.  
Zimmerman Architectural Studios



\$1,000 - \$4,999

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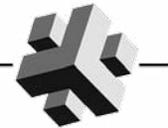
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